



Internet | TV | Voice | WiFi

January 27, 2020

Town of Palm Beach Shores

"Best Little Town in Florida"

Town Hall Meeting:

- Fiber-to-the-Home/Condo (FTTH)
- Microwave Fixed-Wireless back-up
- QXC Internet
- QXC TV
- QXC Voice
- QXC WiFi

Infrastructure is Everything

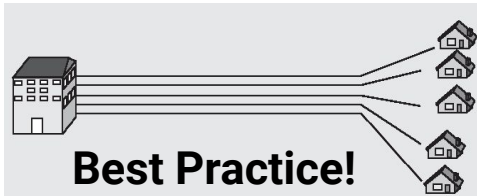
- **Expert Network Engineering:**

- Design & deploy fiber & fixed-wireless (microwave) internet connectivity
- Business, outdoor events, Federal/military & condo/HOA
- HQ in Boca Raton, FL

- **Future Proofed:**

- QXC's leading-edge (**AON**) Active Optical Network design, Fiber-to-the-Home (FTTH), **NO SPLITTERS**
- Dedicated fiber strand to each home
- No commingling of data. No privacy or security risks
- Symmetrical bandwidth (same upload as download capacity)
- Dramatically higher capacity & easy upgrade path

AON



PON



The Best Network = The Best User Experience!

Unique from QXC



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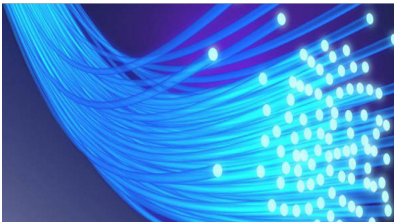
- **AON Network Architecture**
 - Most (all?) other providers use PON
 - **“Do It Right the First Time” (DRIFT)**
- **Back-up Connection**
 - Microwave connection from Town Hall to the mainland as a back-up to the main fiber connection --no outages
 - **Only QXC offers this high-availability connection**
- **Infrastructure Ownership Option**
 - Buyout Option at the end of the term --saves you money, you keep the wires
 - **Only QXC offers this ownership option**
- **Federal/Military/White House Certified:**
 - Extreme focus on Quality, Capacity, Scalability, Stability, Security, Privacy
 - **Leading-edge network engineering & best practices brought to FTTH deployments**
- **Selected by Goldman Sachs:**
 - QXC selected by Goldman Sachs into their SB10k program due to Business/Military/Events Customer Segments
 - Strategic Plan = Bring Superior Network Engineering & Best Practices to Residential Customer Segment
 - **QXC is the only Internet Service Provider (ISP) in Florida selected by Goldman Sachs**

