

**ECONOMIC DEVELOPMENT
CORPORATION BOARD OF DIRECTORS**

Location:

City of Edinburg, City Hall-Council
Chambers 415 W. University Drive,
Edinburg, Texas
VIA ZOOM



AUGUST 6, 2020

**REGULAR MEETING AGENDA
4:00 PM**

- 1. CALL TO ORDER, ESTABLISH QUORUM**
- 2. CERTIFICATION OF PUBLIC NOTICE**
- 3. PUBLIC COMMENTS**

A specific portion of the meeting shall be dedicated to allowing Public Comments which will be limited to three (3) minutes. Because of the state of emergency due to the COVID-19 pandemic, public comment may be provided in-person abiding to the occupancy limits or by telephone. In-person requests shall be requested by completing the Public Comment Form available at City Council Chambers. Telephone requests shall be completed by (a) sending an email to publiccomment@cityofedinburg.com or (b) calling 956-388-8204.

All requests must be received beginning at 9am and end immediately before the start of the meeting. Your request should include your name, address, and telephone number. We ask for everyone's cooperation in following this procedure.

4. REGULAR AGENDA ITEMS

- A. Economic Development Department Updates
- B. Consider Authorizing Administrative Designees; Economic Development Director, Assistant City Manager for Economic Development, and City Manager signature authority for EEDC Financial Accounts and other Transactional Documents including but not limited to Plains Capital, Texas National Bank, Lone Star Bank, and Greater State Bank along with removal of former signature card holders as needed.
- C. Presentation and Update regarding the City of Edinburg Stimulus Program Aimed at Recovery from COVID. (S.P.A.R.C.)
- D. Update on DHR - Health Sciences Institute at Renaissance Job Training Program

- E. Consider Approving a Memorandum of Understanding (MOU) with South Texas College regarding Covid-19 training for local business.
- F. Update on City of Edinburg Comprehensive Plan

5. EXECUTIVE SESSION

The EEDC will convene in Executive Session, in accordance with the Texas Open Meetings Act, Vernon's Texas Statutes and Codes Annotated, Government Code, Chapter 551, Subchapter D, Exceptions to Requirement that Meetings be Open. The EEDC May Elect To Go Into Executive Session On Any Item Whether Or Not Such Item Is Posted As An Executive Session Item At Any Time During The Meeting When Authorized By The Provisions Of The Open Meetings Act.

- A. Discussion and Possible Action regarding employment matters. (§551.071. Consultation with Attorney; Closed Meeting; and §551.074. Personnel Matters; Closed Meeting)
- B. Discussion and Possible Action regarding Real Property at 1710-1714 South 28th Ave. Edinburg, Hidalgo County, Texas, 7310 N. Liberty Drive, Edinburg, Hidalgo County, Texas, and 6590 Republic Dr. Edinburg, Hidalgo County, Texas. (§551.072. Deliberation Regarding Real Property; Closed Meeting)
- C. Discussion and Possible Action on Economic Development Incentives Program Policy and Procedure. (§551.087 Deliberation regarding Economic Development; Closed Meeting)
- D. Discussion and Possible Action regarding potential litigation. (§551.071. Consultation with Attorney; Closed Meeting.)
- E. Discussion regarding EEDC bylaws. (§551.071. Consultation with Attorney; Closed Meeting.)

6. OPEN SESSION

The EEDC will convene in Open Session to take necessary action, if any, in accordance with Chapter 551, Open meetings, Subchapter E, Procedures Relating to Closed Meeting, §551.102, Requirement to Vote or Take Final Action in Open Meeting.

7. ADJOURNMENT

I hereby certify this Notice of an EEDC Meeting was posted in accordance with the Open Meetings Act, at the City Offices of the City of Edinburg, located at the 415 West University entrance outside bulletin board visible and accessible to the general public during and after regular working hours.

This notice was posted on August 3, 2020 at 11:51 am/pm.

By:

Signature:

*Name: Ron Garza, City Manager
City of Edinburg, Texas*

A. Economic Development Department Updates

B. Consider Authorizing Administrative Designees; Economic Development Director, Assistant City Manager for Economic Development, and City Manager signature authority for EEDC Financial Accounts and other Transactional Documents including but not limited to Plains Capital, Texas National Bank, Lone Star Bank, and Greater State Bank along with removal of former signature card holders as needed.

