

# Southgate City Council Agenda

## Council Chambers

Wednesday September 5, 2018

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### 6:30pm **Work Study Session**

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1. Officials Reports
2. Discussions regarding agenda items.

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### 7:00 pm **Regular Meeting**

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#### *Pledge of Allegiance*

**Roll Call:** Colovos, Farrah, George, Graziani, Rauch, Rollet, Zamecki.

**Minutes:**

1. Work Study Session Minutes dated August 15, 2018.
2. Regular City Council Meeting Minutes dated August 15, 2018.

**Scheduled Persons in the Audience:**

**Consideration of Bids:**

1. Letter from Mayor; Re: Bid for Automotive Parts Page 2
2. Letter from Mayor; Re: Bid for Aftermarket Auto Parts Page 6

**Scheduled Hearings:  
Communications "A" --**

1. Letter from Mayor; Re: Bid Waiver Dix-Toledo Water Main Lining Services Page 10
2. Letter from Mayor; Re: Pumper Fire Apparatus Truck Page 15
3. Letter from Mayor; Re: Police Lockers Page 20

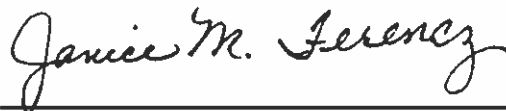
**Communications "B" – (Receive and File)  
Ordinances:**

**Old Business:  
New Business:**

**Unscheduled Persons in the Audience:**

**Claims & Accounts: Warrant #1360    See Warrant**

**Adjournment:**



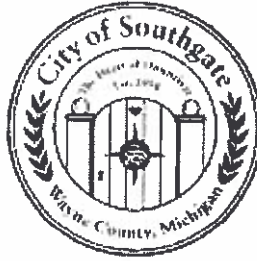
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**Janice M. Ferencz, City Clerk**

JOSEPH G. KUSPA  
*Mayor*

JANICE M. FERENCZ  
*City Clerk*

JAMES E. DALLOS  
*Treasurer*



**City of Southgate**  
Celebrating 60 Years!

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*Council President*

MARK FARRAH

KAREN E. GEORGE

BILL COLOVOS

DALE W. ZAMECKI

PHILLIP J. RAUCH

CHRISTOPHER P. ROLLET

August 30, 2018

To the Honorable  
City Council  
Southgate, Michigan 48195

Re: Bid for Automotive Parts

Ladies and Gentlemen:

Bids for Automotive Parts were received and reviewed by the administration. It is recommended by the DPS Director and I concur, that the bid be awarded to Southgate Ford. Southgate Ford is the only bidder meeting all specifications and is located within a 10 mile radius.

Sufficient funds are available in the Public Garage Departmental Budget to cover costs.

Your favorable consideration of this matter is requested.

Sincerely,



Joseph G. Kuspa  
Mayor

JGK/law

JOSEPH G. KUSPA  
*Mayor*

JANICE M. FERENCZ  
*City Clerk*

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*Treasurer*




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PHILLIP J. RAUCH  
CHRISTOPHER P. ROLLET

**MEMORANDUM**

**TO:** The Honorable Mayor and City Council  
**FROM:** David Angileri, Assistant City Administrator/Finance Director   
**DATE:** August 21, 2018  
**RE:** Recommendation for Original Equipment Automotive Parts

I have reviewed the above with the DPS Director and concur with his recommendation to award Southgate Ford, Southgate Michigan for Original Equipment Auto Parts.

Adequate funds are budgeted in the Public Garage Department for this purchase.

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From the Desk of:  
Robert Tarabula  
Director, D.P.S.  
August 9, 2018

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To: David Angileri  
Finance Director

Re: Bid Recommendation for Automotive Parts

John Iannucci (Fleet Supervisor) and I have reviewed the bids submitted for Automotive Parts.

I have reviewed the bids submitted for Automotive Parts and find Southgate Ford to be the best choice for the City for original equipment manufacturer parts

- They are the only bidder meeting all specifications.
- They are within a 10 mile radius.

**Southgate Ford**  
16800 Fort St.  
Southgate, MI 48195  
734-282-3636 Phone  
734-282-0309 Fax

In addition I find NAPA Auto Parts to be the best choice for the City for aftermarket parts.

- They are the lowest bidder
- They are within a 10 mile radius

**NAPA Auto Parts**  
13678 Eureka Rd.  
Southgate, MI 48195  
734-283-0244 Phone  
734-283-0270 Fax

Therefore, I recommend that (for a period of two years) the bid be awarded to Southgate Ford & NAPA Auto Parts.

If you have any questions, please contact me.

