

**ECONOMIC DEVELOPMENT
CORPORATION BOARD OF DIRECTORS**



Location:

Edinburg Scenic Wetlands & World Birding Center
714 S Raul Longoria Rd. Edinburg, Texas

APRIL 9, 2021

**SPECIAL MEETING AGENDA
8:30 AM**

1. CALL TO ORDER, ESTABLISH A QUORUM

2. CERTIFICATION OF PUBLIC NOTICE

3. PUBLIC COMMENTS

A specific portion of the meeting shall be dedicated to allowing Public Comments which will be limited to three (3) minutes. Because of the state of emergency due to the COVID-19 pandemic, public comment may be provided in-person abiding to the occupancy limits or by telephone. In a person requests shall be requested by completing the Public Comment Form available at City Council Chambers. Telephone requests shall be completed by (a) sending an email to publiccomment@cityofedinburg.com or (b) calling 956-388-8204.

All requests must be received beginning at 9am and end immediately before the start of the meeting. Your request should include your name, address, and telephone number. We ask for everyone's cooperation in following this procedure.

4. REGULAR AGENDA ITEMS

- A. Presentation and action regarding design and installation of inclusive playground equipment for the new Vanguard Academy Beethoven City Park.
- B. Edinburg Economic Development Corporation Board workshop.

5. EXECUTIVE SESSION

The EEDC will convene in Executive Session, in accordance with the Texas Open Meetings Act, Vernon's Texas Statutes and Codes Annotated, Government Code, Chapter 551, Subchapter D, Exceptions to Requirement that Meetings be Open. The EEDC May Elect To Go Into Executive Session On Any Item Whether Or Not Such Item Is Posted As An Executive Session Item At Any Time During The Meeting When Authorized By The Provisions Of The Open Meetings Act.

- A. Discussion and possible action regarding the purchase, exchange, lease, or value of real property. (§551.072. Deliberation Regarding Real Property; Closed Meeting)

6. OPEN SESSION

The EEDC will convene in Open Session to take necessary action, if any, in accordance with Chapter 551, Open meetings, Subchapter E, Procedures Relating to Closed Meeting, §551.102, Requirement to Vote or Take Final Action in Open Meeting.

7. ADJOURNMENT

I hereby certify this Notice of an EEDC Meeting was posted in accordance with the Open Meetings Act, at the City Offices of the City of Edinburg, located at the 415 West University entrance outside bulletin board visible and accessible to the general public during and after regular working hours.

This notice was posted on April 5th, 2021 at 1:11 am (pm).

By:

Signature:

*Name: Ron Garza, City Manager
City of Edinburg, Texas*



Edinburg Economic Development Corporation

Meeting Date: April 9, 2021

Presentation and action regarding design and installation of inclusive playground equipment for the new Vanguard Academy Beethoven City Park.

1. Agenda Item:

Presentation and action regarding design and installation of inclusive playground equipment for the new Vanguard Academy Beethoven City Park.

2. Description/Scope:

The City of Edinburg is seeking proposals for the design and construction of an inclusive playground at the new Vanguard Academy Beethoven City Park 2225 S Veterans Blvd.

The intent of this proposal is to select equipment with a musical design that will be presented to an inclusive playground committee as options for their playground. Once the design is selected by the Beethoven committee, the City shall work with the selected equipment vendor to adjust the design as necessary for the specific site requirements.

- The Beethoven Committee consisted of:
- Mrs. Sofia Pena (Capable Kids)
- Mrs. Annette Franz (Capable Kids)
- Mrs. Carmen Flores (Capable Kids)
- Mrs. Melissa Pena (Edinburg Resident)
- Dr. Michael Cantu (Vanguard Academy)
- Mrs. Deborah Tomai (RGV Down Syndrome Association)
- Mrs. Christine Clifford (Team Mario)
- Mrs. Sara Valerio (The Behavioral Effect)
- Mari Lara (Edinburg Resident)
- Jesus Saenz (Assistant City Manager)
- Javier Garza (Director of Parks and Rec.)

The selection committee recommended Exerplay proposal (#2) due to all aspects of equipment that are built in the proposal.

3. Estimated Timeline:

The estimated timeline for a completion of the project will take 10 to 12 weeks, a total of 84 Days. Construction completion will be August, 2021.

4. Budget:

Funding is available through the Edinburg Economic Development Corporation New Series 2019 Funds.

5. Procurement/Selection Process:

RFP 2021-008

A total of two (2) Request for Proposal with options were received and reviewed by city staff. The following firms listed in ranking order have submitted proposals in response to this RFP:

1. Exerplay, Inc

Proposal#1 \$511,115.78

Proposal #2 \$599,999.63

Proposal #3 \$576,908.42

2.Park Place Rec. Designs

Area A \$201,882.00

Area B \$59,197.00

Area C \$237,408.00

Area D \$32,654.00

Area E \$138,951.00

Park Place Total \$607,092.00

6. Staff's Recommendation:

The Beethoven Park Committee and Staff is recommending to Award 2021-007 Design & Installation of Inclusive Playground for the New Vanguard Academy Beethoven City Park to Exerplay Inc. for their proposal number 2 in the amount of \$599,999.63 and Authorize the City Manager to enter into a professional services contract Pursuant to the City's Ordinances and Procurement Policies.

