

The Town of Upper Marlboro

RESOLUTION: 2023-12

SESSION: Special Town Meeting

DATED: June 12, 2023

A RESOLUTION OF THE TOWN BOARD OF COMMISSIONERS OF THE TOWN OF UPPER MARLBORO APPROVING AGREEMENT WITH GREENWILL CONSULTING GROUP, LLC TO PROVIDE GOVERNMENT RELATION SERVICES TO THE TOWN OF UPPER MARLBORO.

WHEREAS, the Board of Commissioners for the Town of Upper Marlboro has authority pursuant to §82-56 of the Town Charter, and Ordinance 2022-06 to enter into professional services contracts; and

WHEREAS, pursuant to Town's Charter, Section 82-56 (Purchasing and Contracts), all expenditures for contracts and purchases with an anticipated cost of more than ten thousand dollars (\$10,000) shall be subject to competitive sealed bidding unless the Board, by unanimous vote of the full Board, finds another method of procurement to be more advantageous; and

WHEREAS, the Board of Town Commissioners waived the formal request for bids process and alternatively released RFP #UM 2023-02 soliciting proposals, and thereby published said request for proposals for at least 15 days to seek interested applicants during the period of April 10, 2023 through May 2, 2023; and

WHEREAS, the Town Board of Commissioners hereby finds that sufficient funds have been appropriated and that Greenwill Consulting Group, LLC is a responsible offer or interested business whose proposal is the most advantageous to the Town taking into consideration price and the evaluation factors set forth in the request for proposals.

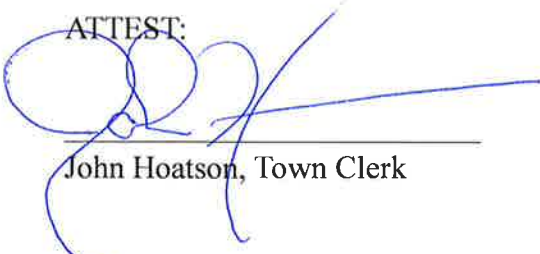
NOW, THEREFORE, BE IT RESOLVED, by the Board of Commissioners for The Town of Upper Marlboro, sitting in regular session this 12th day of June, 2023, that the Town Board of Commissioners hereby awards the contract, as an 24-month duration contract beginning July 1, 2023 and ending on June 30, 2025, pending approval by the Board.

AND BE IT FURTHER RESOLVED, that the Town Administrator shall ensure that the vendor is in good standing with the State and supplies a proposed contract and adequate proof of insurance and executes a reasonable waiver of liability agreement or release form with the Town to protect it from mishaps, accidents and injuries arising from the vendor's potential negligence while working on Town property.

AND BE IT FURTHER RESOLVED, that this Resolution shall take effect immediately upon
Resolution 2023-12 Government Relations Firm

passage and that the President/Mayor is authorized to negotiate a contract totaling \$36,000.00 annually with the subject vendor having the legal name of Greenwill Consulting Group, LLC, and prepare any related indemnification forms, addenda, schedules, exhibits or change orders thereto pertaining not exceeding the authority of said official pursuant to Town law and this Resolution.

ATTEST:

