



MEMO

Date: May 3, 2017

Proposal ID. 2017 05-08 CORR

To: BOCC

From: Michael Bates

Intent – Decision

Topic – Approval of Bid award for new copy machine for Corrections

Summary

Walla Walla County Corrections requested bids/quotes utilizing a Request for Quotes (Copy attached).

On April 26, 2017 at 10:00 a.m. three qualified bids were received:

Total Office Concepts	\$,7485.00
Abadan	\$6,269.00
Pacific Office Automations	\$6,638.00

Cost \$6269.00

Scope of Work

Funding

Corrections Budget

Conclusion/Recommendation

Recommend that the Board of County Commissioner approve the bid of \$6269.00 to Abadan and authorize Michael Bates, Director of Corrections, to execute associated purchase orders and maintenance agreements, once they are approved by the Prosecuting Attorney's office and the Technology Services Director.

Submitted By

Disposition

☒ Approved

Michael Bates, Director of Corrections 5/3/2017

☐ Approved with modifications

Name Department Date

☐ Needs follow up information

James Z. Duncan 5-8-2017
BOCC Chairman Date

Additional Requirements to Proposal

☐ Modification

☐ Follow Up

April 12, 2017

RE: Walla Walla County REQUEST FOR QUOTES FOR COPY MACHINES 4-2017

Walla Walla County is requesting quotes utilizing the small works procedures, for the following: one copy machine

If you are not listed on the Walla Walla County Small Works Roster, you will need to complete the Small Works Roster Questionnaire (attached) and submit it with the bid, or can be mailed or faxed to Walla Walla County Public Works Department as indicated on the questionnaire.

Quotes will be received at the County Commissioners' Office, Walla Walla County Health and Legislative Building, 314 West Main Street, Second Floor Room #203, Walla Walla, Washington 99362, until **10:00 a.m.** on 4/26/2017.

If you have any questions please contact Keri Weber, Executive Assistant, Walla Walla County Corrections via email at kweber@co.walla-walla.wa.us

Quotes may also be submitted via fax at 509-524-2512 or by e-mail at wwccommissioners@co.walla-walla.wa.us

Sincerely,

Keri Weber
Executive Assistant
Walla Walla County Corrections

Walla Walla County
REQUEST FOR QUOTES FOR COPY MACHINE 4-2017

Walla Walla County is seeking quotes from vendors for one copy machines. The desired features are shown below.

Vendors should submit a price quote clearly marked. Walla Walla County is able to purchase off certain state or local contracts. Vendors who provide costs based on those contracts must include the contract program name and the contract number.

In no case shall the quote(s) for a copy machine include the cost of maintenance. Optional maintenance costs and options must be quoted separately for each. Service and maintenance proposals shall include service calls, parts, labor, toner and staples. Maintenance schedules, if they exist, must be clearly defined. When a proposed device (copy machine) utilizes hard drives, the device must also have a security feature that allows the hard drive to be zeroed out at the end of each day. Upon delivery and set up, the vendor must certify to Walla Walla County that the feature is turned on and configured properly.

When hard drives are used in a copy device, the vendor must agree that in the event of a device failure, the hard drives will not be allowed to leave the custody of Walla Walla County unless the vendor can certify to the Director of Technology Services for Walla Walla County that the drive has been zeroed out and that it would be impossible for data to be extracted from the drive.

No device auditing applications will be allowed to run on/over Walla Walla County devices/networks. (i.e. applications alerting the vendor of consumer usage, low toner, low paper, maintenance due, etc.

Manufacturer's name and model must be clearly and accurately stated in each quote
Walla Walla County prefers all quotes to be as itemized as possible so that comparisons between make/model can be evaluated.

Please provide three customer references.

Quotes are to be submitted by 10:00 a.m. on 4/26/2017 to the Walla Walla County Commissioners Office, 315 W Main Street, Second Floor Room #203, Walla Walla, WA 99362.