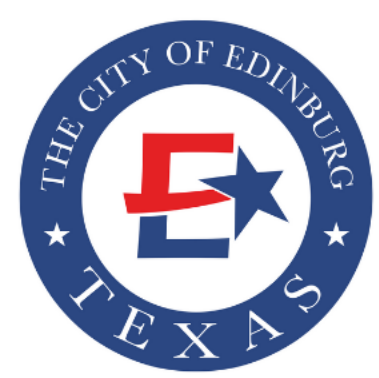
7. Justification:

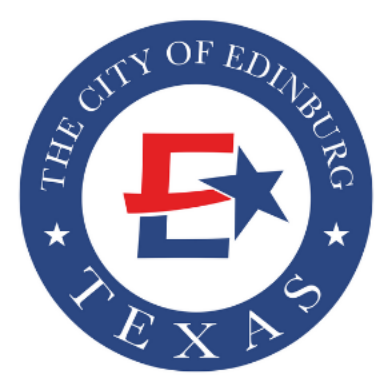
The City of Edinburg is seeking proposals for the design and construction of an inclusive playground at the new Vanguard Academy Beethoven City Park 2225 S Veterans Blvd. The intent of this proposal is to select equipment with a musical design that will be presented to an inclusive playground committee as options for their playground. Once the design is selected by the committee, the City shall work with the selected equipment vendor to adjust the design as necessary for the specific site requirements. This final playground design shall fall within the budget established by the City.

Blanca Davila
Director of Economic Development

ATTACHMENTS
Attachment A: Vanguard Academy Beethoven Presentation

Approved:	_____
Not Approved:	_____
Tabled:	_____
No Action:	_____





City of Edinburg went out for Request for Proposals and receive two vendor proposal on March 22, 2021.

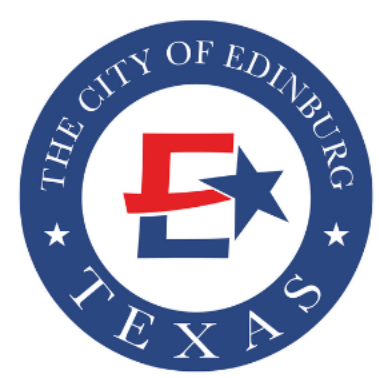
1st Vendor – Exerplay Submitted 3 proposals

2nd Vendor – Park Place Submitted proposals per piece.

Approved Budget \$601,896.00

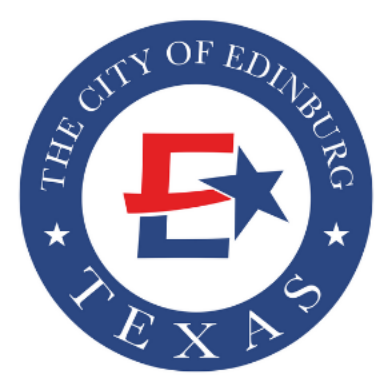
On Monday March 29, 2021 The Beethoven Park Committee selected the Exerplay's Proposal #2. The proposal was selected due to the amount of equipment that was inclusive.





1. Mrs. Sofia Pena (Capable Kids)
2. Mrs. Annette Franz (Capable Kids)
3. Mrs. Carmen Flores (Capable Kids - Parent)
4. Mrs. Melissa Pena (Edinburg Resident – Parent)
5. Dr. Michael Cantu (Vanguard Academy)
6. Mrs. Deborah Tomai (RGV Down Syndrome Association)
7. Mrs. Christine Clifford (Team Mario)
8. Mrs. Sara Valerio (The Behavioral Effect)
9. Mari Lara (Edinburg Resident)
10. Jesus Saenz (Assistant City Manager)
11. Javier Garza (Director of Parks and Rec.)

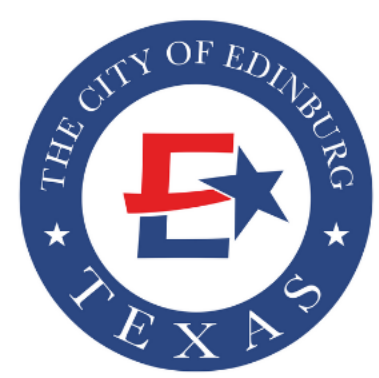




Proposal #2

exerplay, inc.