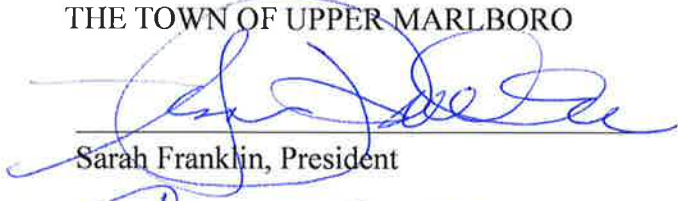


John Hoatson, Town Clerk

Date: June 12, 2023



THE TOWN OF UPPER MARLBORO



Sarah Franklin, President



Charles Colbert, Commissioner



Thomas Hanchett, Commissioner



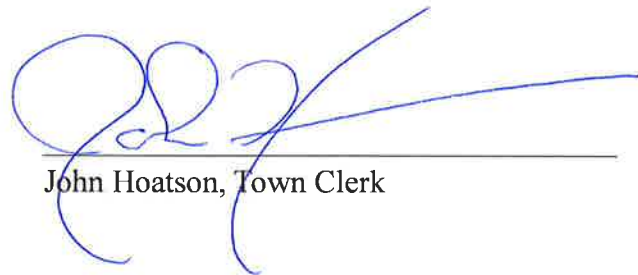
Karen Lott, Commissioner

Linda Pennoyer, Commissioner

CERTIFICATION

I, the undersigned, hereby certify that I am the Town Clerk of the Town of Upper Marlboro and that the Board of Town Commissioners of the Town of Upper Marlboro at a public meeting at which a quorum was present adopted this Ordinance, and that said Ordinance is in full force and effect and has not been amended or repealed.

In witness whereof, I have hereunto set my hand and seal of the municipal corporation, this 12th day of June, 2023.



John Hoatson, Town Clerk


ATTACHMENT A- Government Relations Firm Proposal



**Response to Town of Upper Marlboro Request for
Proposal Government Relations Firm**

Part A: Technical Proposal

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May 1, 2023

Re: Request for Proposals for Government Relations Firm (RFP # UM 2023-02)

To Whom It May Concern:

Thank you for the opportunity to respond to RFP # UM 2023-02 for the Town of Upper Marlboro. Greenwill Consulting Group, LLC has reviewed the RFP and I am pleased that my firm is able to respond to your request for Government Relations Firms to assist and guide the Town with intergovernmental relations on the Federal, State, and County Level.

Greenwill's proposal is built on proven government relations success in Annapolis and throughout Maryland for over twenty years. My firm is extremely knowledgeable of the legislative and procurement process in Maryland. In addition, Greenwill has established strong relationships with members of the Maryland General Assembly and key government officials in the Governor's Office, Executive Branch, and throughout the State. This vast knowledge, experience, and focus on strategic partnerships will prove to be instrumental in the successful representation of your organization's legislative priorities. As such, I am confident that Greenwill can provide effective and successful advocacy on behalf of the Town of Upper Marlboro.

Greenwill is prepared to begin services at your request. Please do not hesitate to contact me if you have any questions. I can be reached at 410-490-1309 or ilanier@greenwillgroup.com. Thank you for your time and consideration. I look forward to hearing from you soon.

Sincerely,

Ivan V. Lanier
President and CEO

Section 1: Understanding of the Request and Proposed Strategies

Greenwill understands that the Town of Upper Marlboro seeks a government relations firm to represent the Town's legislative policy interests with the Maryland General Assembly and individual State officials during the 2024 and 2025 Legislative Sessions. We understand that the Town would like to primarily focus on those legislative priorities approved by the Mayor and Town Council. Such priorities will likely focus on the following areas:

- Capital & Operating Budget decisions
- State Grant Programs
- State Bond Bills
- Local Delegation Bills
- Economic Development
- Revenue Generation

We recognize that Greenwill would provide services including scheduled, extended, or special legislative sessions and meetings, committee hearings, or rule-making proceedings. As illustrated below, Greenwill has a history of experience with these priorities.

Capital Budget & State Bond Bills

The Greenwill Team has been successful in garnering State capital funding for large capital projects and Bond Bills for many clients over the years. Our professionals are well-versed in the General Assembly's processes. Greenwill would work closely with the Town to identify key projects that require funding. We would then use our knowledge of the budget and our relationships on the relevant subcommittees to determine the best route to success. This could involve direct legislation, a Capital Budget line item such as a miscellaneous grant, or a Bond Bill. Some examples of Capital Budget & Bond Bill awards Greenwill has recently secured include:

- Charles County Multicultural Recreation and Amphitheatre Facilities - \$1,250,000
- Charles County Boys and Girls Club - \$500,000
- Allegany County River Park Project - \$1,500,000
- Allegany County Economic Development Department - \$750,000
- Town of Upper Marlboro Community Playground - \$392,424
- Town of Upper Marlboro Parking Project - \$150,000
- Southern Maryland Blue Crabs Stadium - \$1,500,000
- City of Mount Rainier Municipal Center - \$750,000
- Landover Housing Coalition - \$700,000
- Baltimore County Turner Station Community Center - \$300,000
- City of Frederick Downtown Hotel and Conference Center Study - \$250,000
- City of Frederick Downtown Hotel and Conference Center - \$16,000,000
- Hancock Downtown Beautification – FY21 \$1,000,000 FY23 \$100,000
- Hancock Boys and Girls Club - \$300,000
- Forest Heights Public Safety and Community Center - \$200,000
- Enterprise Community Development, Inc. Housing Project - \$500,000

Additionally, as a team, we have a wealth of experience and expertise in the Federal Budgeting and Appropriations process. Our collective efforts have enabled us to successfully secure funding for various projects located at Fort Dietrich in Frederick, throughout Allegany County and recently assisting the Charles County Local Delegation with Southern Maryland Rapid Transit funding. Through collaborative teamwork, we have developed a comprehensive understanding of the appropriations landscape, allowing us to effectively navigate the complexities of the process and achieve favorable outcomes for our clients.

Local Delegation Bills

Greenwill has a strong knowledge of the legislative process at the State and County level. We have worked with local Delegations all over Maryland. During the 2021 legislative Session, our team successfully drafted and lobbied for a Prince George's County Delegation bill that would allow speed monitoring systems to address citizen concerns of child safety on residential roads in the County. We also worked with several Prince George's County Delegation members crafting unique legislative budget language to ensure that underserved communities near major sport venues are receiving yearly funding for economic and community development projects. Greenwill also has close relationships with the Prince George's, Southern Maryland, and Baltimore City and County Delegations among others. We also believe it is critical to maintain close ties with the local county boards and city/town councils in these regions of the state. Often, changes to school board or youth policy need to be enacted at the delegation level. Where these changes may be beneficial to the Town, Greenwill would draft legislation and lobby for its passage in the General Assembly.

Our team is proud to highlight our successful lobbying efforts during this legislative session for the passage of the Prince George's Gateway Development Authority. This bill holds immense potential to drive revitalization and economic development for the six municipalities along the route one corridor. Through close collaboration with mayors and the economic development department, we drafted legislation that focuses on projects aimed at benefiting residents, housing, neighborhoods, economic development, and transportation. Additionally, we worked diligently with key members and legislators to ensure the passage of the bill and garner support from other members. Our team's dedication and strategic efforts have resulted in a significant milestone towards promoting growth and progress in the region.

State Grant Programs

With an in depth understanding of the capital and operational budgets comes the knowledge of the different grant programs that are available to organizations in Maryland. We stay up to date on programs funded through the Department of Housing and Community Development, Department of Commerce, Department of Environment, and others. Therefore, we believe it is critical to take a bipartisan approach to lobbying to maintain close ties with Executive Branch members who play key roles in overseeing these projects. We would help the Town navigate these grant programs, and we will also think outside the box. For example, our firm was involved in the Covid-19 response from the beginning of the pandemic. We intimately assisted our clients through the State's grant system in the summer of 2020 to secure relief for local businesses. Greenwill became remarkably familiar with the Federal CARES Act. With a focus on increasing government services

during pandemic and promoting community development, Greenwill drafted innovative stimulus spending and reporting plans for the Town of Forest Heights, Town of Hancock and Allegany County. Our team is also up to date on the American Rescue Plan Act (ARPA). We know the grant application process and new spending requirements. Counties and municipalities around the state are still authorizing the second round of ARPA funds throughout 2024. Greenwill maintains active partnerships with many of these localities in drafting plans that fund and benefit community-based projects. Greenwill would discuss potential programs that would benefit the Town, including expansion of services and capital projects. We would then put together a proposal that follows ARPA's requirements and present it to our connections in local government.

