



City of North Royalton

Mayor Robert A. Stefanik

Nick Cinquepalmi

Service Director

Service Department

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TO: Streets Committee – Cheryl Hannan, Chairman
Larry Antoskiewicz, Vice Chair
John Nickell

FROM: Nick Cinquepalmi, Service Director

DATE: October 31, 2019

RE: 2020 Fuel Bid Recommendation

Please find attached tally sheet from the Consortium Bid Opening for the 2020 Fuel Bid Program.

The City of North Royalton purchases Unleaded 87 Octane and ULS #2 Diesel via Transport delivery. When ordering fuel, a combined Unleaded 87 and #2 Diesel minimum of 7,500 gallons must be ordered.

While Lykins Energy Solutions bid submission was the lowest differential for Unleaded 87, the savings will equate to .0026 per gallon, or approximately \$11.00 on our standard order of 4,500 gallons for Unleaded 87.

Therefore, I believe entering into an agreement with a single supplier for both fuels would prove to be a more efficient ordering process, as well as provide the comfort of working with a proven supplier that the City has dealt with in the past.

I am recommending that the City of North Royalton accept the bid of Ports Petroleum as the lowest and best bid for the 2020 year with option of renewal for year 2021.

If there are any questions, do not hesitate to contact me. Thanks.

/aca

Encls

c: Mayor Robert Stefanik
Laura Haller, Legislative Director
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**CONSORTIUM BID TABULATION:
SUPPLYING GASOLINE & DIESEL FUEL**

Year 1 Contract Term: 1/1/20-12/31/20

Year 2 Contract Term: 1/1/21-12/31/21

Bid Opening: October 25, 2019 9:00 a.m.

Present: Becki Riser, City of Brecksville, Kristen Kouri, City of Brecksville, Rob Lay, Ports Petroleum, Gus Katsas, Petroleum Traders

| Total Cost per Gallon Calculation: OPIS average on order date + Differential + Taxes of \$.001 Fed LUST \$.28 OH Gas Motor Fuel Tax | PETROLEUM TRADERS (same pricing Year 1 & 2) | (Using Sample Data Provided on Bid Form) | PORTS PETROLEUM (different pricing Year 1 & 2) | (Using Sample Data Provided on Bid Form) | LYKINS ENERGY SOLUTIONS (same pricing Year 1 & 2) | (Using Sample Data Provided on Bid Form) |
|---|---|--|---|--|---|--|
| | Price Differential (Add) | Total SampleCost/ Gallon | Price Differential (Add) | Total SampleCost/ Gallon | Price Differential (Add) | Total SampleCost/ Gallon |
| NO LEAD REGULAR GRADE GASOLINE, 87 OCTANE, w/ 10% Ethanol Blend | | | | | | |
| Transport | (0.0188) | 2.1166 | Year 1: (0.0213) Year 2: (0.0191) | Year 1: 2.1141 Year 2: 2.1163 | (0.0239) | 2.1115 |
| Tankwagon | NO BID | NO BID | Year 1: .07 Year 2: .07 | Year 1: 2.2054 Year 2: 2.2054 | 0.1300 | 2.2654 |
| Product Bid | Marathon, Musket, Global, Husky, etc. | | E-10 Gasoline | | Marathon, Husky, World Fuel, PBF, etc. | |
| Name & Location of Refiner | Marathon, Cleveland, OH | | Sunoco Terminals: Akron, Cleveland Map, Canton, Brecksville, BTS, Aurora | | Various in Cleveland, Cuyahoga, Brecksville, etc. | |
| ULTRA LOW SULFUR #2 DIESEL | | | | | | |
| Transport | (0.0048) | 2.1689 | Year 1: (0.0189) Year 2: (0.0149) | Year 1: 2.1548 Year 2: 2.1588 | (0.0020) | 2.1717 |
| Tankwagon | NO BID | NO BID | Year 1: .07 Year 2: .07 | Year 1: 2.2054 Year 2: 2.2054 | 0.1300 | 2.3037 |
| Product Bid | Marathon, Musket, Global, Husky, etc. | | ULSD Diesel | | Marathon, Husky, World Fuel, PBF, etc. | |
| Name & Location of Refiner | Marathon, Cleveland, OH | | Sunoco Terminals: Akron, Cleveland Map, Canton, Brecksville, BTS, Aurora | | Various in Cleveland, Cuyahoga, Brecksville, etc. | |
| TRANSPORT DELIVERY MINIMUM ORDER/GALLONS | | | | | | |
| Gasoline | 8500 | | 8500 | | 8500 | |
| Diesel | 7500 | | 7500 | | 7500 | |
| TANKWAGON DELIVERY MINIMUM ORDER/GALLONS | | | | | | |
| Gasoline | NO BID | | 200 | | 150 | |
| Diesel | NO BID | | 200 | | 150 | |
| EXCEPTIONS | None | | Fuel will meet Aston Specifications, Cetane +40. Transport deliveries BOL; not delivery | | None | |
| REQUIRED DOCUMENTS SUBMITTED | Yes | | Yes | | Yes | |