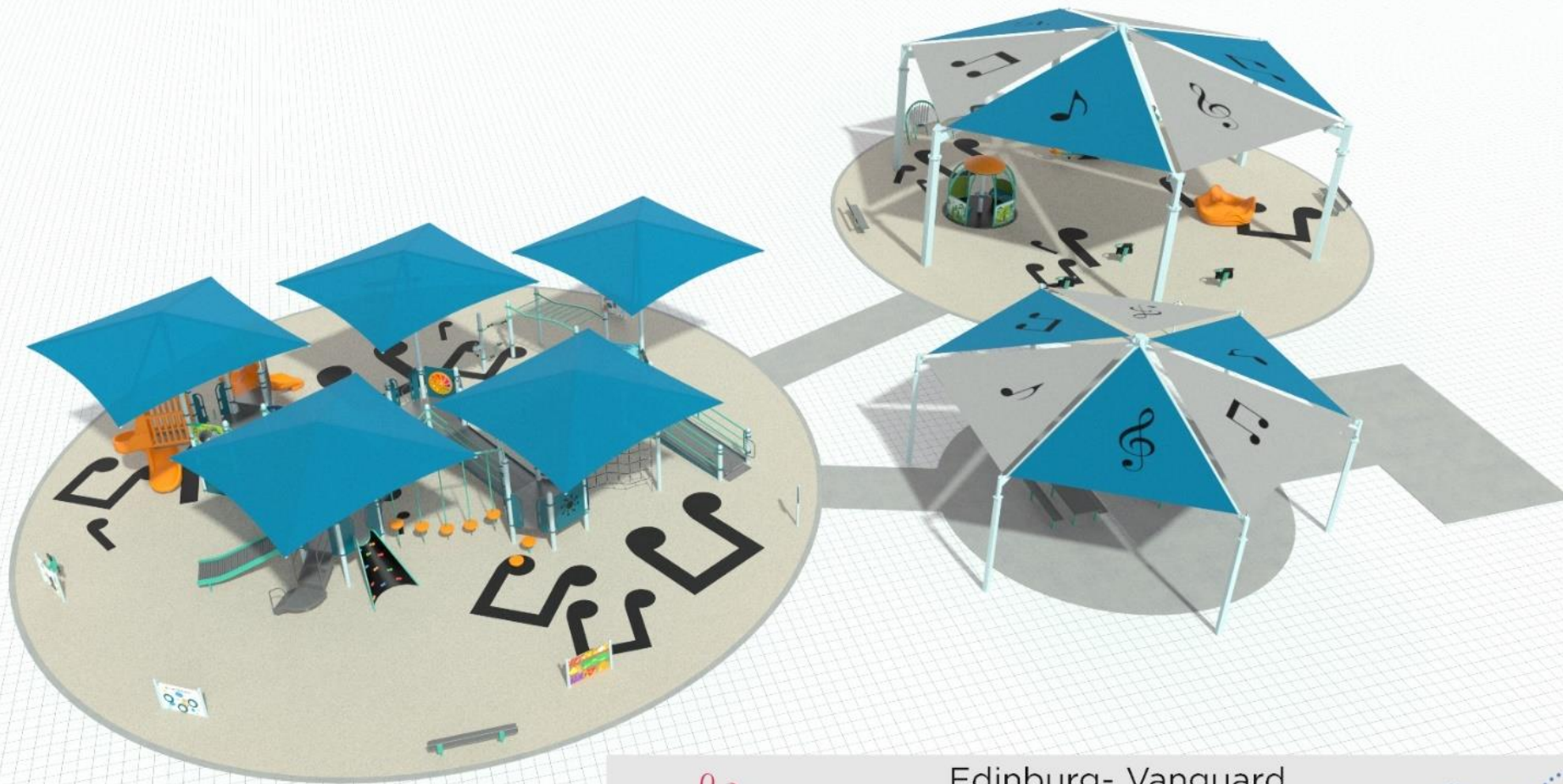
Exerplay – Proposal #2

Inclusive Highlights Design Proposal #2



Design utilizes tender tuff coating that keeps events cool to the touch even when in direct sunlight. This is important for safety issues with reduced sensory awareness or control of release of hands. The highlight pieces provide the following:

1. Increased postural support for a child that does not have complete postural control
2. Locations to place feet to establish a base of support
3. Handholds to assist with balance to ensure safety while equipment goes into movement.
4. Reach panels that allow knees to clear under the panel and allows for access without having to position to the side and have full range of motion of the arms, which is sometimes challenging for children with restrictions due to muscle tightness and tone.
5. All of the inclusive freestanding pieces promote social engagement by ensuring that the children must work together to fully experience the functionality of the equipment.
6. The we-go-round provides the opportunity for self-generated movement with the piece in the center.
7. Under the slide there is a fully accessible quiet cozy space for children who may become overwhelmed with all of the sensory stimulation experienced on a playground. This provides a safe space for a dysregulated child to go and have a time-in to help reorganize and reengage in play.
8. Roller slide provides tender-tuff coated rolls that will remain cool to the touch and is safe for children with cochlear implants. Fact: Children with cochlear implants are advised to remove their processor to prevent electrostatic discharge from potentially damaging the internal and external implant equipment because of the static generated by plastic slides. The roller slide allows the child to safely experience this while keeping the processor on and hearing the world around him/her.
9. On-deck transfer station with a contrasting use of color allows for an easy transfer from a wheelchair or walker to seamlessly transition. In addition, a contrasting color is provided to show children with low vision that there is an elevation change.
10. The wave climber are a set of monkey bars that are placed on a decline to allow for gravity to assist in going down the bars to achieve success.
11. Musical elements are kept to a region to ensure that the sounds do not disturb play for children who may be sensitive to auditory stimulation.
12. Shades are provided throughout the design, allowing a safe place for children with medical conditions, or those who take medications that limit the time they can be in the sun.
13. Sidewalks are of an increased width to allow for a person in a wheelchair to roll alongside a friend. This also allows for a comfortable turning radius for a wheelchair.
14. Custom Communication Station Panel incorporates 3 languages and Braille. This sign promotes functional receptive and expressive language relevant to the setting, social communication, and literacy. The word utilized can be modified dependent upon the design selected. The hope of this panel is to bridge communication barriers and help kids create diverse friendships!
15. Visual, tactile, and auditory sensory experiences are spread throughout the playground to promote inclusion and socialization on the playground.