Recently, Greenwill was successful in assisting a town with the acquisition of a \$500,000 grant through the Department of Housing and Community Development. This grant has enabled the town to address critical issues with their roads and sidewalks resulting from stormwater, and support Streetscape and engineering improvements to tackle dilapidated streetways and reduce flooding, which has led to damaged roads, sidewalks, and property. We were actively involved in facilitating meetings with elected officials from the district and the department, showcasing our commitment to making a tangible impact on communities by securing essential resources for much-needed infrastructure improvements.

Legislative Outreach

Greenwill maintains a regular presence both in Annapolis and at meetings and conferences around the state. We believe that a constant presence is critical to increase the visibility of our clients and to get a pulse on Maryland policy. Greenwill is proud to have consultants based in all corners of Maryland. During Session, we attend subcommittee and committee hearings in the House and Senate. We also regularly attend county board and local council meetings. Additionally, Greenwill President and CEO, Ivan V. Lanier, is a retired police sergeant with professional relationships in the law enforcement community, Prince George's County States Attorney Office, and throughout the State of Maryland, having served with the Prince George's County Police Department for twenty years. We believe in a fully integrated approach to outreach, touching all parts of government from the local level to the General Assembly. As such, Greenwill would propose introducing the Town to not only prominent voices in the General Assembly, but local players who play key roles in community building.

Methodology

Greenwill's approach is to fully understand our clients' goals, priorities, needs, organizational structures and commitments. By taking the time and energy to fully understand our clients, we are able to craft an effective legislative and government relations strategy that will result in a successful execution of that plan. The development of this strategy and its execution is accomplished with the approval and involvement of the client. As such, Greenwill staff will review the legislative agendas and priorities of legislative leadership to ensure the best strategy to successfully advance your legislative priorities. Greenwill staff utilizes knowledge, experience, and a coalition of bipartisan relationships to promote our clients' priorities which is essential to a successful campaign.

Client Communications

Communication is key to an effective lobbying strategy. As a result, Greenwill maintains a direct communicative relationship with our clients. Our client communications include:

- Facilitate strategy sessions to discuss legislative priorities
- Provide updates on relevant and up-to-date news stories
- Conduct a pre-Session strategy briefing
- Provide information on upcoming legislative initiatives and priorities throughout the State
- Identify, track, and report on state and county legislation and legislative proposals that may have an impact on the Town
- Attend relevant hearings, briefings and meetings and follow-up with written summaries and relevant materials
- Provide weekly (daily towards the end of session) legislative updates during the Maryland Legislative Session
- Provide a final written report and post-Session briefing
- Provide regular legislative updates throughout the interim
- Remain informed of legislative happenings to ensure that you are adequately represented and informed of relevant developments
- Biweekly updates via conference call on pending issues as they arise
- Ensure client accessibility throughout the term of representation

Government Relations Representation

At Greenwill we work closely with our clients to devise a winning strategy to address legislative challenges and opportunities. Our government relations representation includes:

- Develop strategies for legislation, including the preparations of talking points, testimony and coordination of witnesses
- Recommend course of action on proposed legislation and budgetary matters
- Coordinate with Town representatives and legal counsel on the development of potential bill language, amendments, or regulatory verbiage
- Draft and submit legislative oral and written testimony
- Provide oral testimony
- Promote the Town's legislative priorities by educating members of the General Assembly, Executive Branch and Federal Delegation on your goals, priorities, objectives, and needs
- Educate legislative staff on the organization's legislative agenda
- Maintain strong relationships with members and staff of the Maryland General Assembly, the Governor's Office, Executive Branch agencies and local government officials
- Facilitate meetings with relevant members of the Maryland General Assembly including, committee chairs, members in leadership, and key local delegations
- Coordinate meeting with members of the Executive Branch
- Review, identify and provide a concise analysis for each piece of legislation that are within the Town's scope of priorities

