



City of North Royalton

Mayor Larry Antoskiewicz

Nick Cinquepalmi

Service Director

Service Department

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TO: Streets Committee – Joanne Krejci, Chair
Linda Barath, Vice Chair
Paul Marnecheck

FROM: Nick Cinquepalmi, Service Director

DATE: December 12, 2023

RE: 2024 Fuel Bid Recommendation

Please find attached bid tabulation from the Consortium bid opening on November 3, 2023 for the 2024-2025 Fuel Bid Program.

The City of North Royalton purchases Unleaded 87 Octane and ULS #2 Diesel via Transport delivery. Our underground fuel storage tanks capacity is 8,000 gallons for each fuel type. When ordering fuel, a combined minimum of 7,500 gallons between Unleaded and Diesel must be ordered.

As highlighted on the bid tabulation, Petroleum Traders submitted the lowest price differential for Unleaded 87. The savings will equate to .0176 per gallon, or approximately \$79.20 on our standard order of 4,500 gallons for Unleaded 87.

Even though the price per gallon for both fuel types will vary throughout the term of this agreement, entering into an agreement with a single supplier would prove to be a more efficient ordering process.

Therefore, I am recommending the City of North Royalton accept the bid of Ports Petroleum as the lowest and best bid for the 2024 year with option of renewal for year 2025.

If there are any questions, do not hesitate to contact me. Thanks.

/aca

Encl.

c: Mayor Larry Antoskiewicz
Council Office
File

MUNICIPAL PURCHASING CONSORTIUM BID TABULATION:
SUPPLYING GASOLINE & DIESEL FUEL (Brecksville, Broadview Hts, Brooklyn, Independence, Middleburg Hts, North Royalton, Seven Hills)

Year 1 Contract Term: 1/1/24-12/31/24
 Year 2 Contract Term: 1/1/25-12/31/25
 Bid Opening: November 3, 2023 9:00 a.m.
 Present: Becki Riser, City of Brecksville, Joe Kicke, City of Brecksville

Total Cost per Gallon Calculation: Sample OPI/S average + Bid Differential + Sample Taxes & Fees (as specified on Bid Form)	PETROLEUM TRADERS (different pricing Year 1 & 2)	PORTS PETROLEUM (different pricing Year 1 & 2)	WORLD FUEL SERVICES (same pricing Year 1 & 2)	(Using Sample Data Provided on Bid Form)	(Using Sample Data Provided on Bid Form)
Price Differential (Add)	Price Differential (Add)	Price Differential (Add)	Price Differential (Add)	Total Sample Cost/ Gallon	Total Sample Cost/ Gallon
Highlights = Apparent Low Bids (Unofficial)					
NO LEAD REGULAR GRADE GASOLINE, 87 OCTANE, w/ 10% Ethanol Blend					
Transport	Year 1: (-0.0373) Year 2: (-0.0358) 2.5817 2.5632	Year 1: (-0.0157) Year 2: (-0.0113) 2.5993 2.6077	Year 1: (-0.0299) Year 2: (-0.0299) 2.5891 2.5891	Year 1: 2.7145 Year 2: 2.7245	Year 1: 2.6980 Year 2: 2.6980
Tankwagon	NO BID	Year 1: .0955 Year 2: .1055	Year 1: .0790 Year 2: .0790		
Product Bid	Marathon, Musket, Global, Husky, etc.	Various	Marathon, Musket, Global, Husky, etc.		
Name & Location of Refiner	Marathon, Cleveland, OH	Various	Marathon, Canton, OH		
ULTRA LOW SULFUR #2 DIESEL					
Transport	Year 1: (-0.0050) Year 2: (-0.0035) 2.7504 2.7519	Year 1: (0.0297) Year 2: (0.0113)	Year 1: (-0.0034) Year 2: (-0.0034)	Year 1: 2.7255 Year 2: 2.7441	Year 1: 2.752 Year 2: 2.752
Tankwagon	NO BID	Year 1: .0955 Year 2: .1055	Year 1: .0790 Year 2: .0790	Year 1: 2.8509 Year 2: 2.8609	Year 1: 2.8344 Year 2: 2.8344
Product Bid	Marathon, Musket, Global, Husky, etc.	Various	Marathon, Musket, Global, Husky, etc.		
Name & Location of Refiner	Marathon, Cleveland, OH	Various	Marathon, Canton, OH		
TRANSPORT DELIVERY MINIMUM ORDER/GALLONS					
Gasoline	7500	7500	7500		
Diesel	7500	7500	7500		
TANKWAGON DELIVERY MINIMUM ORDER/GALLONS					
Gasoline	NO BID	500	1000		
Diesel	NO BID	500	1000		
While we are typically able to meet next day deliveries, Petroleum traders may request up to 48 hours from time of order in place of 36 hours as stated in bid document. Diesel Fuel will meet the ASTM D975 requirements of a Minimum 46 cetane.	Diesel will meet most current ASTM spec. Terms Net 30, 0% discount. Less Than Minimum Delivery for TankWagon add \$200.00, for Transport add \$250.00.		None		
EXCEPTIONS					
REQUIRED DOCUMENTS SUBMITTED	Yes	Yes	Yes		