**C. Presentation and Update
regarding the City of Edinburg
Stimulus Program Aimed at
Recovery from COVID.
(S.P.A.R.C.)**

**D. Update on DHR -
Health Sciences Institute at
Renaissance Job Training
Program**

Financial Agreement
For A
High Demand Job Training Program
Between
Lower Rio Grande Valley Workforce Development Board d.b.a. Workforce
Solutions
And
Edinburg Economic Development Corporation
And
Doctors Hospital at Renaissance, Ltd., assumed name Health Sciences
Institute at Renaissance

This Financial Agreement sets forth the terms and conditions between the **Lower Rio Grande Valley Workforce Development Board, d.b.a. Workforce Solutions**, the **Edinburg Economic Development Corporation**, and **Doctors Hospital at Renaissance, Ltd., assumed name Health Sciences Institute at Renaissance** for a “High Demand Job Training Program” grant and contributing funds.

I. Purpose of Agreement

Workforce Solutions desires to collaborate with the Edinburg Economic Development Corporation to provide high demand occupational job training. This partnership combines local economic development sales taxes with Workforce Solutions **Workforce Innovation and Opportunity Act** funds for high demand job training. For this Program, high demand job training means supporting employment opportunities in high demand jobs in the Health and Allied Fields in Edinburg, Texas. To achieve this purpose, this grant enables the Board to dedicate and expend funds when local economic development sales tax funds contribute to jointly support such training.

II. Parties to the Agreement

The Lower Rio Grande Valley Workforce Development Board, d.b.a. Workforce Solutions is funded through the Texas Workforce Commission and is responsible for administering an integrated workforce development system, including job training, employment, and employment related educational programs.

The **Edinburg Economic Development Corporation (EEDC)** is the City of Edinburg, Texas economic development corporation. EEDC has taken the necessary actions through its governing body to commit funds for this grant in the amount of **\$24,100.00**. The **EEDC** funds will directly contribute to support the provision of the high demand job training described in this agreement.

Doctors Hospital at Renaissance, Ltd., assumed name Health Sciences Institute at Renaissance (HSIR) is a Workforce Innovation and Opportunity Act Eligible Training Provider, approved through the Texas Workforce Commission's Career Schools and Colleges.

Workforce Solutions, the Edinburg Economic Development Corporation (EEDC), and Doctors Hospital at Renaissance, Ltd., assumed name Health Sciences Institute at Renaissance (HSIR) through this Agreement, set forth the respective responsibilities of each of the parties and define the manner in which each will collaborate and mutually benefit in the delivery of training services that meet the requirements of the 'High Demand Job Training Program.'"

III. Duration Of Agreement

This Agreement is effective upon signature and shall continue in effect until December 31, 2021 unless earlier terminated pursuant to its terms. To be effective and binding, any request for modifications, amendments and/or extensions of the Agreement must be mutually agreed upon, submitted in writing and signed by each of the parties hereto. A cancellation of this Agreement can be made by any party upon thirty (30) days' written notice. Any party may terminate its obligations under this Agreement in the event that another party is in default or in breach of the terms, conditions, and obligations of the Agreement by giving written notice to the other parties including a description of the default or breach. The termination shall be effective if the breaching party fails to cure the breach within 15 days from receipt of the written notice.

IV. High Demand Job Training Occupations Program Description

The High Demand Job Training Program grant funds will create the opportunity for the City of Edinburg to directly contribute to the strong demand for certified and credentialed professionals for employment opportunities within Edinburg's numerous hospitals and medical/health facilities. The City of Edinburg is committed to serving the employer community and positively impacting the local economy.

1. Estimated Number to Be Trained

A maximum of twenty-six (26) participants shall be trained: 20 Medical Assistants and 6 Diagnostic Medical Sonography as outlined and defined in Attachment A.

2. Assurances and Responsibilities of Each Party

The parties agree that their respective responsibilities and assurances under this Agreement shall be as follows:

A. Workforce Solutions Shall:

- i. The board will provide direct tuition costs to **HSIR** for the delivery of the two (2) training programs: Medical Assistant and Diagnostic Medical Sonography as outlined in Attachment A, for a total tuition investment (not to exceed) of **\$117,000.00**.
- ii. In addition, board responsibilities include naming a point of contact, program oversight, development of invoicing template for review of invoices, recipient costs, and tuition payments.
- iii. Coordinate with its Contractor for workforce systems the referral of identified participants for the training programs.
- iv. Assure that grant funds will not be used to encourage or induce relocation or for customized or skill training or related activities after relocation;
- v. Comply with the Financial Manual for Grants and Contracts; and
- vi. Workforce Solutions' Contractor for workforce systems shall be responsible for determining and documenting eligibility of each participant, consistent with Workforce Innovation and Opportunity Act (WIOA), prior to a participant receiving any services funded with grant funds.