Questions: Please contact Keri Weber, Executive Assistant, Walla Walla County Corrections via email at kweber@co.walla_walla.wa.us

Minimum Copier Requirements:

	Copier 1		
Network (Ethernet) ready	X		
R&W/Color	X		
R&W only			
Scan to Network	X		
Fax			
3 hole punch	X		
Stapler/finisher	X		
Duplex Printing + printing options	X		
Pages per minute - minimum	33		
All Drawer Paper Capacity - minimum	500		
Drawer – Letter Size	X		
Drawer – Legal Size	X		
Drawer – Facilitates various sizes	X		
Drawer – 11x17			
Optional extra letter size drawer	X		
Fixed rate on per copy charge for 60 months	X		
Postscript capability	X		
Reduce/Enlarge/Auto center	X		
Duty Cycle per month – minimum	5000		

Emailing RFQ To the following:

Ricoh – Cindy Grattee cindy.grattee@ricoh-usa.com

Abadan – Peter Early petere@abadantc.com

TOC – David Carlile dcarlile@totalofficeconcepts.com

Pacific Office Automation – James Freeman james.freeman@pacificoffice.com

Copier Service, Inc. – epi@central@charter.net



QUOTE

P.O. Box 923
Walla Walla, WA 99362

Phone: 509.525.5600
Fax: 509.529.0320
Prepared by: David Carlile
dcarlile@totalofficeconcepts.com

For: Walla Walla County Commissioner
314 W. Main St., #203
Walla Walla, WA 99362

Requested by: Keri Weber
Title: Executive Assistant
Phone:
Email: kweber@co.walla-walla.wa.us

Date: April 12, 2017
Contract Type: KCDA

Customer ID:
Valid Until: May 31, 2017

Kyocera TA-3552ci - Color MFP

ITEM	DESCRIPTION	QTY	LIST	Net Price
Kyocera TA-3552ci	35 PPM A3 Color MFP, Network Print, Copy and Color Scan, USB Interface, Touch Screen, WiFi Radio	1	\$10,756.00	\$4,757.00
DP-7112	Dual Scan Document Feeder	1	\$1,800.00	\$575.00
OPTIONAL				
Fax 12	Fax Kit	1	\$1,155.00	\$893.00
BASE OPTIONS				
PF-7120	Two 500 Sheet Adjustable Paper Trays	1	\$1,267.00	\$465.00
FINISHING OPTIONS				
DF-7100	500 Sheet Inner Finisher	1	\$1,396.00	\$525.00
INSTALLATION				
Surge Protector	15-Amp Surge Protector	1	\$175.00	\$0.00
Setup and Install	HDD Encryption	1	\$320.00	\$320.00
			516,889.00	\$7,485.00

Quoted purchase lease price does not include state sales tax.

Maintenance and Repair Service from Total Office Concepts

- Service agreement covers parts, labor, and consumables including black and color toner where indicated.
- Supplies are included under the service agreement.
- Some limitations may apply.

Monthly Base

B&W Prints above Base (Black toner included)
Color Prints (Color toner included)
Scans

N/A

\$0.0056

Tier 3 - \$0.056; Tier 2 - \$0.0376; Tier 1 - \$0.0189

No Charge

Quote Accepted by: Signature: _____ Date: _____

Print Name: _____ Title: _____

Purchase: _____ or Lease Term: 36 Month _____ 48 Month _____ 60 Month _____

Maintenance Service: Billed Monthly _____ Automated Meter Read & Toner Levels Software (FREE) Installation _____