**CONSORTIUM BID TABULATION CONSORTIUM BID TABULATION:
SUPPLYING GASOLINE & DIESE SUPPLYING GASOLINE & DIESEL FUEL**

Year 1 Contract Term: 1/1/20-12/31/20
Year 2 Contract Term: 1/1/21-12/31/21
Bid Opening: October 25, 2019 9:00 a.m.

Year 1 Contract Term: 12/9/17-12/31/18
Year 2 Contract Term: 1/1/19-12/31/19
Bid Opening: October 20, 2017 9:00 a.m.

Present: Becki Riser, City of Brecksville, Kristen Kouri, City of Brecksville, Matt Smith, Cuyahoga Landmark, Rob Lay, Po

| Total Cost per Gallon Calculation: OPIS average on order date + Differential + Taxes of \$.001 Fed LUST \$.28 OH Gas Motor Fuel Tax | RKA PETROLEUM (different pricing Year 1 & 2) | (Using Sample Data Provided on Bid Form) | GREAT LAKES PETROLEUM (same prices Year 1 & 2) | (Using Sample Data Provided on Bid Form) | MANSFIELD OIL CO. (different pricing Year 1 & 2) | (Using Sample Data Provided on Bid Form) |
|---|--|--|---|--|--|--|
| | Price Differential (Add) | Total SampleCost/ Gallon | Price Differential (Add) | Total SampleCost/ Gallon | Price Differential (Add) | Total SampleCost/ Gallon |
| NO LEAD REGULAR GRADE GASOLINE, 87 OCTANE, w/ 10% Ethanol Blend | | | | | | |
| Transport | Year 1: (0.0044) Year 2: 0.0001 | Year 1: 2.1310 Year 2: 2.1355 | 0.0090 | 2.1444 | Year 1: (0.0086) Year 2: (0.0086) | Year 1: 2.1268 Year 2: 2.1268 |
| Tankwagon | NO BID | NO BID | 0.1050 | 2.2404 | Year 1: .5394 Year 2: .5680 | Year 1: 2.6748 Year 2: 2.7034 |
| Product Bid | MPC, Exxon, Husky, PBF, BP | | BP, Marathon, Center Oil, Sunoco, World Oil, Shell, US Oil, Valero, Huskey, PBF, Global, Musket | | Exxon, BP | |
| Name & Location of Refiner | Cleveland, Brecksville, Cuyahoga | | Various | | BP-Husky Refining, 4001 Cedar Point Rd Oregon, OH 43616 | |
| ULTRA LOW SULFUR #2 DIESEL | | | | | | |
| Transport | Year 1: (0.0002) Year 2: 0.0045 | Year 1: 2.1735 Year 2: 2.1782 | 0.0090 | 2.1827 | Year 1: (0.0179) Year 2: (0.0149) | Year 1: 2.1558 Year 2: 2.1588 |
| Tankwagon | NO BID | NO BID | 0.1050 | 2.2787 | Year 1: .5440 Year 2: .5726 | Year 1: 2.7177 Year 2: 2.7463 |
| Product Bid | MPC, Exxon, Husky, PBF, BP | | BP, Marathon, Center Oil, Sunoco, World Oil, Shell, US Oil, Valero, Huskey, PBF, Global, Musket | | Exxon, BP | |
| Name & Location of Refiner | Cleveland, Brecksville, Cuyahoga | | Various | | BP-Husky Refining, 4001 Cedar Point Rd Oregon, OH 43616 | |
| TRANSPORT DELIVERY MINIMUM ORDER/GALLONS | | | | | | |
| Gasoline | 8500 | | 7500 | | 8500 | |
| Diesel | 7500 | | 7500 | | 7500 | |
| TANKWAGON DELIVERY MINIMUM ORDER/GALLONS | | | | | | |
| Gasoline | NO BID | | 500 | | 200 | |
| Diesel | NO BID | | 500 | | 200 | |
| EXCEPTIONS | | | | | | |
| | None | | None | | None | |
| REQUIRED DOCUMENTS SUBMITTED | | | | | | |
| | Yes | | Yes | | Yes | |