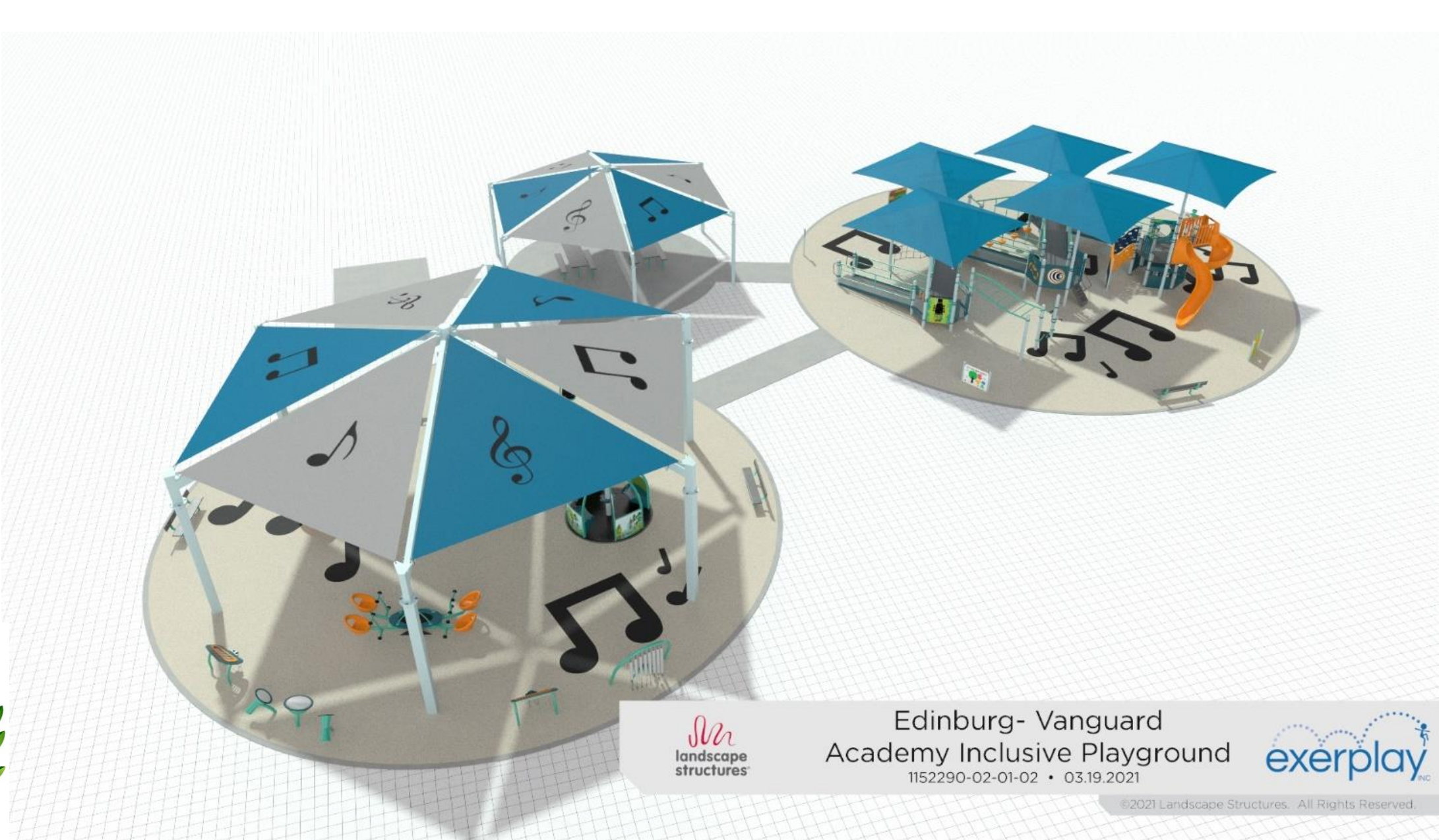
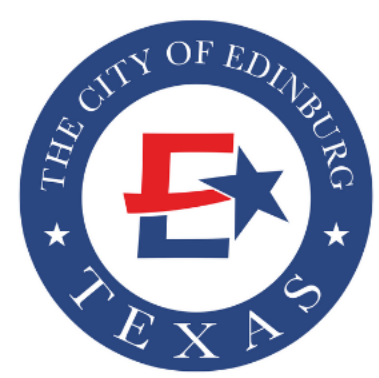
Edinburg- Vanguard Academy Inclusive Playground

1152290-02-01-01 • 03.19.2021



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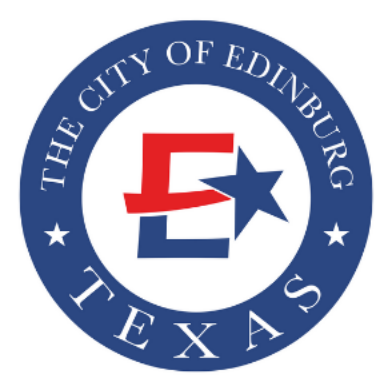
landscape
structures

Edinburg- Vanguard
Academy Inclusive Playground
1152290-02-01-02 • 03.19.2021

exerplay

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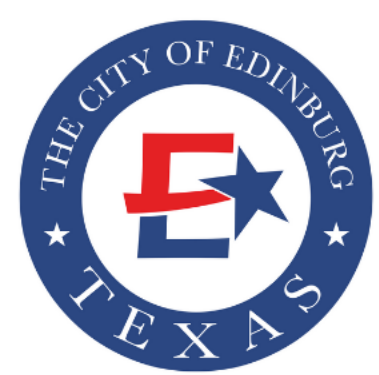
landscape
structures

Edinburg- Vanguard
Academy Inclusive Playground
1152290-02-01-03 • 03.19.2021

exerplay
INC

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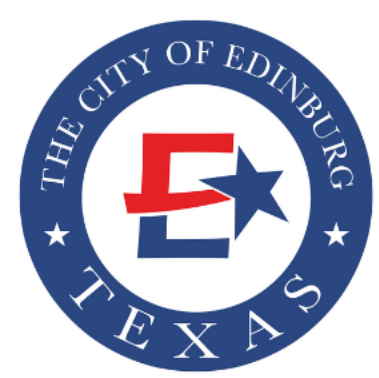
landscape
structures

Edinburg- Vanguard
Academy Inclusive Playground
1152290-02-01-04 • 03.19.2021

exerplay
INC

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landscape
structures

Edinburg- Vanguard
Academy Inclusive Playground
1152290-02-01-05 • 03.19.2021

exerplay
INC

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Exerplay – Proposal #2

PO Box 1160
Cedar Crest NM 87008-1160
Fax: 505-281-0155
Toll Free 800-457-5444
www.exerplay.com



DATE: 3/22/2021
NUMBER: JC032221-2
TERMS: 50% Down/Remainder

QUOTATION prepared for:
Edinburg-Vanguard Academy

Please Issue Purchase Order to:
Exerplay, Inc.
PO Box 1160, Cedar Crest, NM 87008
fax to 505-281-0155 or
email to: jeri@exerplay.com