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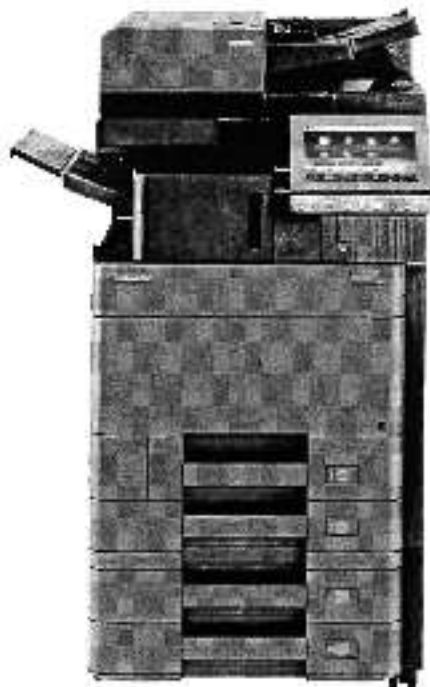


› PRINT › COPY › SCAN › FAX

TASKalfa 3552ci

COLOR MULTIFUNCTIONAL
SYSTEM

POWERFUL COLOR PERFORMANCE... CONNECTING INFORMATION AND WORKFLOW.



Vibrant Color and Black and White Imaging, advanced technology integration and outstanding ergonomics set the TASKalfa 3552ci apart. Ready to tackle the most demanding print, scan, and copy jobs, this expertly-engineered MFP boasts impressive throughput speeds, flexible document handling and scalable configurations. Built on an award-winning platform, the powerful TASKalfa 3552ci enables workgroups to maximize efficiency, minimize costly outsourcing, and improve company-wide productivity and profitability.

- › Vivid Color and Black and White Imaging up to 35 Pages per Minute
- › Exceptional Print Quality at up to 1200 dpi
- › Scratch & Paper Capacity for Larger Job Runs
- › Flexible Media Support and Paper Sizes up to 12" x 48"
- › Customizable 9" Color Touch Screen with Intuitive, Tablet-like Home Screen
- › Robust Portfolio of Business Applications that Can Optimize Your Document Workflow
- › Advanced Finishing Options for Professional Output, including a Space-Saving 500-Sheet Internal Finisher
- › Optional EFI® Fiery Controller for Complex Color Workflows
- › Standard USB Host Interface for On-the-Go Printing and Scanning
- › Efficient Color Scanning up to 180 ipm
- › Convenient Wireless Printing and Scanning
- › Apple AirPrint®, Google Cloud Print™ and KYOCERA Mobile Print Compatible for a Mobile Printing Solution

 **KYOCERA**
Document Solutions



3-2.1 - The Company

Founded in Walla Walla in 1926, Total Office Concepts (TOC) has been selling and supporting document producing and replicating equipment for over 91 years. As technologies have advanced, TOC has advanced with them keeping its customers up-to-date and efficient. Today, multi-function devices have become the hub of the office and are not just printing documents, but are an essential part of an organization's ability to manage electronic documents and meet government regulations.

With our locally-based, factory-trained certified technicians and solution specialists, our local administrative support staff managing dispatch, supplies, parts, and service fulfillment and, the additional support we receive through our partnership with Kyocera (recognized by *Industry Analysts* as the most reliable line for the past ten consecutive years), we are positioned like no other company to support the County of Walla Walla with excellence.

No other company can compare to the local inventory of parts and supplies we maintain, the number of locally-based delivery/service vehicles we operate, or the number of locally-based "live" personnel (no automated phone systems) we employ to handle requests for service and support . . . all which contribute to the assurance of increased uptime and convenience for our County.

TOC's Locations

Total Office Concepts continues to grow. Besides our corporate headquarters in Walla Walla, we have physical branch locations in Wenatchee and Kennewick. With those branches, we effectively represent and support customers throughout Southeastern Washington, Central Washington, and Northeastern Oregon with a combination of the Konica Minolta and Kyocera Document Solutions brands.

3-2.2 - TOC's Loyal Customers

Total Office Concepts is extremely proud of the long-term relationships we enjoy with our customers. It seems that once a TOC customer, always a TOC customer. Included in that list of long-time customers, extending over a decade are: Walla Walla Public Schools, McDonald-Zaring Insurance, and the County and City of Walla Walla, and the entire Banner Bank system of Corporate Offices and Branches, just to name a few. Our level of services range from the maintenance and support of equipment to cost analysis, and, from recommendations for reducing costs to electronic document management solutions.