Total Cost per Gallon Calculation: Sample OPIS average + Bid Differential + Sample Taxes & Fees (as specified on Bid Form)	COLONIAL OIL INDUSTRIES (different pricing Year 1 & 2)	(Using Sample Data Provided on Bid Form)	MANSFIELD OIL CO. (different pricing Year 1 & 2)	(Using Sample Data Provided on Bid Form)	CUYAHOGA LANDMARK (same pricing Year 1 & 2)	(Using Sample Data Provided on Bid Form)
	Price Differential (Add)	Total Sample Cost/ Gallon	Price Differential (Add)	Total Sample Cost/ Gallon	Price Differential (Add)	Total Sample Cost/ Gallon
NO LEAD REGULAR GRADE GASOLINE, 87 OCTANE, w/ 10% Ethanol Blend						
Transport	Year 1: (-0.0017) Year 2: 0.0133	Year 1: 2.6173 Year 2: 2.6323	Year 1: .0119 Year 2: 0.0139	Year 1: 2.6309 Year 2: 2.6329	Year 1: .03 Year 2: 0.03	Year 1: 2.649 Year 2: 2.649
Tankwagon	Year 1: .1687 Year 2: .1837	Year 1: 2.7877 Year 2: 2.8027	NO BID	NO BID	Year 1: .085 Year 2: .085	Year 1: 2.704 Year 2: 2.704
Product Bid	Husky, BP, Marathon		No lead regular grade gasoline, 87 Octane w/ 10% ethanol blend.		Various	
Name & Location of Refiner	Husky/BP Cleveland/Canton		Various		Various	
ULTRA LOW SULFUR #2 DIESEL						
Transport	Year 1: (-0.0002) Year 2: 0.0148	Year 1: 2.7615 Year 2: 2.7678	Year 1: (-0.0018) Year 2: 0.0007	Year 1: 2.7596 Year 2: 2.7591	Year 1: .03 Year 2: 0.03	Year 1: 2.7854 Year 2: 2.7854
Tankwagon	Year 1: .1687 Year 2: .1837	Year 1: 2.9241 Year 2: 2.9391	Year 1: .3763 Year 2: .3763	Year 1: 3.1317 Year 2: 3.1317	Year 1: .085 Year 2: .085	Year 1: 2.8404 Year 2: 2.8404
Product Bid	Husky, BP, Marathon		Ultra Low Sulfur #2 Diesel		Various	
Name & Location of Refiner	Husky/BP Cleveland/Canton		Various		Various	
TRANSPORT DELIVERY MINIMUM ORDER/GALLONS						
Gasoline	8500		7500		8500	
Diesel	7500		7500		7500	
TANKWAGON DELIVERY MINIMUM ORDER/GALLONS						
Gasoline	150		200		4500	
Diesel	150		200		4500	
	None		None		None	
EXCEPTIONS						
REQUIRED DOCUMENTS SUBMITTED						
	Yes		Yes		Yes	