

**AMENDMENT TO ODOT CONTRACT 023-22
BETWEEN
THE STATE OF OHIO, DEPARTMENT OF TRANSPORTATION
AND
Valley Freightliner Sterling & Western Star, Inc**

ADDITION OF CONTRACT TERMS

This AMENDMENT to ODOT Contract **023-22** is entered into by and between the **State of Ohio, Department of Transportation**, ("ODOT" hereinafter), 1980 West Broad Street, Columbus, Ohio 43223, and **Valley Freightliner Sterling & Western Star, Inc** ("Vendor" hereinafter). Hereinafter, ODOT and the Vendor will be referred to as the "Parties".

The Parties agree to amend the terms and conditions of the original Contract (which is a reflection of the original intent of the contract as documented by the pricing pages and communications) as follows:

A. ODOT will modify existing Purchase Orders for equipment only if the following criteria is met: 1. The equipment has not been built by the manufacturer, 2. The manufacturers' pricing increase is being applied to this equipment purchase and 3. The contract vendor's price increase is the same as manufacturer's price increase.

B. ODOT is adding the following language to the contract:

All bid pricing shall not increase for the first sixty (60) calendar days after the date of the bid opening. Thereafter, a request for a price increase may be submitted in writing to the Department's Office of Contract Sales along with all documentation that supports the need for the price increase. No price increase will be effective until it is approved by the Department and the Vendor is notified of such approval in writing. The price increase will take effect upon the date the Vendor is notified. In the event that a price increase is accepted by the Department, the Vendor may not seek an additional price increase for at least thirty (30) calendar days. The Department reserves the right to reject any proposed price increase, or to cancel the contract if such action is determined to be in the best interest of the Department.

In the event of a price decrease, the Department shall be guaranteed full benefit of the price reduction for all orders on the effective date of the decrease and thereafter. If the Vendor and the Department cannot agree on a renegotiated price, the Department will have the right, upon notice to the Vendor, to immediately remove the affected products and services from this Contract.

C. All other terms and conditions in the original Contract fully executed on **September 23, 2021** shall remain in effect and unchanged.

IN WITNESS THEREFORE, the parties hereunto have caused this AMENDMENT to ODOT Contract **023-22** to be executed by authorized persons thereunto duly authorized as of the day and year last written below.

ODOT

**Nathan Fling, Signing on behalf of Director
of Transportation, Jack Marchbanks**

Valley Freightliner Sterling & Western Star, Inc

By: 

Print Name: GREG SIMONIK

Title: GOVT SALES MNGR.

Date: 12/27/2021

DTNA Communication

April 19, 2022

CY22 - MY23 Price Surcharge Update

4/19/2022 • Pricing

Dear Dealer Partners,

As discussed with you yesterday, the continued challenging global and domestic economic conditions have made it necessary for Daimler Truck North America (DTNA) to implement an additional pricing surcharge on all MY23 Freightliner & Western Star trucks (details below). Increases are in addition to the \$2,900 - \$4,500 Total MY23 Surcharge announced in December 2021 for CY22/MY23 units.

This new surcharge will be applied on CY22 units with a schedule build date starting May 30th, 2022. Units with a schedule build date on or before May 29th, 2022 are price protected and will not be impacted by the newly updated surcharge.

DTNA is committed to release MY24 Pricing in Q3/2022

Below are the updated Model Year 2023 Pricing Surcharge Details:

Values in USD

Models	Total MY23 Surcharge (as of January 1st, 2021)	Additional Surcharge	Total MY23 Surcharge As of May 30th**, 2022
Cascadia*/5700	\$4,200	\$5,700	\$9,900
4700/47X/4900/49X/122SD/6900	\$4,500	\$5,800	\$10,300
M2 106/112 & 108/114SD	\$2,900	\$3,800	\$6,700

*Includes eCascadia ** Indicates schedule build date

Greg Simonic, Municipal Sales Manager

Valley Truck Centers

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