3-2.3 - TOC's Performance Standards

Total Office Concepts has made the investment in our infrastructure to be proactive so as to provide the quickest response times in the industry. Recently, we updated our operation's software to the latest, state-of-the-art system to manage supplies and parts, dispatch, and monitor response times. Additionally, over 90% of our customers take advantage of TOC Print Solutions which electronically monitors supply levels and meter counts. Such technologies, along with our commitment to maximizing our customers' uptime, translate into rapid response times commonly within an hour of receiving a call or automatic notification – an important consideration should the County realize a problem at 4:00 p.m. on a Friday afternoon. Couple all the aforementioned with the fact that Total Office Concepts, in conjunction with Kyocera, offers a **three-year, bumper-to-bumper warranty**, and the County can rest assured that it will never be forced to live through the term of a contract with a "lemon."



3-2.4-7 Equipment Specifications

A Spec Sheet is included in this packet.

3-2.8 Scan-to-Email and Other Scan Options

All proposed models are capable of Scan-to-Email with the Address Book being linked to the server's LDAP. In addition, an onboard Address Book, also accessible from the web-based control panel for frequently used email addresses outside of the County's network, is included. Other Scan-to options include, Scan-to-FTP, Scan-to-SBM and more.

3-2.9 IEEE 1680.2 Standards

All proposed models meet or exceed IEEE 1680.2 Standards for Environmental Assessment of Imaging Equipment. In fact, Kyocera is the only MFP manufacturer whose spent cartridges can be recycled locally.

3-2.10 TOC's Equipment Manufacturer/Partner/Financial Stability/Energy Certificates/Ratings

Kyocera Document Solutions

- Founded 1959, in Kyoto, Japan
- One of the world's largest diversified technology and manufacturing companies
- 60,000+ employees worldwide
- 206 group companies
- Largest supplier of high-tech ceramics
- Pioneer in providing advanced, cost-effective imaging solutions for nearly 40 years
 - o Business segments include products for industrial, commercial, professional and retail offices
 - o Fine Ceramics
 - o Electronic Devices Equipment
 - o Chemical Engineering
 - o Business Telecommunications

VALUE OF A SHARE

MARKET DATA INDEX AS OF 5/27/12
(All values in millions of Japanese Yen)

KYOCERA CORP	7,270.00	JPY
LANEY INC	5,000.00	JPY
RICHTEL, LTD	671.00	JPY
KONICA MINOLTA HDGS	641.00	JPY
PANASONIC	607.00	JPY
SHARP CORP	585.00	JPY
TOSHIBA CORP	514.00	JPY
DAI ELECTRIC IND	491.00	JPY

- \$14.5 billion in Net Sales, FY12
- Stock value 20% higher than all competitors combined
- Financially stable – abundant cash reserve, virtually no debt
- Parent Company of KYOCERA Document Solutions America, Inc.
- Part of Kyocera Group Companies
- Based in Osaka, Japan
- Premier manufacturer of Multifunctional Products and Printers
- Longest time periods between scheduled maintenance in the industry
- Meets or exceeds IEEE 1680.2 Standards
 - o Energy Star Certification
 - o EcoLeaf Award (Japan)
 - o Blue Angel Award (Germany)
 - o Green Contract Award
 - o ISO 14001 Certification
- Industry Analyst – "Most Reliable" for the past ten consecutive years

- o Good Packaging Award (Japan)
 - o GSA Evergreen Award
 - o "Blue-Bin Recyclable"
- Only Manufacturer whose spent cartridges can be recycled locally





3-2.11-12 TOC's People

No other company is able to provide the as much local support as Total Office Concepts. This local presence assures the County rapid response times, greater uptime, and a higher degree of personalized service and support.