ITEM	DESCRIPTION	QTY	COST	TOTAL
Project	PROPOSAL #2-PLAYGROUND EQUIPMENT, SHADE, SAFETY SURFACING, INSTALLATION			
LSI	LANDSCAPE STRUCTURES, INC.			
LSI	PlayBooster (5-12 years) Design 2101221	1	239,190.00	239,190.00T
LSI	CP017866, DigiFuse® 35-5/8" x 48-3/4" Lets Sign! w/braille strips. Includes 2 - 100" PS posts.	1	3,020.00	3,020.00T
Sub-Total				242,210.00
BuyBoard	Contract #592-19		-5.00%	-12,110.50
Freight	Freight/shipping charges for Playground equipment (150-21-318)	1	10,660.00	10,660.00T
Freight	Freight/shipping charges for Shade (150-21-323)	1	1,105.00	1,105.00T
Install	Installation of Playground Equipment (SF-031821)	1	88,938.00	88,938.00T
Install	Installation of 35' x 10' Hex Shade (SU-031521)	1	13,620.00	13,620.00T
Install	Installation of 50'x14 Hex Shade (SU-031521)	1	38,215.00	38,215.00T
Install	Installation of (5) 16'x16' Shades (SU-031521)	1	23,500.00	23,500.00T
	SAFETY SURFACING			
Concrete Curbing	Concrete Curbing, priced per LF (031821)	409	20.25	8,282.25T
Concrete	Concrete pad under site furnishings, priced per SF (031821)	915	5.40	4,941.00T
Site Prep	Aggregate	1	19,520.00	19,520.00T
Site Prep	Site prep, Spread and Compaction of Aggregate	1	9,555.00	9,555.00T
PIP	2906 SF @54" fall height: 2.5" Thick, 3526 SF @79" Fall height: 3.5" thick	6,434	14.00	90,076.00T
BuyBoard	50/50 Color, Aromatic Binder			
Contract #592-19			-5.00%	-4,503.80
MISC	Complimentary Inclusive Play Consulting by Marissa Pecina (Valued at \$4,500)	1	0.00	0.00T
Bond	Performance/Payment Bond	1	20,264.23	20,264.23T

Msg 1
Pricing is for the above listed material and installation only and does not include storage, security, site preparation, security fencing, prevailing wages, TERO wages, permitting, or any applicable taxes or bonds. Any necessary permits or special inspections are the responsibility of the General Contractor or End Owner. To obtain a performance/payment bond, please add 3.5%, plus appropriate tax, of the total to this quote.
- NOTE - ExerPlay reserves the right to revise pricing if any portion of this quote is changed or removed and may result in a delay in ordering materials for this project. There will be a 3.5% fee added to your invoice if you choose to pay by credit card.

-CONTINUE ON PAGE 2-

REP
MP

Quote prepared by Jeri Call
jeri@exerplay.com

Page 1

TOTAL

PO Box 1160
Cedar Crest NM 87008-1160
Fax: 505-281-0155
Toll Free 800-457-5444
www.exerplay.com



DATE: 3/22/2021
NUMBER: JC032221-2
TERMS: 50% Down/Remainder

QUOTATION prepared for:
Edinburg-Vanguard Academy

Please Issue Purchase Order to:
Exerplay, Inc.
PO Box 1160, Cedar Crest, NM 87008
fax to 505-281-0155 or
email to: jeri@exerplay.com

ITEM	DESCRIPTION	QTY	COST	TOTAL
MP	For more information please contact Marissa Pecina at 956-358-3972, or marissa@exerplay.com			
	- PRICING IS GOOD FOR 30 DAYS - Texas Sales & Use Tax		8.25%	45,727.45

\$599,999.63

REP
MP

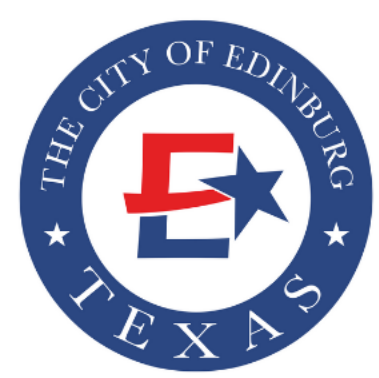
Quote prepared by Jeri Call
jeri@exerplay.com

Page 2

TOTAL

\$599,999.63





2nd Proposals

This proposal is per Piece of Equipment



PARK PLACE
RECREATION DESIGNS



Vanguard Beethoven Park:

A Playground for All



Featuring Protective Coating

Custom product **PlayArmor™**

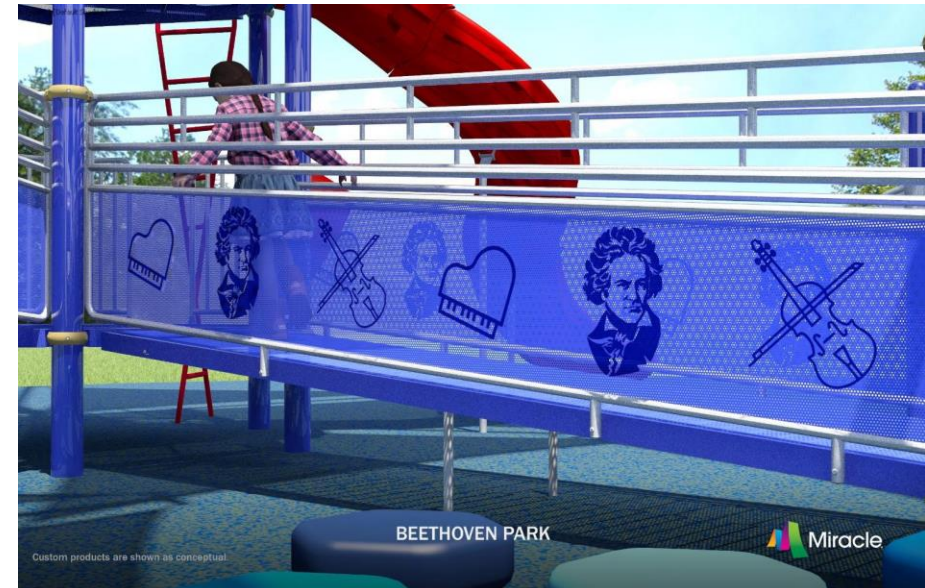
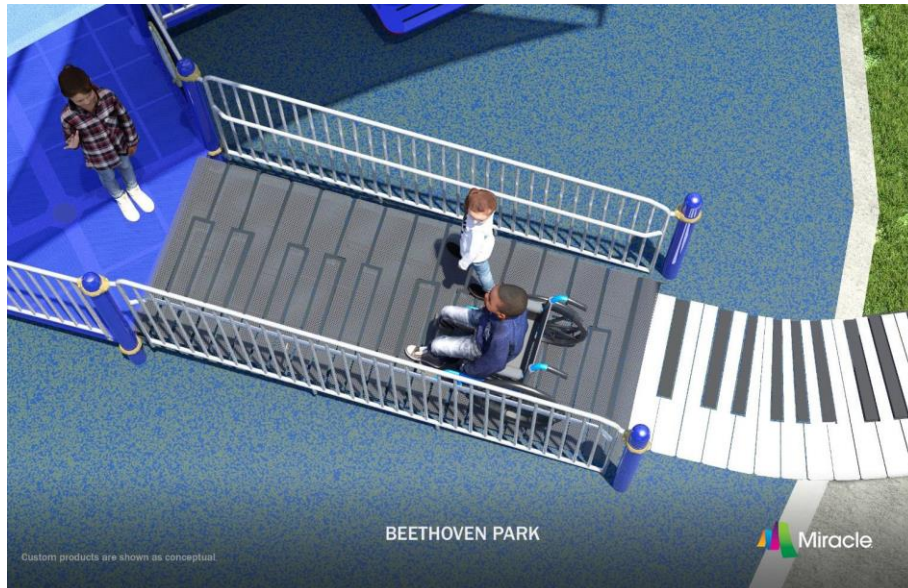
BEETHOVEN PARK