RT/ad

Enclosure: Bid Tabulation  
(D/Bids-A: F4 Bid Recommendation: Auto Parts)

**City of Southgate**  
14719 Schafer Court  
Southgate, MI 48195  
(734) 258-3079

**Department of Public Services**  
**Bid Tabulation – Auto Parts**

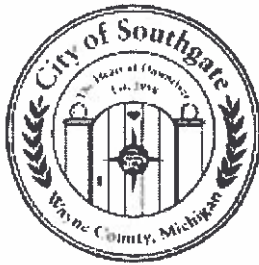
**Due: August 9, 2018**

| <b>Company</b>                 | <b>Total Bid</b>    | <b>Notes</b>                  |
|--------------------------------|---------------------|-------------------------------|
| <b>Dealer Auto Parts Sales</b> | <b>\$ 45,046.84</b> | <b>Outside 10 mile radius</b> |
| <b>Kirk's Automotive Inc.</b>  | <b>\$ 44,326.40</b> | <b>Outside 10 mile radius</b> |
| <b>Southgate Ford</b>          | <b>\$ 60,923.41</b> |                               |
| <b>Advance Auto Parts</b>      | <b>\$ 37,087.66</b> | <b>After market only</b>      |
| <b>Fairlane Ford Sales</b>     | <b>\$ 41,018.58</b> | <b>Outside 10 mile radius</b> |
| <b>Motown Automotive</b>       | <b>\$ 44,418.66</b> | <b>After market only</b>      |
| <b>Napa Auto Part</b>          | <b>\$ 26,422.92</b> |                               |
|                                |                     |                               |

JOSEPH G. KUSPA  
*Mayor*

JANICE M. FERENCZ  
*City Clerk*

JAMES E. DALLOS  
*Treasurer*



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CHRISTOPHER P. ROLLET

August 30, 2018

To the Honorable  
City Council  
Southgate, Michigan 48195

Re: Bid for Aftermarket Automotive Parts

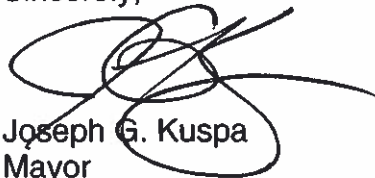
Ladies and Gentlemen:

Bids for Aftermarket Automotive Parts were received and reviewed by the administration. It is recommended by the DPS Director and I concur, that the bid be awarded to NAPA Auto Parts. NAPA is the only bidder meeting all specifications and is located within a 10 mile radius.

Sufficient funds are available in the Public Garage Departmental Budget to cover costs.

Your favorable consideration of this matter is requested.

Sincerely,



Joseph G. Kuspa  
Mayor

JGK/law

**JOSEPH G. KUSPA**  
*Mayor*

**JANICE M. FERENCZ**  
*City Clerk*

**JAMES E. DALLOS**  
*Treasurer*



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**Celebrating 100 Years!**

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**PHILLIP J. RAUCH**

**CHRISTOPHER P. ROLLET**

**MEMORANDUM**

**TO:** The Honorable Mayor and City Council

**FROM:** David Angileri, Assistant City Administrator/Finance Director 

**DATE:** August 21, 2018

**RE:** Recommendation for Aftermarket Automotive Parts

I have reviewed the above with the DPS Director and concur with his recommendation to award NAPA Auto Parts, Southgate Michigan for Aftermarket Auto Parts.

Adequate funds are budgeted in the Public Garage Department for this purchase.

---

From the Desk of:

Robert Tarabula

Director, D.P.S.

August 9, 2018

---

**To: David Angileri  
Finance Director**

**Re: Bid Recommendation for Automotive Parts**

John Iannucci (Fleet Supervisor) and I have reviewed the bids submitted for Automotive Parts.

I have reviewed the bids submitted for Automotive Parts and find Southgate Ford to be the best choice for the City for original equipment manufacturer parts

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Therefore, I recommend that (for a period of two years) the bid be awarded to Southgate Ford & NAPA Auto Parts.

If you have any questions, please contact me.

RT/ad

Enclosure: Bid Tabulation  
(D/Bids-A: F4 Bid Recommendation: Auto Parts)



**City of Southgate**  
14719 Schafer Court  
Southgate, MI 48195  
(734) 258-3079

**Department of Public Services**  
**Bid Tabulation – Auto Parts**

**Due: August 9, 2018**

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| Napa Auto Part          | \$ 26,422.92     |                        |
|                         |                  |                        |

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CHRISTOPHER P. ROLLET

August 29, 2018

To the Honorable  
City Council  
Southgate, Michigan 48195

Re: Bid Waiver for Dix-Toledo and Northline Water Main Lining Services

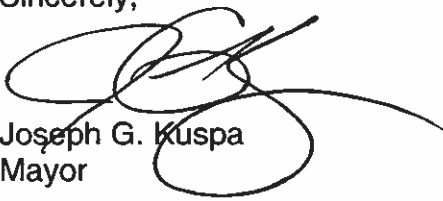
Ladies and Gentleman:

The Administration concurs with the City Engineer's recommendation to award the bid for Water Main Lining Services to Fer-Pal Construction, Taylor, Michigan in the amount of \$1,158,611.25 plus a 10% contingency of \$115,861.13 for a total of \$1,274,472.38.