Main Contact

David Carlile

Title: Sales Manager, Sr. VP/COO
Address: Total Office Concepts, Inc.
401 S. Ninth Ave., Walla Walla, WA 99362
Phone: 525.5600 x 305; (M) 509.470.0000; (F) 529.0320
Email: dcarlile@totalofficeconcepts.com

Resume: A Walla Walla native, David has over 36 years of experience as a trainer and professional educator. After graduating from Whitman College, David designed and implemented training programs for regional school districts and national companies, namely Minolta Corporation. David has received certifications in solutions selling and implementation from Kyocera, Konica Minolta, Toshiba, PaperCut, Square-9 as a Square-9 Engineer. Award Certificates and Certificates of Completion are available upon request.

Name: Bridget Volkers
Title: Service and Supplies Administrator
Address: Total Office Concepts, Inc.
401 S. Ninth Ave., Walla Walla, WA 99362
Phone: 509.525.5600 x 302; (F) 509.529.0320
Email: bvolkers@totalofficeconcepts.com

Resume: Bridget's chief role as Service and Supplies Administrator is to dispatch service technicians and monitor TOC's Fleet Services program. With TOC Fleet Services providing alerts of the upcoming needs of installed equipment, Bridget will be able to ensure that the County has adequate OEM toner supplies at all times; and, that preventative maintenance is scheduled so as to maintain copy quality and maximizing the County's uptime. Bridget has been with TOC since 2001.

Name: Scott Stenor
Title: Sr. Technician
Address: Total Office Concepts, Inc.
401 S. Ninth Ave., Walla Walla, WA 99362
Phone: 525.5600 x 309; (F) 529.0320
Email: sstenor@totalofficeconcepts.com

Resume: Scott has been with TOC since 2000 and is factory-trained in both Kyocera and Xerox products holding current certifications for both lines. Scott has also been selected to serve as the region's only warranty technician by Brother International for its faxes, printers, and MFPs. Award Certificates and Certificates of Completion are available upon request.

Name: Jeff Volkers
Title: Service Technician
Address: Total Office Concepts, Inc.
401 S. Ninth Ave., Walla Walla, WA 99362
Phone: 525.5600 x 312; (F) 529.0320
Email: jvolkers@totalofficeconcepts.com

County of Walla Walla | Walla Walla County Corrections | Total Office Concepts, Inc.





Resume: Jeff has been with Total Office Concepts since 2004. Jeff is a factory trained technician in both Kyocera and Xerox products and holds current certifications for both lines. Jeff started with Total Office Concepts in 2004. Award Certificates and Certificates of Completion are available upon request.

Name:	James Long
Title:	Service Technician
Address:	Total Office Concepts, Inc. 401 S. Ninth Ave., Walla Walla, WA 99302
Phone:	525.5600 x 332 (F); 529.0320
Email:	jvolkers@totalofficeconcepts.com

Resume: James has been with Total Office Concepts since 2005. James began with TOC in the position of Lead Installer in our Furniture Division. As our Kyocera customer base continued to advance, James was asked this past year to transition to our Service Department to maintain the level of service and response time our customers have come to expect from TOC. James is a factory-trained Kyocera holds current certifications. Award Certificates and Certificates of Completion are available upon request.

3-2.13 TOC's Services

- Sales and Service
- Asset Management
- Lease Portfolio Management
- Electronic Document Management
- Fax Server
- Software Solutions
- Local Inventory of Parts and Supplies
- Live Phone Personnel
- 24/7 IT Support (All Covered)
- Training of New Equipment and Software Applications
- Cost Analysis
- Carbon Footprint Analysis
- Document Archiving
- Compliance Analysis
- Transition Implementation
- Managed Document Services

KYOCERA FLEET SERVICES (free monitoring – non-contractual)

Total Office Concepts offers "KYOCERA FLEET SERVICES" to all of our copier, printer, and MFP customers at no charge. KYOCERA Fleet Services (KFS) is a powerful, web-based service to perform remote maintenance on our customer's fleet. KYOCERA Fleet Services enables TOC and our service staff to view device status, quickly and easily identify and respond to issues and undertake key maintenance tasks, all from any location.