B. Edinburg Economic Development Corporation Shall:

- i. The EEDC shall provide funds to HSIR in the amount of **\$24,100.00**. Funds will pay tuition for Medical Assistance and Diagnostic Medical Sonography as contained in Attachment A.
- ii. The EEDC reserves the right to determine eligibility for any participant receiving tuition funding from the EEDC.
- iii. Provide an assurance that grant funds will not be used to encourage or induce relocation or for customized or skill training or related activities after relocation, (WIOA § 181(d)(1) and (d)(2), 29 U.S.C. § 2931(d)(1) and (d)(2)); and
- iv. Provide assurances regarding compliance with Texas Government Code, Chapter 2264;
- v. Provide assurances regarding compliance with the Financial Manual of Grants and Contracts by the Board;
- vi. For auditing purposes, provide the documentation of funds expended and jointly develop an invoicing template for tuition payments;
- vii. Assure Workforce Solutions that the source of funds are properly derived from sales tax funds;
- viii. When issuing statements, press releases, and other documents describing the project or program funded in whole or in part with Federal money, EEDC shall clearly state:
 - a. The percentage of the cost of the program or project which will be financed with federal money;
 - b. The dollar amount of federal funds for the project or program; and
 - c. The percentage and dollar amount of the total costs of the project or program that will be financed by non-governmental sources.

C. Doctors Hospital at Renaissance, Ltd., assumed name Health Sciences Institute at Renaissance (HSIR) Shall:

- i. Develop curriculum, where applicable, and deliver training and certifications to a maximum of 26 participants as defined and contained in Attachment A;
 - ii. Provide adequate staffing to successfully implement and operate training classrooms;
 - iii. Establish Training Calendar/Schedule;
 - iv. Provide quarterly narratives to Workforce Solutions and EEDC on delivery of training and certifications. The reports shall also include, but are not limited to, the number of participants trained and/or assessed during the reporting period (Workforce Solutions shall provide the reporting template);
 - v. Jointly develop an invoicing template for tuition payments.
 - vi. Provide copies of all certifications obtained by participants to Workforce Solutions and/or workforce system contractor;
 - vii. Assure Workforce Solutions and EEDC that all allocated funds will be spent for the sole purpose of the development and delivery of training programs as outlined;
 - viii. Develop an outreach plan and training program material together with Board's Contractor for workforce systems to promote awareness of training program availability;
 - ix. Work closely with the local workforce system contractor and workforce career center to coordinate program eligibility (inclusive of costs paid by this agreement and costs to trainee);
 - x. Work with Workforce Solutions to ensure that participants are deemed eligible prior to a participant receiving any services funded with grant funds. To extent permitted by law, HSIR shall maintain confidential eligibility documentation files for each participant receiving services; and
- ix. When issuing statements, press releases, and other documents describing the project or program funded in whole or in part with federal money, HSIR shall clearly state:
- a. The percentage of the cost of the program or project which will be financed with federal money and the amount financed by EEDC;
 - b. The dollar amount of federal funds (WIOA) for the project or program; and
 - c. The percentage and dollar amount of the total costs of the project or program that will be financed by non-governmental sources.

III. Allocation of Costs

The parties to this Agreement assume full responsibility for their respective costs associated with their performance of the agreed to terms outlined in this Agreement.

Workforce Solutions Cost Summary (tuition): Total: \$117,000.00

Edinburg Economic Development Corporation (Tuition); Total \$24,100.00

Total Agreement Amount: \$ 141,100.00

VII. Acknowledgements

Nothing in this Agreement will create or imply an agency relationship between or among the parties hereto nor will this Agreement be deemed to constitute a joint venture or partnership between the parties. This Agreement is intended solely for the benefit of each of the parties to the Agreement and does not confer third-party beneficiary rights upon any other person. A waiver by any party of any breach of any of the terms or conditions of this Agreement shall not be construed as a waiver of any succeeding breach. All rights, remedies, and obligations contained in this Agreement shall be cumulative and shall not be in limitation of any other right, remedy or obligation of any party. If any provision of this Agreement, as applied to any party or to any circumstances, shall be adjudged by a court to be void or unenforceable, the same shall in no way affect any other provision of this Agreement or the validity or enforceability of this Agreement.