Adequate funds are available in the Water and Sewer Capital Fund to cover the cost of this contract.

Your favorable consideration of this bid recommendation is greatly appreciated.

Sincerely,

  
Joseph G. Kuspa  
Mayor

JGK/law

page 10

JOSEPH G. KUSPA  
Mayor

JANICE M. FERENCZ  
City Clerk

JAMES E. DALLOS  
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**MEMORANDUM**

**TO:** The Honorable Mayor and City Council

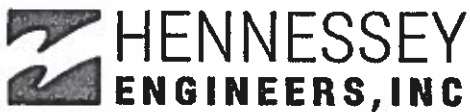
**FROM:** David Angileri, Assistant City Administrator/Finance Director 

**DATE:** August 22, 2018

**RE:** Recommendation for Dix-Toledo and Northline Water Main Lining

I have reviewed the above with the City Engineer and concur with his recommendation to award this contract to Fer-Pal Construction, Taylor Mi, in the amount of \$1,158,611.25 plus 10% contingency of \$115,861.13 for a total of \$1,274,472.38.

Adequate funds are available in the Water and Sewer Capital Fund to cover the cost of contract.



August 9, 2018

Mr. Dustin Lent, City Administrator  
City of Southgate  
14400 Dix-Toledo Highway  
Southgate, Michigan 48195

**Re: 2018 Water Main Lining Program  
Recommendation of Contract Award  
City of Southgate  
Hennessey Project No. 13089**

Dear Mr. Lent:

As you are aware, the City of Southgate opened bids on Wednesday, August 8, 2018 for the above referenced project and received bids from two (2) of the three (3) contractors that picked up contract documents. Attached is a copy of the bid tabulation.

Our office has reviewed the two (2) bids received and in summary, bids received were as follows:

- Fer-Pal Construction USA \$1,158,611.25
- Lanzo Construction \$2,975,000.00

This project involves the installation of cured-in-place liners along two (2) water mains within the City that are prone to water main breaks and located under the influence of pavements. Work proposed is very similar to the water main lining work that was completed last Fall along Northline Road, Dix-Toledo Highway, Eureka Road and Helen Avenue. The locations to be completed this year are as follows:

- East Side of Dix-Toledo Highway from south of Northline Road to Brest Road (12")
- North Side of Northline Road from Dix-Toledo Highway to Burns Avenue (8")

Fer-Pal Construction USA has completed all three (3) previous water main lining projects for the City of Southgate and has completed water main lining projects for the City of Garden City and Huron Charter Township administered through our office within the past five (5) years and have found their work to be of good quality and are very organized, very knowledgeable of water supply systems and very qualified to complete this year's water main lining work proposed for the City of Southgate.

Therefore, based upon the bids received and past experience, it is our recommendation for the City Council to consider at their August 15, 2018 meeting to award the 2018 Water Main Lining Program to Fer-Pal Construction, Inc. of Taylor, Michigan in the amount of \$1,158,611.25, plus a ten (10) percent contingency for a total amount of \$1,274,472.38



**Mr. Dustin Lent**  
**2018 Water Main Lining Program**  
**Recommendation of Tentative Contract Award**

**August 9, 2018**  
**Page 2**

Very Truly Yours,

HENNESSEY ENGINEERS, INC

A handwritten signature in black ink, appearing to read 'R. Ryan Kern', is written over a faint, illegible printed name.

R. Ryan Kern, P.E.  
Project Manager

cc: Honorable Mayor Joseph Kuspa, City of Southgate  
City Council Members, City of Southgate  
Bob Tarabula, DPS Director, City of Southgate  
Dave Angileri, Finance Director, City of Southgate  
John Miller, Construction Manager, Hennessey Engineers, Inc.  
John J. Hennessey, P.E., Vice-President, Hennessey Engineers, Inc.  
Carl Evangelista, Fer-Pal Construction USA