- Attend and monitor legislative committee/subcommittee hearings and briefings
- Generate influential support from the General Assembly and the Executive Branch and cultivate beneficial relationships
- Analyze the State operating and capital budget, special project funding and other funding opportunities in Maryland
- Monitor and analyze proposed State regulations
- Organize state lobby registration, compliance, and reporting
- Attend and participate in interim hearings and meetings regarding issues related to the Town's mission and priorities

Section 2: Firm Profile

Greenwill Consulting Group, LLC is a highly regarded boutique lobbying firm in Maryland. Our approach to lobbying is bipartisan as we understand that to be effective for our clients, we must be able to work with policymakers from both political parties. At Greenwill, we value a tradition of high-quality lobbying and government relations services. We are proud to represent a diverse clientele from non-profits to large Fortune 500 corporations.

Our primary government relations consultants, Ivan V. Lanier, Jonathan Carpenter, Jacob Moore, and Lesly Feliz engage in a broad business and legislative practice, including government relations and multi-state procurement services. Combined, they have more than 30 years of experience in Annapolis. Helping clients navigate through the maze of laws, regulations, legislation, and procurement process is the foundation of our expertise. For over two decades, Greenwill has helped countless clients find practical solutions to complex problems.

As highlighted below, some of Greenwill's current clients include local government agencies.

Prince George's County Council

Contact: Council Member Sydney J. Harrison
301-952-3820
<https://pgccouncil.us/>

Town of Hancock, Washington County

Contact: Mayor Tim Smith
301-988-2776
<https://www.townofhancock.org/>

Town of Forest Heights, Prince George's County

Contact: Mayor Calvin Washington
301-839-1030
<https://forestheightsmd.gov/>

City of Mount Rainier, Prince George's County

Contact: Mayor Celina Benitez
213-700-2460

Contact: Ron Hopkins, Director of Economic Development Department
240-462-3946
<https://www.mountrainiermd.org/departments/economic-development>

Nonprofit Prince George's County
Contact: Tiffany Turner, Executive Director
240-582-5654
<https://nonprofitpgc.org/>

Enterprise Community Development
Contact: Luke Patton, Manager
202-885-9571
<https://www.enterprisecommunity.org/>

i. Experience and Capabilities of the Firm

Greenwill works closely with our clients to obtain achievable goals, craft strategic arguments, and devise winning plans to address legislative challenges and opportunities. As a boutique government relations firm, we have the ability to provide individualized and personalized representation to each of our clients and tailor strategies according to specific client needs as opposed to a one-size-fits-all approach. Our team is committed to implementing winning strategies that help our clients meet their policy goals and priorities.

Greenwill clients are not served by a single lobbyist, but rather by a team of professionals who can best help them achieve their legislative objectives. Our consultants have a vast knowledge of the legislative, procurement, and regulatory processes at the Federal, State, and County level. Our professionals interact closely with members of the General Assembly, Governor's Office, Executive Branch agencies and local governments. Ivan V. Lanier and Lesly Feliz, representatives from Greenwill, were appointed to Governor Wes Moore's Transition Team, where they actively participated in significant discussions related to key policy areas including education, public safety, healthcare, transportation, and other important topics. In addition, Greenwill staff recognizes the importance of also cultivating relationships with legislative staff to ensure that they, too, are educated on clients' priorities. Legislative staff are integral to the legislative, budgetary and regulatory process, and play a key role in legislative outcomes.

Our strength consists of our *accessibility* to key members of the legislative and executive agencies, our *credibility* developed over many years of experience, our ability to help formulate the best and most *persuasive* arguments on a particular issue and our ability to *effectively advocate* these positions. Our team consists of knowledgeable, respected, and known professionals who have a well-rounded view and understanding of legislative, budgetary and regulatory processes in the State. Thus, we have the ability to look at a legislative issue from multiple perspectives which provides our clients with a variety of options and solutions.