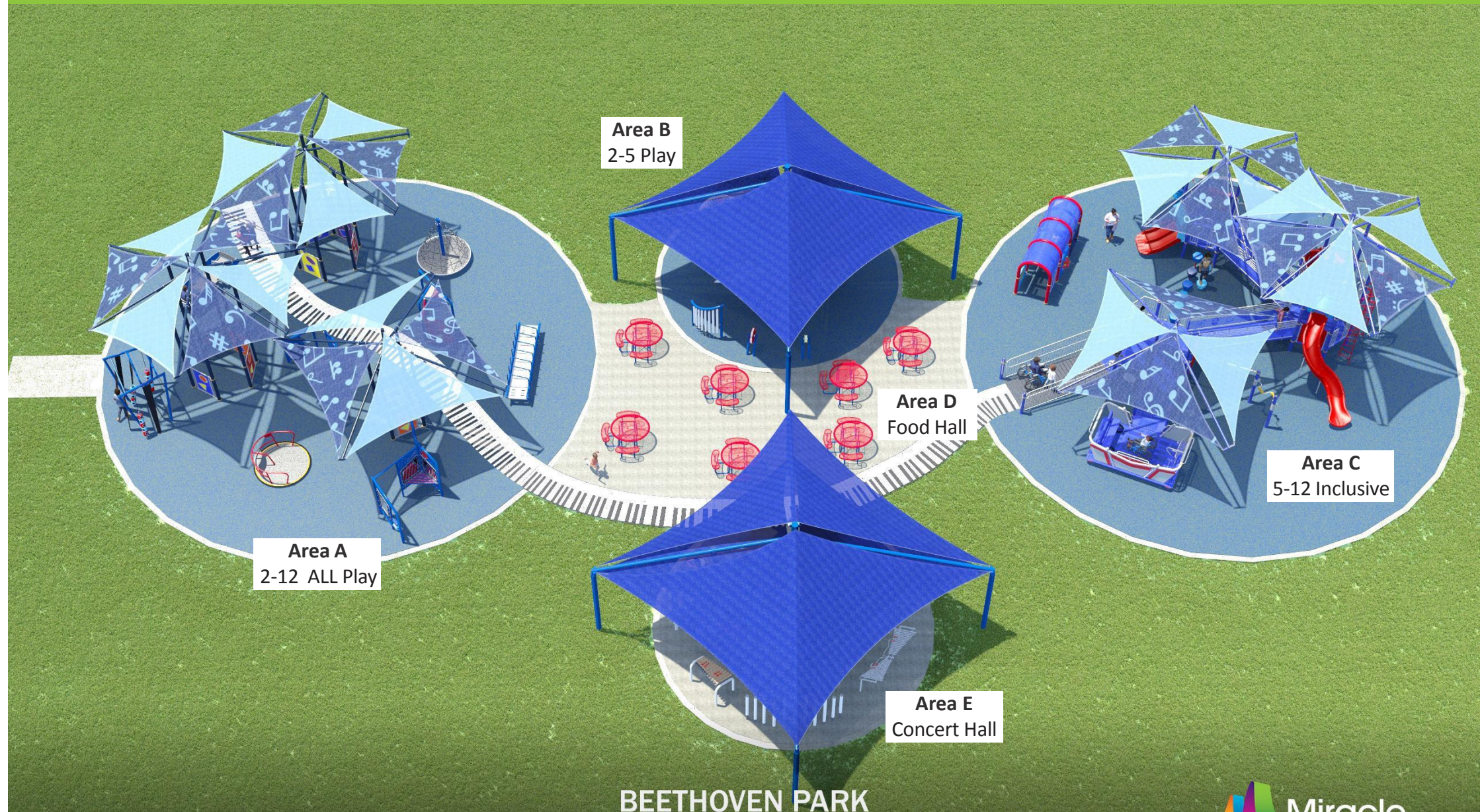
VANGUARD BEETHOVEN CITY PARK

Welcome to Vanguard Beethoven Park's new Inclusive Musical Playground. Here, five separate play areas are linked together to create a unique, one of a kind environment. Special care was given to designing an inclusive space where everyone can play and creativity can shine. Play spaces are linked-bringing together kids, parents and the community in perfect harmony,

With a nod to its famous composer's namesake, whimsical musical embellishments set the tone. A dedicated concert hall provides an opportunity for community performances and gives kids a space to create their own concertos.



Five Defined Areas Designed to Appeal to Multiple Ages and Interests



Custom products are shown as conceptual.

AREA A: \$201,882.00
SENSORY GARDEN FOR AGES 2-12

FEATURED
PRODUCTS



MIRACLE MUSEUM
SENSORY MAZE
BUDDY ROCKER
CYCLO – CONE SPINNER
INCLUSIVE WHIRL

Rated for ages 2 through 12, this is a sensory garden of experiences for ALL. The Miracle Museum provides six different venues bringing the children's museum experience to the playground. Accessible surfacing of synthetic turf provides wonderful access throughout. The area is punctuated with Miracle's Sensory Maze panels of textured colorful plastics with shade sails projecting upward to add visual drama and cooler temperatures. The Buddy Rocker, Inclusive Whirl, and Cycle Cone Spinner engage ALL with more movement experiences.

AREA B: \$59,197.00
2-5 PLAY

FEATURED
PRODUCTS

MINI CITY

CONCERTO INSTRUMENTS:

- Spin Cabasas
- 3 Conga Drum
- Vibes
- Tall Chimes



Area B: This space provides a niche for the littlest players. Mini City is the centerpiece element and is accompanied by six elements of Concerto, Miracle's outdoor music ensemble. Surfacing is synthetic turf, bounded by a concrete curb.