Compared to regular fleet management solution KFS goes far beyond the normal device monitoring and is the best fit for all Kyocera devices. Here the power of remote maintenance can be applied and equips each service department to become more efficient. Reducing service costs by avoiding customer visit, improve customer satisfaction by faster reaction and resolution times. These are just a few pains that are well addressed with KFS.

3-2.14 TOC's Pricing

A Price Quote is included in this packet. All Kyocera new device purchases and/or leases as well as per click charges on the Kyocera devices listed above are under the provisions of the KCDA contract.



2-2.15 TOC and the County's IT Department

TOC will not require any support from the County's IT department other than having the IT department push the appropriate drivers out to the new MFPs and install TOC Print Solutions (typically no more than 10 minutes required). Conversely, we are available to the County's IT department should they require our assistance.

Important Consideration

Kyocera is the only manufacturer utilizing three (3) distinct meters to monitor color usage. Under the 3 Meter Model there are three bands of price offered for color images based upon the amount of color coverage on a given page. These bands are determined by the customer with the dealer applying a price for each band. The MFP determines which meter to click based upon the percentage of color coverage on the page. As an example, the low band meter click charge is typically under \$0.02 making Kyocera the most cost-effective laser color copier on the market today. B&W coverage is not afforded.

REFERENCES

Walla Walla County Clerk's Office
Kathy Martin, Superior Court Clerk
315 West Main
PO Box 836
Walla Walla, WA 99362
Email: kmartin@sc.wa.wallawalla.us
Phone: 509-524-2780

City of Walla Walla
Carol Pritchett, Executive Assistant
15 N. Third Ave.
Walla Walla, WA 99362
Email: cpritchett@wallawalla.gov
Phone: 509-527-4522

Walla Walla County Fairgrounds
Koren Schmeltz, Exhibitor/Rental Coordinator
363 Orchard Street
Walla Walla, WA 99362
Email: exhibitor@wallawallafairgrounds.com
Phone: 509-527-3247

Walla Walla County Copier Quote

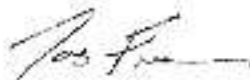
Proposed Solution: Canon iR-ADVANCE C5235A

Minimum Copier Requirements	Price	Notes				
Canon iR-ADVANCE C5235A (Approx)	\$6,496.00					
Network (optional) needed	Included					
B&W and Color Copy/Scan/Print	Included					
Scan to Network	Included					
3 Year Parts	Included					
Developer/finisher	Included					
Suplex printing - printing options	Included					
Page per minute - minimum of 33	Included					
All drawer paper capacity minimum of 500	Included					
Drawer - letter size	Included					
Drawer - legal size	Included					
Drawer - facilitates various sizes	Included					
Drawer - 11 x 17	Included					
Optional extra letter size drawer	\$1,386.00	Side large capacity paper tray holds up to 1,000 sheets				
Fixed rate on per copy charge for 60 months	Yes - See below					
Postscript capabilities	Included					
Fixed rate/variable/zero cost per	Included					
Duty cycle per month maximum of 2000	100	Recommended duty cycle of 1,000 to 30,000 per month				
TOTAL	\$6,686.00					

Maintenance agreement: B/W images filled at .007 per page.
Color images filled at .05 per page. All parts, labor, toner and
supplies included (except paper). Fixed for a 60 month term.

Security features: The Canon iR-ADVANCE meets or exceeds all
requirements specified in this RFP.

Submitted by:



James Freeman
Pacific Office Automation
Branch Manager
(509)785-0502
james.freeman@paoautomation.com



PACIFIC OFFICE AUTOMATION

— PROBLEM SOLVED —

We're Established

Founded in 1976, Pacific Office Automation is a company with deep roots in the west. Since our founding, we've grown to become the industry's largest independent dealership. We are a debt free company employing a team of over 900 hard-working men and women in 18 locations throughout Washington, Oregon, California, Colorado, Arizona, New Mexico and Utah.