Greenwill's President and CEO, Ivan V. Lanier, has ranked as one of the top twenty-five performing lobbyists in Annapolis for several years. Mr. Lanier was included in The Daily

Record's 2023 Government & Lobbying Power List, which includes 40 men and women believed to be the most powerful figures in Maryland's local and state governments.

Our Current Clients

1. Allegany County, Department of Economic Development
2. Kent County
3. Boonsboro Jockey Club
4. City of Mount Rainier
5. Delmock Technologies, Inc.
6. DVR Construction
7. Boys and Girls Club of Maryland
8. Riverboat on the Potomac
9. Redspeed International
10. Rocky Gap Resort Casino
11. Southern Maryland Blue Crabs
12. Town of Forest Heights
13. Town of Hancock
14. Town of Smithsburg
15. Town of Colmar Manor
16. Village Green Mutual Homes, Inc.
17. Nonprofit Prince George's County
18. Maryland Black Cannabis Operators Alliance (MBOA)
19. EF Johnson Technologies
20. The St. James
21. Preeminent Gunshot Technologies
22. Enterprise Community Development

Our Former Clients

1. AES Corporation
2. Alcoa Primary Metals
3. Alexander Design Studio
4. Allied Defense Group
5. American Association for Laboratory Accreditation (A2LA)
6. American Small Business Alliance, Inc.
7. Amethyst Technologies, LLC
8. Association of Maryland Pilots
9. Avrio Technologies
10. Baltimore City Council and Baltimore City Public Schools
11. Barden Nevada Gaming, LLC
12. BMP Holdings, LLC
13. Cell Wipes T/A Germ Guard
14. Chesapeake Climate Action Network
15. Charles County
16. Cohen Enterprises
17. CSSTEST

18. Database Technology/Choice Point
19. Demar Johnson – former NBA Player for Denver Nuggets
20. Direct Energy
21. Direct Energy Solar (formerly Astrum Solar)
22. Eastalco Works
23. First Choice Therapeutics
24. First Metropolitan Community Services
25. Fitzgerald Casino
26. Fore Axes
27. Frederick Area Committee for Transportation
28. Frederick County Chamber of Commerce
29. Global Security
30. Grow West Cannabis Company
31. Henson Valley Montessori School
32. Hickory Plains, LLC
33. Joseph Jingoli & Son, Inc.
34. Kennard Alumni Association, Inc.
35. Liberty Security Service
36. Mark Blount – former NBA Minnesota Timberwolves
37. Maryland Classified Employees Association, Inc.
38. Maryland Coalition for Procurement Equity
39. Maryland Home Health
40. Mid-Shore Council of Family Violence
41. National Association of State Fire Marshals
42. National Organization of Black Law Enforcement Executives
43. Nexus Technologies
44. O'Brien & Gere Engineers, Inc.
45. Pan American Health Organization
46. PointsBet USA
47. Prince George's County
48. Queen Anne's County
49. Relm Communications
50. SBC Entertainment
51. Sempra Energy Solutions
52. Sempra Global Energy
53. Sepracor Pharmaceuticals
54. SJM Software, Inc.
55. Southern Maryland Minority Chamber of Commerce
56. The Bureau of Engraving and Printing
57. The Gordian Group
58. The Protective Group Security Company
59. Town of Williamsport
60. Washington Gas Energy Services
61. Wheelabrator Technologies, Inc.

ii. Qualification, Capabilities of Key Staff

Ivan V. Lanier

President and CEO

Ivan V. Lanier is the founding President and Chief Executive Officer of Greenwill Consulting Group, LLC. With more than thirty years of government relations and legislative experience. Mr. Lanier has an in-depth knowledge of Maryland's legislative and procurement process specializing in energy, transportation, telecommunications, property, alcohol, and health-care legislation. Lanier founded the firm in 2002 and under his leadership Greenwill Consulting Group, LLC has grown to become one of the leading government relations firms in Annapolis, Maryland. For several years Ivan has ranked as one of the top twenty-five performing lobbyists in Annapolis, Maryland. He currently represents or has previously represented many Fortune 500 companies and continues to service a diverse clientele.