File B.4

**CITY OF SOUTHGATE - 2017 DWRP WATER MAIN LINING PROGRAM  
PROJECT NO. 13090**

**Fer-Pal Construction USA,  
LLC**  
26187 Northline Road  
Taylor, Michigan 48180

**Lanzo Trenchless  
Technologies North**  
28137 Grosebeck Hwy  
Roseville, Michigan 48066

| Line Number  | Description  | Estimated Amount | Unit | Fer-Pal Construction USA, LLC |                       | Lanzo Trenchless Technologies North |                       |
|--------------|--|------------------|------|-------------------------------|-----------------------|-------------------------------------|-----------------------|
|              |  |                  |      | Unit Price in Figures         | Line Total            | Unit Price in Figures               | Line Total            |
| 1            | Mobilization   | 1                | LSUM | \$25,000.00                   | \$25,000.00           | \$109,049.00                        | \$109,049.00          |
| 2            | Traffic Maintenance and Control                                  | 1                | LSUM | \$10,000.00                   | \$10,000.00           | \$103,668.00                        | \$103,668.00          |
| 3            | Remove Pavement  | 775              | SYD  | \$21.00                       | \$16,275.00           | \$140.00                            | \$108,500.00          |
| 4            | Remove Sidewalk  | 2,350            | SFT  | \$1.35                        | \$3,172.50            | \$14.00                             | \$32,900.00           |
| 5            | Temporary Water Main By-Pass & Connections                       | 1                | LSUM | \$78,000.00                   | \$78,000.00           | \$206,204.00                        | \$206,204.00          |
| 6            | Exploratory Excavation   | 40               | HRS  | \$305.00                      | \$12,200.00           | \$1,040.00                          | \$41,600.00           |
| 7            | Mis-Marked Water Services  | 200              | CYD  | \$36.00                       | \$7,200.00            | \$52.00                             | \$10,400.00           |
| 8            | Additional Access or Service Pit                                 | 2                | EACH | \$5,000.00                    | \$10,000.00           | \$20,807.00                         | \$41,614.00           |
| 9            | Excess Excavation for Pits                                       | 350              | CYD  | \$64.50                       | \$22,575.00           | \$216.00                            | \$75,600.00           |
| 10           | Remove Miscellaneous Masonry Structure                           | 200              | CYD  | \$37.50                       | \$7,500.00            | \$813.00                            | \$162,600.00          |
| 11           | Pre and Post Construction CCTV Inspection - North Line Road      | 890              | LFT  | \$11.00                       | \$9,350.00            | \$11.00                             | \$9,350.00            |
| 12           | Pre and Post Construction CCTV Inspection - Dix Toledo Highway   | 2,950            | LFT  | \$11.00                       | \$32,450.00           | \$11.00                             | \$32,450.00           |
| 13           | CIPP 8" Water Main Lining  | 1,100            | LFT  | \$127.75                      | \$140,525.00          | \$211.00                            | \$232,100.00          |
| 14           | CIPP 12" Water Main Lining                                       | 2,700            | LFT  | \$135.50                      | \$365,850.00          | \$280.00                            | \$756,000.00          |
| 15           | 6" Class 54 D.I. Water Main                                      | 145              | LFT  | \$97.25                       | \$14,101.25           | \$160.00                            | \$23,200.00           |
| 16           | 8" Class 54 D.I. Water Main                                      | 20               | LFT  | \$108.00                      | \$2,160.00            | \$173.00                            | \$3,460.00            |
| 17           | 12" Class 54 D.I. Water Main                                     | 20               | LFT  | \$124.25                      | \$2,485.00            | \$209.00                            | \$4,180.00            |
| 18           | Uncorkable Water Services  | 5                | EACH | \$1,500.00                    | \$7,500.00            | \$6,000.00                          | \$30,000.00           |
| 19           | Remove 6" Gate Valve and Well and Replace 8" Gate Valve and Well | 9                | EACH | \$5,400.00                    | \$48,600.00           | \$15,268.00                         | \$137,412.00          |
| 20           | Remove and Replace 8" Gate Valve and Well                        | 5                | EACH | \$8,100.00                    | \$40,500.00           | \$15,268.00                         | \$76,340.00           |
| 21           | Remove and Replace 12" Gate Valve and Well                       | 5                | EACH | \$9,700.00                    | \$48,500.00           | \$19,295.00                         | \$96,475.00           |
| 22           | Abandon Gate Valve and Well                                      | 1                | EACH | \$650.00                      | \$650.00              | \$4,136.00                          | \$4,136.00            |
| 23           | Remove Fire Hydrant  | 3                | EACH | \$650.00                      | \$1,950.00            | \$2,601.00                          | \$7,803.00            |
| 24           | Fire Hydrant Assembly  | 4                | EACH | \$7,130.00                    | \$28,520.00           | \$13,373.00                         | \$53,492.00           |
| 25           | Fire Hydrant Extensions  | 4                | EACH | \$800.00                      | \$3,200.00            | \$3,380.00                          | \$13,520.00           |
| 26           | 12" x 8" x 12" Tee   | 11               | EACH | \$4,430.00                    | \$48,730.00           | \$2,347.00                          | \$25,817.00           |
| 27           | 12" x 6" x 12" Tee   | 3                | EACH | \$5,400.00                    | \$16,200.00           | \$6,080.00                          | \$18,240.00           |
| 28           | 8" x 6" x 8" Tee   | 1                | EACH | \$4,300.00                    | \$4,300.00            | \$16,072.00                         | \$16,072.00           |
| 29           | 12" 45 Degree Bend   | 4                | EACH | \$1,295.00                    | \$5,180.00            | \$4,299.00                          | \$17,196.00           |
| 30           | 8" 45 Degree Bend  | 10               | EACH | \$1,180.00                    | \$11,800.00           | \$1,862.00                          | \$18,620.00           |
| 31           | 6" 45 Degree Bend  | 8                | EACH | \$1,080.00                    | \$8,640.00            | \$2,304.00                          | \$17,632.00           |
| 32           | 8" Reducer   | 1                | EACH | \$800.00                      | \$800.00              | \$15,853.00                         | \$15,853.00           |
| 33           | 6" Reducer   | 4                | EACH | \$595.00                      | \$2,380.00            | \$4,126.00                          | \$16,504.00           |
| 34           | Wayne County Pavement Replacement                                | 500              | SYD  | \$74.50                       | \$37,250.00           | \$280.00                            | \$140,000.00          |
| 35           | 8" Concrete Pavement - City R.O.W.                               | 150              | SYD  | \$63.90                       | \$9,585.00            | \$255.00                            | \$38,250.00           |
| 36           | 8" Concrete Driveway Approach                                    | 125              | SYD  | \$63.90                       | \$8,237.50            | \$179.00                            | \$22,375.00           |
| 37           | 4" Concrete Sidewalk   | 1,000            | SFT  | \$6.20                        | \$6,200.00            | \$75.00                             | \$75,000.00           |
| 38           | 7" Concrete Sidewalk Ramp  | 1,350            | SFT  | \$13.50                       | \$18,225.00           | \$86.00                             | \$116,100.00          |
| 39           | Street Sweeping  | 80               | HRS  | \$100.00                      | \$8,000.00            | \$496.00                            | \$39,680.00           |
| 40           | Restoration  | 800              | SYD  | \$15.70                       | \$12,560.00           | \$7.00                              | \$5,600.00            |
| 41           | Construction Observation   | \$ 488.00        | DAYS | \$45.00                       | \$21,960.00           | \$41.00                             | \$20,088.00           |
| <b>TOTAL</b> |  |                  |      |                               | <b>\$1,158,611.25</b> |                                     | <b>\$2,975,000.00</b> |