Services Provided

qxc

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WiFi



Customers Served



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Business



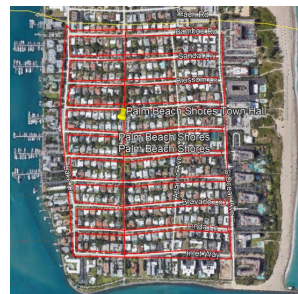
Big Events



Condos



Communities



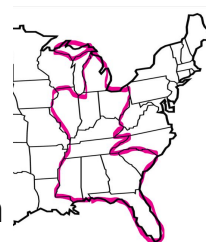
Military



Southern White House



Key West
to Michigan

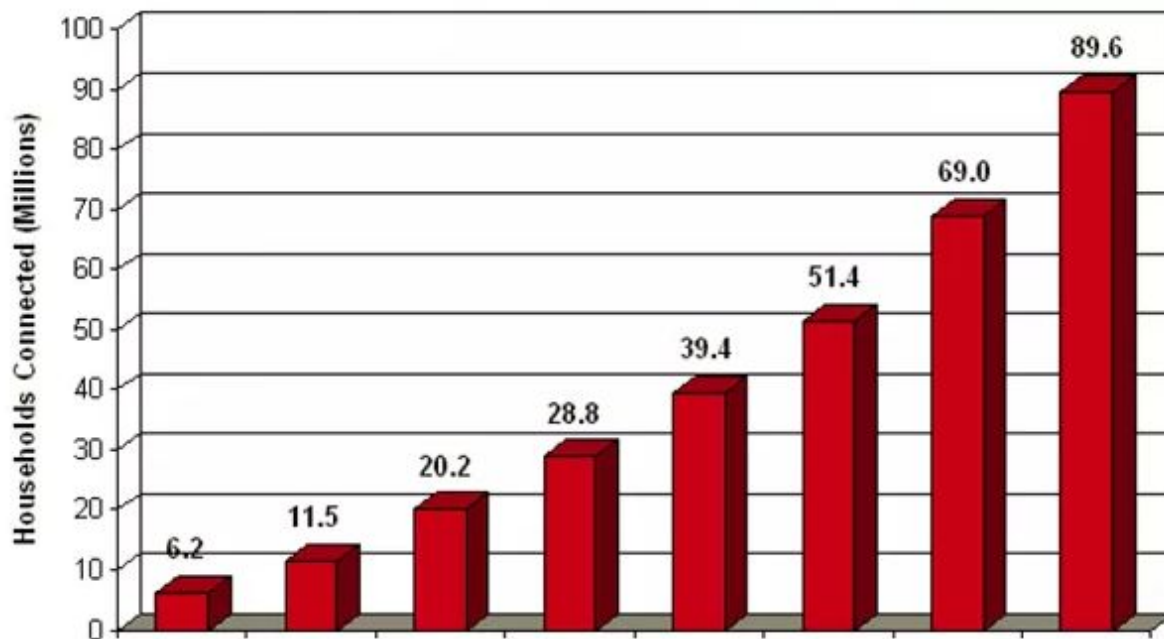


FTTH Trend



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Fiber to the Home (FTTH)

FTTH is where the Money is!



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Mounting evidence says: fiber is a big add



MDUs

MDU residents are willing to pay 2.8 percent more to purchase a condo or apartment with access to fiber optic service. Renters are willing to pay a premium of 8 percent (based on a \$1000 monthly rent) for access to fiber.



GDP

A 2014 study found higher per capita GDP (1.1%) in communities where gigabit Internet was available. Fiber communities enjoyed approximately \$1.4 billion in additional GDP over other similarly situated communities.



Home Values

Access to fiber may increase a home's value by up to 3.1 percent.

- Condo value +2.8%
- Home value +3.1%
- Rents +8%
- Fiber Communities +\$1.4b GDP

“More than 300,000 new residents are moving to Florida every year

We're basically adding a new Orlando every year.” — Orlando Weekly 7/29/2019

QXC Cornerstones



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1. **Quality:** Quality of service (QoS) is the measurement of the overall performance of a service as seen by the user of our services. The **Q** in QXC represents quality, which is what we stand for and what we offer, day in and day out.
2. **Capacity:** Capacity means providing the right amount of bandwidth at the right place and the right time. The **C** in QXC stands for capacity because without adequate capacity, your network would be overloaded and non-performant.
3. **Ingenuity:** QXC is the leading provider of network engineering solutions. We deliver innovative solutions that behemoth legacy providers simply cannot or will not. If you have a need for connectivity at any level, you can count on QXC to design the solution that best fits your needs, now and in the future.
4. **Value:** QXC specializes in providing ideal solutions cost-effectively. You no longer need to choose between price and performance. You can get the exact technology you need at a cost you can afford.

White House Communications Agency



Certificate of Appreciation

Presented To

John Von Stein

The members of the White House Communications Agency wish to express our sincere appreciation for the outstanding manner in which you provided support to the President of the United States during his multiple visits to Mar-a-Lago. Your unique abilities, coupled with your superb attitude and professionalism, enabled our Agency to provide critical communications for the President, the White House Staff and the United States Secret Service.



2017 - 2019

Year

Timothy Everetts
Presidential Second Residence



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QXC Is FirstNet Certified

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FirstNet

Coverage

Rate
Plans

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Q & A



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Thank You!

Looking forward to
Palm Beach Shores
joining the family of QXC customers soon!