

## Florence First: Aggregated Grantee Characteristics

### Geographic Attributes

|                              |     |
|------------------------------|-----|
| Low-Moderate Income Area     | 87% |
| Opportunity Zone             | 61% |
| Economically Distressed Area | 55% |
| Historic District            | 29% |

### Zoning

|                                   |     |
|-----------------------------------|-----|
| General Business (B-2)            | 37% |
| Central Business District (B-3)   | 29% |
| Residential-Business (R-B)        | 16% |
| Neighborhood Business (B-1, B-1H) | 5%  |
| Industrial District (I-1, I-2)    | 5%  |
| Home Occupation                   | 5%  |
| Sweetwater District (SD)          | 3%  |

### City Council District

|       |     |
|-------|-----|
| One   | 18% |
| Two   | 34% |
| Three | 5%  |
| Four  | 32% |
| Five  | 3%  |
| Six   | 8%  |

### Capacity - Time in Business (years)

|              |      |
|--------------|------|
| All grantees | 759  |
| Longest      | 109  |
| Mean         | 20.0 |
| Median       | 14.5 |

### Job Retention/Creation

|                                       |       |
|---------------------------------------|-------|
| Pre-Florence First Grantee FTE Jobs   | 100%  |
| Pre-Florence First Grantee PTE Jobs   | 100%  |
| Pre-Florence First Grantee Layoffs    | 37.4% |
| Post-Florence First Relief FTE Jobs   | 94.7% |
| Post-Florence First Relief PTE Jobs   | 84.8% |
| -----                                 | ----- |
| Grantees reporting 100% Job Retention | 89.2% |
| Grantees reporting Job Creation       | 13.5% |

### Economic Attributes

|  |     |
|--|-----|
| *Employing Low-Moderate Income Persons | 32% |
| *number will increase                  |     |

|  |     |
|--|-----|
| <u>Disadvantaged Business Enterprise</u> | 55% |
| Minority-owned Business Enterprise       | 33% |
| Women-owned Business Enterprise          | 76% |

### Sectors

|                        |       |
|------------------------|-------|
| Retail                 | 31.6% |
| Salon-Barber           | 23.7% |
| Restaurant-Hospitality | 15.8% |
| Technology-Services    | 15.8% |
| Education-Instruction  | 10.5% |
| Manufacturing          | 2.6%  |

### Sub-sectors by NAICS

|                           |       |
|---------------------------|-------|
| Retail - Specialty        | 18.4% |
| Salon - B/B               | 15.8% |
| Hospitality - Restaurant  | 13.2% |
| Education - Instruction   | 10.5% |
| Retail - Clothing         | 7.9%  |
| Salon - Nail              | 7.9%  |
| Technology - Telecomm     | 5.3%  |
| Hospitality - Hotel       | 2.6%  |
| Manufacturing - Machinist | 2.6%  |
| Retail - Jewelry          | 2.6%  |
| Retail - Laundry          | 2.6%  |
| Services - Adult Day Care | 2.6%  |
| Services - Entertainment  | 2.6%  |
| Services - Video Prod     | 2.6%  |
| Technology - Broadcasting | 2.6%  |