Approved:

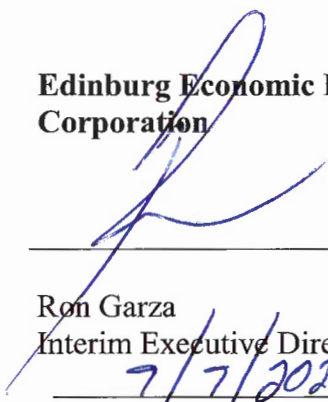
The undersigned parties agree to the terms of this Financial Agreement and bind themselves to the faithful performance of this Agreement. It is mutually understood that this Agreement shall not become effective until approved by all parties.

**Lower Rio Grande Valley Workforce
Development Board d.b.a. Workforce Solutions**

Francisco Almaraz
Chief Executive Officer

Signature/Date

**Edinburg Economic Development
Corporation**



Ron Garza
Interim Executive Director

7/7/2020

Signature/Date

**Doctors Hospital at Renaissance, Ltd., assumed name Health Sciences Institute at
Renaissance**

Susan S. Turley
President

Signature/Date



Educational Opportunities

The Health Sciences Institute at Renaissance (HSIR) as part of higher education at DHR Health, is dedicated to our community and we are excited to partner with the Edinburg Economic Development Department (EEDD) and Workforce Solutions (WFS) to provide career opportunities to adults living or working in the City of Edinburg and throughout the Rio Grande Valley.

Program Benefits

Adult-Learning and Career Opportunities

HSIR certificate programs are adult learning post-secondary programs geared towards working adults looking to enter the medical field and create a pathway for professional advancement.

- Upon completion of program, graduates are eligible to sit for certification and have the opportunity to seek employment throughout the Rio Grande Valley at any healthcare system, doctor's office, clinic, outpatient facility, etc., including at DHR Health.
- **Program funding open to any adult meeting eligibility requirements.**

Cost Effective

HSIR programs are cost effective in relation to other two-year institutions. Other institutions charge a baseline tuition and upon enrollment disclose additional fees and supplies associated with a particular program. The HSIR costs for each program includes tuition, fee, supplies; excluding book costs. The HSIR cost for each program is less than other two-year colleges and other proprietary schools.

Training at DHR Health

HSIR students benefit by training and learning in DHR Health's world-class facilities. Students will receive hands-on training in a real-world environment that will best prepare them for their careers.



The mission of the Health Sciences Institute at Renaissance (HSIR) is to cultivate learning, advancement, and innovation to meet the healthcare needs of our community. Through education and certificate programs, we provide career opportunities for those interested in entering the health care profession and provide existing health care professionals with opportunities for growth and advancement.

HSIR is currently approved to offer six certificate programs; Patient Care Technician, Pharmacy Technician, Phlebotomy Technician, Medical Coding Specialist, Diagnostic Medical Sonography, and Medical Assistant.

HSIR is an approved teaching institution by the Texas Workforce Commission, Career Schools and Colleges.

TOP TWO CERTIFICATE PROGRAMS IN DEMAND

Program	Medical Assistant  Medical Assistants assist patients in doctor's offices, clinics, outpatient centers, and hospitals. A Medical Assistant is mainly focused on building close relationships with patients, updating medical records, a variety of front office and administrative duties, perform routine medical tasks, arrange for laboratory and imaging tests, and assisting with medical tasks.	Diagnostic Medical Sonography  Diagnostic Medical Sonographers operate ultrasound machines to produce dynamic images of tissues, organs, and blood flow inside the body. They work closely with physicians (radiologists), who specialize in interpreting medical images to diagnose diseases or injuries. Diagnostic medical sonographers work in a variety of inpatient and outpatient clinical settings.
Program Length	48 Weeks/ 632 hours (3 semesters)	64 Weeks/ 1,168 hours (4 semesters)
Tuition Cost	\$4,955/student	\$7,631/student
Capacity	20 maximum	6 maximum
General Admission Requisites	- High School/ GED - 18 years of Age - BLS Certification - Med-Mal Insurance	- High School/ GED - 2 Year Allied Health Associate Degree - 18 years of Age - BLS Certification - Med-Mal Insurance
Average Salary	Average Hourly Earnings: \$12.07 Average Annual Salary: \$25,110	Average Hourly Earnings: \$34.90 Average Annual Salary: \$72,592

PROGRAM COURSES MAY BE OFFERED IN AN ONLINE FORMAT.