JOSEPH G. KUSPA  
*Mayor*

JANICE M. FERENCZ  
*City Clerk*

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*Treasurer*



**City of Southgate**  
Celebrating 60 Years!

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CHRISTOPHER P. ROLLET

August 29, 2018

To the Honorable  
City Council  
Southgate, Michigan 48195

Re: Pumper Fire Apparatus Truck

Ladies and Gentlemen:

Request for Proposals were received for a Pumper Fire Apparatus Truck. It is recommended by the administration and I concur, that the RFP be awarded to Westshore Fire, Allendale, Michigan for the purchase amount of \$431,000.00. This RFP is in the best interest of the City.

Adequate funds are budgeted in the General Fund (Fund Balance) to cover this purchase.

Your favorable consideration of this matter is requested.

Sincerely,



Joseph G. Kuspa  
Mayor

JGK/law

JOSEPH G. KUSPA  
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CHRISTOPHER P. ROLLET

**MEMORANDUM**

**TO:** The Honorable Mayor and City Council

**FROM:** David Angileri, Assistant City Administrator/Finance Director 

**DATE:** August 29, 2018

**RE:** Recommendation for Pumper Fire Apparatus

I have reviewed the above with the Fire Chief and concur with his recommendation to award this RFP to Westshore Fire Allendale, Michigan (E-One) in the amount of \$431,000.00. There is no State Bid at this time. The City is currently leasing a fire truck at \$2,100.00 per month.

Funds are available from the General Fund, (Fund Balance) for this purchase.



# Southgate Fire Department

14730 Reaume Parkway  
Southgate, Michigan 48195  
(734) 258-3080 / FAX (734) 246-1352

Mike Sypula, Fire Chief  
(734) 258-3070  
msypula@ci.southgate.mi.us



August 22, 2018

To: Dustin Lent, City Administrator  
From: Mike Sypula, Fire Chief  
Re: Bid Waiver for Fire Truck

I have requested and reviewed three quotes from fire apparatus vendors. With a bid waiver the city will save on administrative hours. The industry and municipalities have scaled- down on purchasing fire apparatus that have multiple unnecessary options that in time will need repair. The three quotes are from stock units, this only means the trucks are mass produced to be sold with minimal add on option. All fire pumpers are NFPA 1901 Compliant specifications.

I am requesting the purchase of an E-ONE pumper from Westshore Fire, 6620 Lake Michigan DR. Allendale MI, 49401. In the amount of \$444,000 however there would be savings of \$13,000 dollars if the city were to prepay for the truck the cost would drop to \$431,000. This was not the lowest quote of the three (see attachment)

- 1) The City purchased a 2001 E-ONE Ladder Truck that has served the city exceptionally well for almost twenty years.
- 2) Westshore Fire has a brand new service center located in Romulus Mi.
- 3) This truck is manufactured in the United States.
- 4) This E-ONE pumper meets are storage needs for the equipment needed to respond to emergency calls.

If you have any questions, please contact me.