AREA C: \$237,408.00
5-12 INCLUSIVE

FEATURED PRODUCTS

Alta Glide Inclusive Rocker

5' Extra Wide Access Ramp

Ramp Access to 3 levels

8' Tall MegaTower

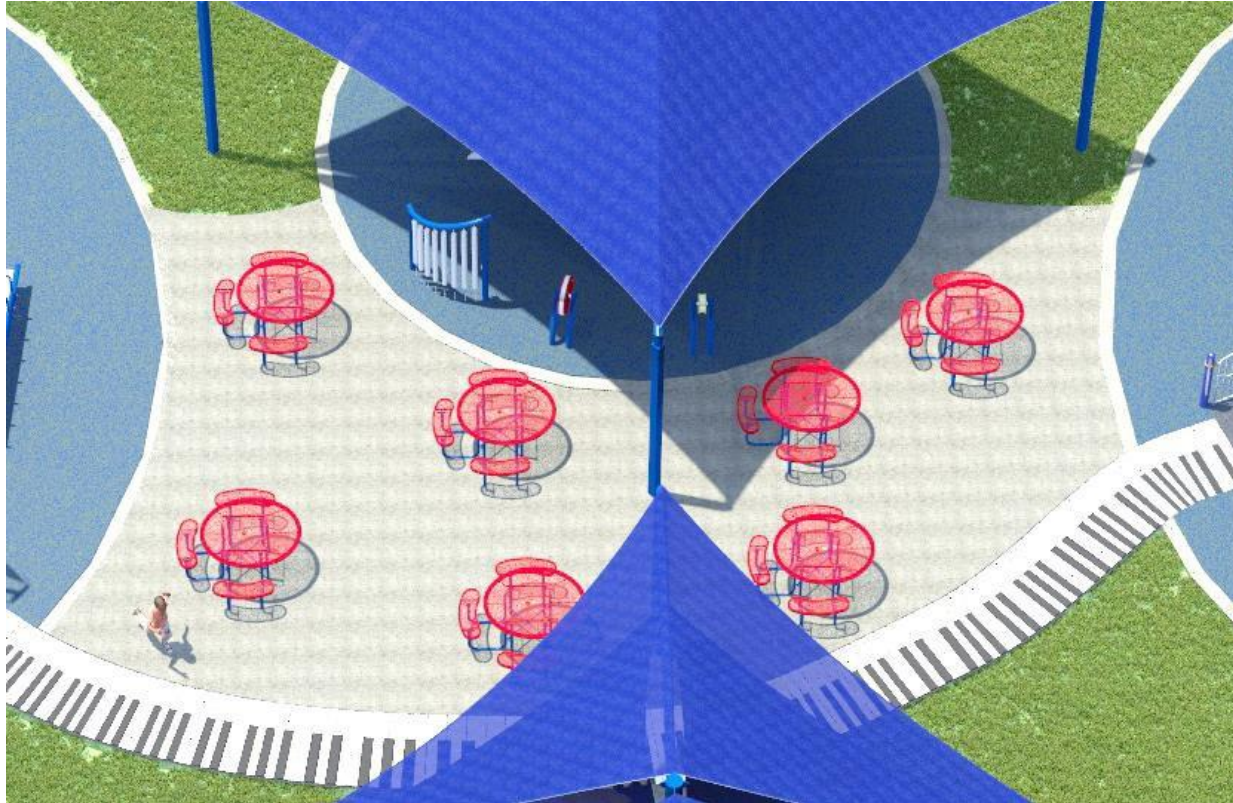
Sensory Tunnel



Varied degrees of physical challenge are apparent with this environment of interconnected ramps and platforms that weave throughout. A 5' wide ramp leads from the synthetic turf surfaced ground level to the 1' high oversized platform. There are activity panels to engage on the path to the Alta Glide. Or decisions can be made whether to continue up the next 3' wide ramp to the Tower, or off across the balancing bongo pods. The bongo trek includes one bongo boingo, which provides a springing experience. The double decked Tower challenges with vertical climbs up the Braided Climber or the Tree-O up to the highest platform 8' up. Spiraling and curving Chameleon Slides reward the effort, with lookouts over the playground. Major elements are shaded by sails that cool. All paths lead to the 3' deck with an accessible Side-By-Side Slide, Sight-N-Sound Panel Bumper Ladder Climber and Transfer Station. The Sensory Tunnel offers six different activities to engage within or outside the the arching passage way.

AREA D: \$32,654.00
FOOD HALL

FEATURED PRODUCTS



Custom Concrete Piano Keyboard

Concrete Patio

Accessible Picnic Tables

Area D - The Food Hall offers wheelchair accessible tables arranged over a concrete patio to provide central connection between those playing and those observing or supervising. Also this is a great snack venue. There can be events featuring Food Trucks that amp up the fun for ALL.

AREA E: \$138,951.00
CONCERT HALL



FEATURED
PRODUCTS

Percussion Play
14 Separate Instruments

Freestanding Shade

Concrete Patio

The Concert Hall is a unique outdoor music performance venue. A combination of organization and improvisation, this space provides opportunities to play around with some of the most interesting musical instruments experienced. Impromptu ensembles can occur, or even planned concert events, where ALL kids and families can gather together to play.....while playing.



[See it in Action!](#)



BEETHOVEN PARK

Custom products are shown as conceptual.



Park Place – Proposal - Quote



Customer: City of Edinburg

Date: 2021.03.22

Project: Inclusive Playground for the
New Vanguard Academy Beethoven City Park

(Quotes valid
for 90 days)

Pricing Summary

ITEM DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
Area "A" - 2-12 Sensory Garden Inclusive Play Area, turn-key price	1	\$ 201,882.00	\$ 201,882.00
Area "B" - 2-5 Play Area, turn-key price	1	58,197.00	58,197.00
Area "C" - 5-12 Inclusive Playscape Area, turn-key price	1	237,408.00	237,408.00
Area "D" - Food Court/Patio, turn-key price	1	32,654.00	32,654.00
Area "E" - Concert Hall Performance Space, turn-key price	1	138,951.00	138,951.00
Price includes materials, installation, freight, payment/performance bond			
		Subtotal	\$ 670,092.00
		Tax	0% \$ 0.00
		GRAND TOTAL	\$ 670,092.00

Please note that this proposal does include a quantity of two 6' long surface mount benches of the Wyatt model.

The master drawing included within this proposal covers all five "AREAS" for a total of \$670,092.00. To reduce the total cost is a matter of prioritizing needs for total design. An example would be to exclude Area "B" and reduce the instruments of the Concert Hall by eliminating the Grand Floor Piano. This would provide a total project of \$571,000.00.

Another example would be to take the entire design and delete the Food Court tables area and the Sensory Maze of Area C, keeping all of the rest of AREAS A, B, C, D, and E. This results in a price of \$600,000.00

As priorities are further determined, we are here to assist in determining the complete design desired.

*Pricing is for materials/delivery only, installation is only included when priced above. Any work not specifically described shall be considered excluded.

*Unless priced above, the following items are excluded: Sealed Drawings, Permits, Payment/Performance Bonds, TDLR Registration/Review/Inspections

*Standard Terms: 50% Down Payment with signed proposal; Purchase Orders accepted from municipalities/schools



Park Place Recreation Designs, Inc. - PO Box 16196 San Antonio, TX 78216 - info@miraclosparkplace.com - 800-626-0238

Approved BuyBoard Vendor Contract #592-19

\$670,092.00





Edinburg Economic Development Corporation

Meeting Date: April 9, 2021

Edinburg Economic Development Corporation Board
workshop.

1. Agenda Item:

Edinburg Economic Development Corporation Board workshop.

2. Description/Scope:

The Edinburg EDC Board will participate in a workshop provided by the City Manager and Economic Development staff.

3. Estimated Timeline:

April 9, 2021

4. Budget:

N/A

5. Procurement/Selection Process:

N/A

6. Staff's Recommendation:

N/A

7. Justification:

N/A

Blanca Davila
Director of Economic Development

ATTACHMENTS

Approved:	_____
Not Approved:	_____
Tabled:	_____
No Action:	_____



Edinburg Economic Development Corporation

Meeting Date: April 9, 2021

Discussion and possible action regarding the purchase, exchange, lease, or value of real property. (§551.072. Deliberation Regarding Real Property; Closed Meeting)

1. Agenda Item:

Discussion and possible action regarding the purchase, exchange, lease, or value of real property. (§551.072. Deliberation Regarding Real Property; Closed Meeting)

2. Description/Scope:

Closed Meeting.

3. Estimated Timeline:

Closed Meeting.

4. Budget:

N/A

5. Procurement/Selection Process:

N/A

6. Staff's Recommendation:

Closed Meeting.

7. Justification:

Closed Meeting.

Blanca Davila
Director of Economic Development

ATTACHMENTS

Approved:	_____
Not Approved:	_____
Tabled:	_____
No Action:	_____