For more information, please call Workforce Solutions at (956) 661-2919 or (956) 661-2936.
For specific program information, please call (956) 362-3243.

DRAFT

Education Expansion and Certificate Program



Full Name: _____

Address: _____

Phone: _____ Date: _____

Eligibility Criteria	Acceptable Documentation
Must meet all five criteria	Provide at least one documentation for each criterion
Authorized to work in the United States	• a U.S. birth or birth abroad certificate • a U.S. citizen ID card • a resident citizen ID card • unexpired employment authorization documents
Eighteen years or older	• Birth Certificate • DD-214, DD-215 Transfer/Discharge/Disability • Driver's License • Federal, State or Local Government ID • Passport
Edinburg Resident	• Current Utility Bill • Rental Agreement • Bank Statement • Valid Driver's License or TX ID • Government Assistance Documentation
Proof of Enrollment into one of the trainings: ○ DHR Medical Assistant ○ DHR Diagnostic Medical Sonography	• School Schedule • Acceptance Letter • School Transcript
Employment Status	• Employed – Provide Check Stub Current Salary: _____ • Unemployed – Provide proof of Unemployment Previous Salary: _____

Participant Signature

Printed Name

Date

City of Edinburg Economic Development

Printed Name

Date

**E. Consider Approving a
Memorandum of
Understanding (MOU) with
South Texas College
regarding Covid-19 training
for local business.**

CONTRACT TRAINING AGREEMENT
South Texas College

This **Contract Training Agreement** ("Agreement") is made and entered into as of the 23rd day of June, 2020 (the "Effective Date") and is by and between **SOUTH TEXAS COLLEGE (STC)**, an Institution of Higher Education authorized by the laws and Constitution of the State of Texas, and **Edinburg Economic Development Corporation**, a public entity.

WHEREAS, the Edinburg Economic Development Corporation requires training and educational services to be provided to a local company, as more fully described in **Attachment "A,"** and STC has the expertise, resources, personnel, and experience required to provide such services;

WHEREAS, this Agreement is of mutual interest and benefit to STC and the Public entity;

NOW, THEREFORE, in consideration of the mutual promises and covenants herein contained, the Public entity and STC (sometimes collectively referred to herein as the "Parties") agree as follows:

1. Services and Fees

a. During the term of this Agreement, STC shall provide training services to the Public entity for a local company as set forth in **Attachment "A"** (the "Services") which is incorporated herein by reference. The Services may be modified, reduced or expanded with the advance written consent of the Parties. If there is any conflict between the terms and conditions of the Services described in **Attachment "A"** and those contained in the body of this Agreement, the terms of the Agreement shall control.

b. The Public entity shall pay STC for the Services in accordance with the terms and conditions set forth in **Attachment "A."**

2. STC's Responsibilities and Representations

a. STC represents that all persons connected with STC who are directly in charge of providing the Services are duly registered and/or licensed under the laws, rules and regulations of any authority having jurisdiction, if so required by such laws, rules and regulations.

b. STC represents that to the best of its actual knowledge, as a result of providing the Services, there are no conflicts of interest between the Public entity and any other person or entity for whom STC is providing or has provided training services. If, during the course of this Agreement, STC becomes aware of facts that constitute or may reasonably lead to a conflict of interest, STC shall promptly notify the Public entity.

c. Except as may be expressly set forth in **Attachment "A,"** STC represents that its performance does not depend on the acquisition of rights from any third party and that the

conveyance of any deliverables described as part of the Services will not knowingly infringe on the intellectual property rights of any third party.

d. STC shall: i) designate an administrator to oversee and administer STC's performance of the Services; ii) provide one or more qualified trainers, training materials and equipment appropriate for the Services; iii) assume full responsibility for complying with the requirements of the U.S. Copyright Act with respect to any training materials provided by STC in connection with providing the Services; iv) ensure that any facilities that will be used for the Services will be open and ready for use on the date(s) and time(s) specified for the Services, if the Services will take place at STC; and v) provide certificates of completion for the participants who complete the training requirements as outlined in the Services.