Ivan is widely recognized as a bipartisan lobbyist and believes that to be successful as a government relation professional one must have strong relationships on both sides of the aisle. Through his vast experience, Ivan knows that virtually every vote is a coalition of Democrats and Republicans, and that his lobbying effort builds that alliance of Democratic and Republican legislators. Through Ivan's leadership, Greenwill has developed an expertise in the States budgetary process and for bringing together such a coalition that supports the positions of its clients.

Mr. Lanier is a retired Police Sergeant from the Prince George's County Police Department. During his twenty-year career with the department, he served as Commander of The Basic Training Division, Director of Wellness, Master Firearms Instructor, Emergency Vehicle Operations Commander and Criminal Law Instructor.

Jonathan S. Carpenter

Vice President of Government Affairs

Before Joining Greenwill, Jonathan Carpenter was the Vice President of Industry and Government Affairs for District of Columbia Water and Sewer Authority (DC Water). Under this capacity Mr. Carpenter was responsible for the memberships and relationships with the utility's industry partners locally, federally, nationally, and globally. His experience in government affairs plays a significant role in partnering and developing relationships with governmental, elected, and appointed leaders at all levels.

Mr. Carpenter brings 20 years of Industry, Business, and Government Relations experience, prior to working for DC Water Jonathan was employed as Business Development Director for Veolia North America. He was responsible for consulting on projects across the country that focused on cost savings and process optimizations in water and wastewater utilities. During his tenure at Veolia Mr. Carpenter represented the organization with Industry partners such as US Conference of Mayors, National Forum of Black Public Administrators, US Chamber of Commerce, and many others.

Jonathan previously worked for the Mayor of Indianapolis, Indiana as the MBE/WBE Program Director serving as the advocate for Minority and Women Owned Businesses. He was the government relations director for Maryland's oldest public employees labor organization; Maryland Classified Employee Association prior to departing for Indianapolis.

Civic involvement and leadership have always been a priority for Jonathan, and he demonstrates this by participating in organizations both Professionally and Personally. He holds a B.A. in Political Science from Morgan State University.

Enrique Melendez

Consultant

Mr. Melendez brings over 30 years of Program Management, Systems Engineering and Business Technology management related subject matter expertise in the Transportation, Energy, Education, Hospitality, Federal and Military market sectors. Enrique provides clients with strategic business planning, business startup, technology planning and design consultancy, program management, IT and Security Systems support services.

Mr. Melendez has experience working with Fortune 500 firms (such as GE, Leidos, Collins Aerospace) along with small/medium sized minority owned businesses. Additionally, he has been providing strategic planning and design services for firms interested in entering the medical cannabis industry either as a grower/process or dispensary.

Enrique holds several advanced engineering and management degrees and has served on numerous Board of Directors and industry committees. Melendez is a former President/Vice President/Board Member of the Anne Arundel County Board of Education. Enrique has also served as a BWI Airport Commissioner.

Jacob Moore

Legislative & Policy Analyst

Jacob previously worked for Allegany County Government in Planning and Zoning. He handled special projects for the Board of County Commissioners. Under this capacity he managed special projects and coordinated activities with departments, county and other agency personnel involved in the planning, development and implementation of the project. Jacob represented Allegany County on committees, task forces, public hearings and made public presentations. Conducted complex studies and analyzed state and federal regulations to ensure projects compliance.

He specializes in land use and has extensive experience in, zoning regulations, renewable energy, intergovernmental affairs, permitting, and demographic statistics. Jacob holds a B.S. in Geographic Information Science and Computer Cartography (GIS) and a B.A. in English from the University of Maryland—College Park. He is proficient in French.

Lesly Feliz

Government Relations Representative