Mike Sypula, Fire Chief

# Southgate Fire Department

14730 Reaume Parkway  
Southgate, Michigan 48195

(734) 258-3080 / FAX (734) 246-1352

Mike Sypula, Fire Chief  
(734) 258-3070  
msypula@ci.southgate.mi.us



- 1) R&R fire Truck sales (Doesn't meet needs of Department)  
751 Doheny  
Northville MI, 48167  
Smeal fire apparatus, Pumper Model S-180 Series \$428, 256, 00
  
- 2) Halt Fire  
50168 W. Pontiac Trail, Unit Five  
Wixom, MI 48393.  
Pierce Manufacturing Inc.
  - A) Pierce Model, Saber 32145, \$402,150,00 ( Doesn't meet needs of Department)
  - B) Pierce Model, Saber 32324 \$445,724.00. ( Meets needs but priced higher)



6620 Lake Michigan Dr.  
 Allendale, MI 49401  
 Toll Free: 800-632-6184  
 Fax: 616-895-7158

[www.westshorefire.com](http://www.westshorefire.com)

## CUSTOM PUMPER

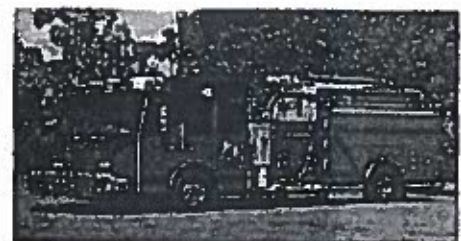
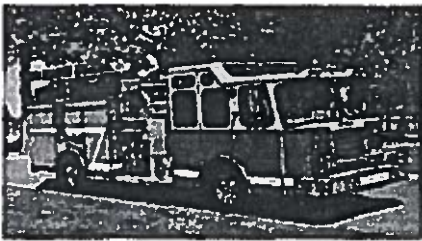
UP TO 1530  
GALLON TANKS

UP TO 600  
HP ENGINE

3 INDUSTRY-LEADING CHASSIS  
THE QUEST, CYCLONE II, & TYPHOON

UP TO 2000  
GPM PUMPS

With more than 28,000 first responder vehicles in active service throughout North America and 80 countries around the world, what really sets our pumpers apart is the versatility, durability and quality you'll receive from your E-ONE® pumper. With options such as aluminum or stainless steel bodies, side or top mounted pump operator panels, roll-up or hinged doors, internal and external storage options and much more, E-ONE pumpers offer the customization to meet your diverse demands.



### VERSATILE. DURABLE.

E-ONE® pumpers and rescue pumpers are the most versatile, durable pumpers on the market. Offering both 3/16" extruded aluminum and stainless steel bodies, tank sizes up to 1530 gallons and available on three of the industry's strongest chassis, E-ONE pumpers will meet unique needs while exceeding expectations.

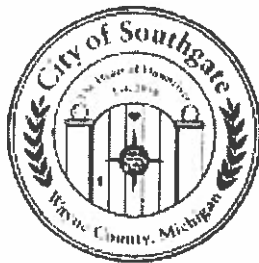
With a wide variety of internal storage options to keep fire suppression and rescue equipment organized and protected from the elements, E-ONE pumpers allow you to fight fires and respond to all the emergencies in between.

And at E-ONE, safety is never secondary. Which is why our roll cage cab, CrewGuard and ABS are standard with available options such as airbags and G4 electronic stability control.

JOSEPH G. KUSPA  
*Mayor*

JANICE M. FERENCZ  
*City Clerk*

JAMES E. DALLOS  
*Treasurer*



**City of Southgate**  
Celebrating 60 Years!

- CITY COUNCIL -

JOHN GRAZIANI  
*Council President*

MARK FARRAH

KAREN E. GEORGE

BILL COLOVOS

DALE W. ZAMECKI

PHILLIP J. RAUCH

CHRISTOPHER P. ROLLET

August 30, 2018

Honorable City Council Members  
14400 Dix-Toledo Rd.  
Southgate, Michigan 48195

Re: Bid Waiver for the Purchase of Police Lockers

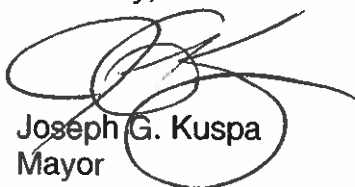
Ladies and Gentleman:

The Administration concurs with the Director of Public Safety's recommendation to waive the bid procedure for the purchase of Police Lockers and award the purchase to Salsbury Industries in the amount of \$19,800.00.

Adequate funds are available in the State Forfeiture Account for this purchase.

Your favorable consideration of this bid recommendation is greatly appreciated.

Sincerely,

  
Joseph G. Kuspa  
Mayor

JOSEPH G. KUSPA  
*Mayor*

JANICE M. FERENCZ  
*City Clerk*

JAMES E. DALLOS  
*Treasurer*



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PHILLIP J. RAUCH

CHRISTOPHER P. ROLLET

**MEMORANDUM**

**TO:** The Honorable Mayor and City Council

**FROM:** David Angileri, Assistant City Administrator/Finance Director 

**DATE:** August 30, 2018

**RE:** Recommendation for Police Lockers

I have reviewed the above with Director of Public Safety and concur with his recommendation to award this purchase and for a waiver of bid to Salsbury Industries, Los Angeles, CA. in the amount of \$19,800.00.