3. Company's Responsibilities and Representations

a. The Public entity shall: i) designate a contact person to communicate with STC about any specific requirements of the training program for which the Services are being provided and in connection with general planning and coordination; ii) refrain from copying, reproducing, creating derivative works, publishing, or further distributing any training materials provided by STC; iii) make all required payments to STC within 30 days of receipt of the invoice; and, iv) pay 25% of the total fee to STC if the Public entity cancels the Services within 30 days of the first day on which the Services were to be provided, unless the cancellation is permitted by the terms of this Agreement.

b. If the Public entity fails to make any payment as required by this Agreement, the Company agrees to indemnify STC for all costs and expenses incurred by STC in its efforts to collect all amounts due including, but not limited to, court filing fees, litigation expenses, attorneys' fees, and any bank fees. STC shall be entitled to collect interest on all past due amounts at the rate of 1.5% per month until paid.

4. Default and Termination

a. If a party breaches this Agreement, the other party may, so long as such party has not caused the breach, terminate this Agreement upon ten (10) days written notice describing the details of the breach. The termination shall, however, not be effective if the breach is fully cured prior to the end of the ten-day period.

b. STC may for any reason, or no reason, terminate this Agreement at any time upon giving thirty (30) days advance written notice to the Public entity. If STC terminates this Agreement for convenience, it shall have no liability to the Public entity of any kind other than refunding any sums paid by the Public entity for any services that were not performed.

c. The Public entity acknowledges and agrees that by providing the Services, STC is not making any representation or warranty concerning the Public entity's future performance or success and that STC is not responsible in any way for the operation of the Public entity's business.

d. If STC breaches its obligations under this Agreement, the Public entity's sole and exclusive remedy will be limited to, at STC's option, the correction or replacement of any of the Services or to the repayment of the portion of the compensation paid by the Public entity

corresponding to the non-conforming Services. STC shall not be liable to the Public entity for any other damages, either special, direct, indirect, incidental, consequential or otherwise, and in no event shall the liability of STC exceed the total amount paid by the Public entity under this Agreement.

e. Neither party will be liable or responsible to the other for any loss or damage or for any delays or failure to perform due to causes beyond its reasonable control including acts of God, strikes, epidemics, war, riots, flood, fire, sabotage, or any other circumstances of like character.

5. Miscellaneous

a. The relationship created by this Agreement shall be that of independent contractor. Nothing in this Agreement shall be read to make the employees or agents of either party an employee or an agent of the other.

b. This Agreement constitutes all representations, oral and written, of the work to be performed, replaces all previous agreements, and constitutes the entire agreement between the Parties; this Agreement may be modified only in writing, signed by each party, after reasonable notice.

c. The Company agrees that STC may use the Public entity's business name in the promotion of training services.

d. As a public community college of the state of Texas, STC is immune from actions in tort, except those arising from the use of a motor vehicle. Nothing in this Agreement shall be interpreted to constitute a waiver of this immunity by STC or an agreement by the Parties to indemnify or hold each other harmless except as provided for in Section 3.b.

e. This Agreement shall inure to the benefit of and be binding upon the respective heirs, executors, successors, representatives, and assigns of the Parties, as the case may be.

f. STC, as part of an institution of higher education and recipient of federal and state funding, is subject to federal and state civil rights laws and regulations prohibiting it from discriminating on the basis of race, ethnicity, gender, creed, age, disability or Veterans status in any program or activity of STC. This Agreement, and the Services offered pursuant to this Agreement, are subject to the provisions of those laws and regulations, and the Public entity agrees that it will cooperate in any civil rights investigation conducted by STC or any external agency regarding the Services or STC's performance of this Agreement.

g. This Agreement shall be governed by and construed in accordance with the laws of the state of Texas. Each party submits to the exclusive jurisdiction of the courts located in Hidalgo County, Texas for the purpose of any action or proceeding brought by either of them in connection with this Agreement or any alleged breach thereof.

h. Neither party shall assign its rights or obligations hereunder without the prior written consent of the other party. STC shall not subcontract, either directly or indirectly, any of its responsibilities hereunder without the prior written consent of the Public entity.

IN WITNESS WHEREOF, South Texas College and the Public entity have executed and delivered this Agreement as of the date first above written.

(STC) SOUTH TEXAS COLLEGE:**Edinburg Economic Development Corp:**

By: _____
 Dr. Shirley A. Reed
 President

By: _____
 Name: Ron Garza
 Title: Interim Executive Director

By: _____
 Carlos Margo
 Associate Dean for ITED

Type of Funding: *Federal* __; *CFDA* __; *State* __; *Local* x; *Private* __

Upon the execution of this Agreement, please return both copies in the envelope provided for your convenience. When all signatures are obtained, one fully executed original will be returned for your records. Please mail to:

South Texas College
 Institute for Advance Manufacturing
 3900 W. Military Hwy.
 McAllen, Texas 78503

ATTACHMENT A
SERVICES AND COSTS

Cost of Training for Nicho Produce employees located in Edinburg, TX:

Program Title:	Social Distancing and Safety
Course No./Name:	1C3 xxxx
Total No. of Hours:	8 hours
Administrator Responsible:	Leonel Garcia
Company Contact:	Ron Garza
Company Address:	415 West University Dr. Edinburg, TX 78541 956-383-7124
Dates:	June 29, 2020 and July 3, 2020
Time:	8am -12pm
Program Length:	Monday and Friday
Location:	On-Site
Maximum Participants:	84
<u>Tuition:</u>	$\$21.10 \times 8 \text{ hrs.} \times 84 \text{ Students} = \$14,179.20$
Processing Fee:	$\$14,179.20 \times 15\% = \$2,126.88$
Total :	\$16,306.08

Note: (additional students will be charged at the Tuition Rate of \$21.10 and the 15% processing fee) The minimum cost for 84 or fewer students will remain at \$16,306.08 as the Recovery of Cost in order for STC to complete training.

BUSINESS RECOVERY: SAFETY FIRST

WEBINAR

DATE: THURSDAY, AUGUST 6, 2020
TIME: 9:00 AM-10:00 AM

LEARN ABOUT TRAINING AVAILABLE TO HELP YOUR BUSINESS REOPEN SAFELY. FUNDING IS AVAILABLE TO MEET YOUR TRAINING NEEDS IN SANITATION AND DISINFECTION OF YOUR BUSINESS.

SPEAKERS:



FRANCISCO ALMARAZ
CHIEF EXECUTIVE OFFICER
WORKFORCE SOLUTIONS



CRISTINA CANTU
SBDC SENIOR BUSINESS &
HUMAN RESOURCES ADVISOR
UNIVERSITY OF TEXAS RIO GRANDE VALLEY



JESUS CANO
TEXAS MANUFACTURING
ASSISTANCE CENTER
UNIVERSITY OF TEXAS RIO GRANDE VALLEY



DANIEL URIBE, MSIT
BUSINESS RELATIONS &
INFORMATION SUPERVISOR
WORKFORCE SOLUTIONS



JOSH VASQUEZ
BUSINESS RELATIONS
REPRESENTATIVE
WORKFORCE SOLUTIONS



AARON GONZALEZ
BUSINESS RELATIONS
REPRESENTATIVE
WORKFORCE SOLUTIONS

REGISTER FOR FREE: WWW.WFSOLUTIONS.ORG/BUSINESSRECOVERY

FOR MORE INFORMATION, CONTACT ARMANDO BENAVIDES AT 956.483.0934.

THE UTRGV SBDC IS FUNDED IN PART THROUGH THE STATE OF TEXAS AND A COOPERATIVE AGREEMENT WITH THE U.S. SMALL BUSINESS ADMINISTRATION.

EQUAL OPPORTUNITY IS THE LAW. LOWER RIO GRANDE VALLEY WORKFORCE DEVELOPMENT BOARD DBA WORKFORCE SOLUTIONS IS AN EQUAL OPPORTUNITY EMPLOYER/PROGRAM AND AUXILIARY AIDS AND SERVICES ARE AVAILABLE UPON REQUEST TO INDIVIDUALS WITH DISABILITIES. TTY/TDD VIA RELAY TEXAS SERVICE AT 711 OR (TDD) 1-800-735-2989/1-800-735-2988 (VOICE).



South-West Texas Border
**Small Business
Development Center Network**

The University of Texas Rio Grande Valley SBDC



A proud partner of the AmericanJobCenter network

**F. Update on City of
Edinburg Comprehensive
Plan.**