Funds will come from the State Forfeiture Account for this project.

# Memo

**To:** Honorable Mayor Joseph G. Kuspa  
**From:** Officer of the Director of Public Safety  
**Re:** Request for Waiver of bid/purchase approval  
**Date:** August 22, 2018  
**CC:** City Administrator, Assistance City Administrator/Finance Director, Chief Selby, COA President Klonowski, POLC Union President Newsted, Public Safety Commission, File

Dear Mayor,

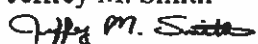
The Police Department has been doing upgrades to the men's and women's locker rooms. With the sponsorship of Lowes we received their support and assistance with the use of The Home Town Hero's funds. Lowes was able to provide volunteers to help with the renovation of both locker rooms. Lowes donated some new bathroom fixtures as well as all new tile, carpet and paint. The final step is to add the lockers back into the newly renovated rooms.

We reached out to several different manufacturers whose cost ranged as high as \$63,300.

Salsbury Industries came in with the lowest quote for forty eight open access designer wood lockers. The cost is \$550.00 per unit for a total of \$26,400. They are offering us a 25% discount for our purchase for a total cost of \$19,800 which will also include free freight charges.

It is my recommendation that the purchase of forty eight open access designer wood lockers be awarded to Salsbury Industries, 1010 East 62<sup>nd</sup> Street Los Angeles, Ca 90001 in the amount of \$19,800.00. With your concurrence, I respectfully request this item be placed on the City Council's agenda for the meeting scheduled on September 5, 2018 for purpose of a waiver of bid request and purchase approval. Adequate funding is available in the State Forfeiture Account, this purchase falls under the guidelines that governs the use of these funds.

Sincerely,

Jeffrey M. Smith  
  
Director of Public Safety



MANUFACTURING DISTRIBUTION  
 Los Angeles, CA \* Columbus, OH  
 Phone (800) 562-5377  
 Int'l Phone (323) 846-6700  
 Fax (800) 660-1966  
 Int'l Fax (323) 846-6800  
 quotes@lockers.com  
 www.lockers.com  
 1010 East 62nd Street  
 Los Angeles, CA 90001-1598



# Locker Quotation LK-651502

Attention: BRETT SELBY

Reference:

Customer # 261860 Type: 1 Date: 8/21/2018

*Thank you for the opportunity to submit this proposal*

**CUSTOMER:**

SOUTHGATE POLICE DEPT  
 14710 REAUME PARKWAY CIVIC CIR  
 SOUTHGATE, MI 48195-2596

PHONE: (734) 258-3046

FAX: (734) 284-0540

**SHIP TO:**

SOUTHGATE POLICE DEPT  
 BRETT SELBY  
 14710 REAUME PARKWAY CIVIC CIR  
 SOUTHGATE, MI 48195-2596

| QTY | MODEL #  | DESCRIPTION  | UNIT PRICE | EXT PRICE   |
|-----|----------|--|------------|-------------|
| 48  | 30024MAH | OPEN ACCESS DESIGNER WOOD LOCKER-24" DEEP-MAHOGANY | \$550.00   | \$26,400.00 |
| 1 * |          | SIDE PANELS NOT REQUESTED                          | \$0.00     | \$0.00      |

See Lockers.com website for product specifications, terms and conditions.

FREE FREIGHT

Sales Amt: \$26,400.00  
 LESS 25% \$6,600.00  
 Subtotal: \$19,800.00  
 Sales Tax: \$0.00  
 Shipping: \$0.00  
 Total: \$19,800.00

Shipping Date

Submitted By

MIKE MEDINA

To order, please complete the information below and submit to Salsbury Industries.

**METHOD OF PAYMENT**

Check or Money Order Enclosed

Net 30 Days PO # \_\_\_\_\_ (upon approved credit)

Credit Card Number \_\_\_\_\_ Expiration Date \_\_\_\_\_

Cardholder Name \_\_\_\_\_ Authorized Signature \_\_\_\_\_

Total Order \$ \_\_\_\_\_

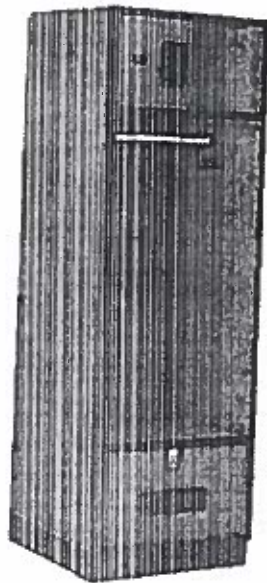
print close window



The Industry Leader in Quality Lockers

Back To Open Access Designer - 24" Deep

Home - Shop by department - wood lockers - open access designer & gear lockers - open access designer - 24" deep - open access designer wood locker - 24 inches deep - cherry



### Salsbury Open Access Designer Wood Locker - 24 Inches Deep - Cherry

Model # 30024CHE

[See More Information](#)

Color



Price **\$550.00**

Size 24" W x 76" H x 24" D

Weight 175 lbs

#### Volume Discount Pricing

| Quantity | Price    |
|----------|----------|
| 2 - 5    | \$510.00 |
| 6 +      | \$470.00 |

» Contact us for bulk pricing

Qty 1

IN STOCK usually ships within 5-7 days



Add To Cart

[More Information](#)

[Back to Top of Page](#)

Salsbury 30000 Series Open Access Designer Wood Lockers



Quote 2



BOW FRONT LOCKER HARDROCK MAPLE FINISH  
BOW FRONT LOCKER HARDROCK MAPLE FINISH  
SKU: AWL-242484-B-CLR



SKU: AWL-242484-B-CLR

**UNIT PRICE**

**\$764.95**

**TOTAL PRICE**

**\$36,717.60**

**QTY**

48

**Select Size \***

24" w x 24" d x 84" h

# Shopping Cart



**Bow Front Locker Hardrock Maple Finish** (<https://www.schoollockers.com>)



(<https://www.schoollockers.com/bow-front-locker-hardrock-maple-f>)

SKU: AWL-242484-B-CLR

| Unit Price      | Total Price        |
|-----------------|--------------------|
| <b>\$764.95</b> | <b>\$36,717.60</b> |

QTY  -  +



([https://www.schoollockers.com/checkout/cart/delete/id/742385/form\\_key/XYWu](https://www.schoollockers.com/checkout/cart/delete/id/742385/form_key/XYWu))

24" w x 24" d x 84" h

- Engraved School Logo **+\$30.00**
- Padlock Hasp Seat **+\$40.00**
- Two-Color Logo Black Padded Seat Cushion **+\$65.00**

Subtotal \$36,717.60

**Grand Total \$36,717.60**

[Check Out](#)

[Get a Shipping Quote](#)



Quote 3

For assistance, please contact your furniture expert:


Cu  
Valid 8/21/

Alisa Plummer  
alisa@worthingtondirect.com F: 800-943-6687

|  |
|--|
| <b>Bill To</b>   |
| SOUTHGATE POLICE DEPARTMENT<br>14710 REAUME PKWY<br>SOUTHGATE, MI 48195<br>P: (734) 258-3046 |

|   |
|---|
| <b>Ship To</b>  |
| SOUTHGATE POLICE DEPARTMENT<br>BRETT D SELBY<br>14710 REAUME PKWY<br>SOUTHGATE, MI 48195<br>P: (734) 258-3046 |

|  |
|--|
| THIS IS A DOCK TO DOCK DELIVERY.<br>YOUR PERSONNEL WILL NEED TO BE<br>AVAILABLE TO OFF LOAD. |
|--|

| Stock No.   | Vendor No. | Item Description  | Price                     | Qty | Subtotal    |
|---|------------|---|---------------------------|-----|-------------|
|  | 33258      | RL242484-1SB<br>24"Wx24"Dx84"H RED OAK VENEER,<br>ASSEMBLED RECRUITER OPEN FRONT SPORT<br>LOCKERS | \$1195.00                 | 48  | \$57,360.00 |
| Estimated Lead Time: 7 days   |            |   | plus 2-5 days for transit |     |             |

|              |                    |
|--------------|--------------------|
| Subtotal     | \$57,360.00        |
| Shipping     | 5,940.00           |
| Tax          | 0.00               |
| <b>Total</b> | <b>\$63,300.00</b> |

|  |   |
|--|---|
| <b>Shipping Information</b>  | This order includes: <input type="checkbox"/> Liftgate Service <input type="checkbox"/> Inside Delivery <input checked="" type="checkbox"/> Call Before Delivery (734) 258-3046 |
| This quote reflects standard tailgate delivery. You will need personnel to take the items off the freight truck and bring inside your own facility. Delivery appointments can be made by the freight company to schedule approx delivery time.                       |   |
| Liftgate service is recommended for facilities that do not have a loading dock or personnel/equipment needed to lower large or heavy freight to the ground. Selecting this service will ensure that your shipment is lowered to the ground.                          |   |
| Inside Delivery service means that a single freight driver will assist in bringing your shipment inside the first set of doors to your facility. The driver will not navigate stairs/elevators and may still require assistance with extremely large or heavy items. |   |
| Please contact your rep to have these additional services added to your quote, or to learn more about them.  |   |

When you are ready to order, please make sure you have made all color selections and verified shipping and billing details. Feel free to discuss any questions you may have with your representative: Alisa Plummer at alisa@worthingtondirect.com or

**Thank you for this opportunity to furnish your space!**