We're Local

While spanning the entire West Coast, Pacific Office is committed to keep each location locally focused. At each location local people respond, local people make decisions, and local people are accountable for the satisfaction of our clients. At Pacific, *we believe the best way to serve local clients is to be a local company.*

We're Growing

Pacific's growth over the last 40 years has been nothing short of remarkable. **In fact, Pacific Office has never had a negative growth year.**

We're Recommended

Recently, we surveyed our entire customer base to measure what they thought of our performance. Over 98% of our customers said they would recommend us to a friend. Pacific's growth has been and always will be, founded on meeting the gold standard in customer service, support and satisfaction.

We're Effective

We monitor our technical performance daily. Support structures of teams and workgroups allow us to continuously monitor quality and productivity.

Service at Pacific Office Automation

We practice a special technician compensation plan. Rather than awarding bonuses on quantity of calls, we bonus our technicians on the number of copies between calls. Meaning we use monetary rewards for technicians who take their time and fix it right.

What's Included?

Unlimited service calls, live dispatch, on demand loaner machines, lifetime training, all parts, and all supplies.

Supplies

As a partner with Pacific, you will have a dedicated supply representative assigned to your account to be at your service. The role of this person is to oversee your environment and make sure you always have backup stock of everything you use. When your order is placed by 2:00 pm you will receive delivery on the next business day. If you were to overlook an item you needed, you can call them to set up special arrangements!

Placing Service Calls

Service calls may be placed to a live dispatcher Monday to Friday, 8 am to 5 pm. The Dispatcher will ask for the 5-digit equipment ID number which is written on a silver decal placed on the front of your machines. If that number is not available, the Dispatcher can use the department name or phone number to locate the specific machine in POA's database, OMD (Organizational Maintenance Database).

The OMD system is a reporting tool, which tracks our service history. Utilizing a system such as this helps to ensure appropriate service by monitoring prior issues. Once the service call is received the technician will call you within one hour. The technician will either solve the problem over the phone or inform you of an estimated time of arrival to your office.

OMD can provide information on:

- Equipment model
- Serial number
- Location of equipment
- Average monthly volume
- Total volume
- Response times associated with an account or piece of equipment
- Call back time
- Time between service calls
- Total amount of time spent at a service call
- What part or supplies were replaced during the service call
- Total amount of supplies used by a copier

Response Time Guarantee

The old saying "Time is money" is more true today than ever before. We have a guaranteed *four-hour average* field response, with a call back within one hour to confirm your service request. POA will be responsible for all repair and maintenance of your equipment. Once the technician arrives on-site, POA's goal for average time for the machine to be fully functional is *1.1 hours*.

Use of Manufacturer's OEM Parts

POA warrants use of only manufacturer's OEM (Original Equipment Manufacturer) parts for equipment.

Parts Availability

Parts inventories- Each technician is issued an inventory of parts recommended by our manufacturers for all systems the technician is responsible for repairing. In addition each technician has the ability to customize their inventory to meet the needs of the customers in their territory. **This inventory is carried in their vehicles at all times.**

Our facilities carry a total of \$6 Million in parts to ensure our technicians have what they need and are not dependant on the manufacturer.

Preventative Maintenance Program

Every commercial copy machine has a manufacturer recommended schedule for maintenance. Your technician will call ahead and perform this service at a convenient time for you. We work to be proactive, and ensure your machine's reliability.

What is the Transition process to Switch to Pacific Office Automation?

Leave the work up to us; after all it's our profession! You go about business as you normally would, our delivery truck pulls up to your office; we roll out the old and install the new. Then we offer a free initial training as requested. We then facilitate returning your old machines to your previous vendor. Your new bill comes on schedule as if nothing changed.



PACIFIC OFFICE AUTOMATION

— PROBLEM SOLVED —

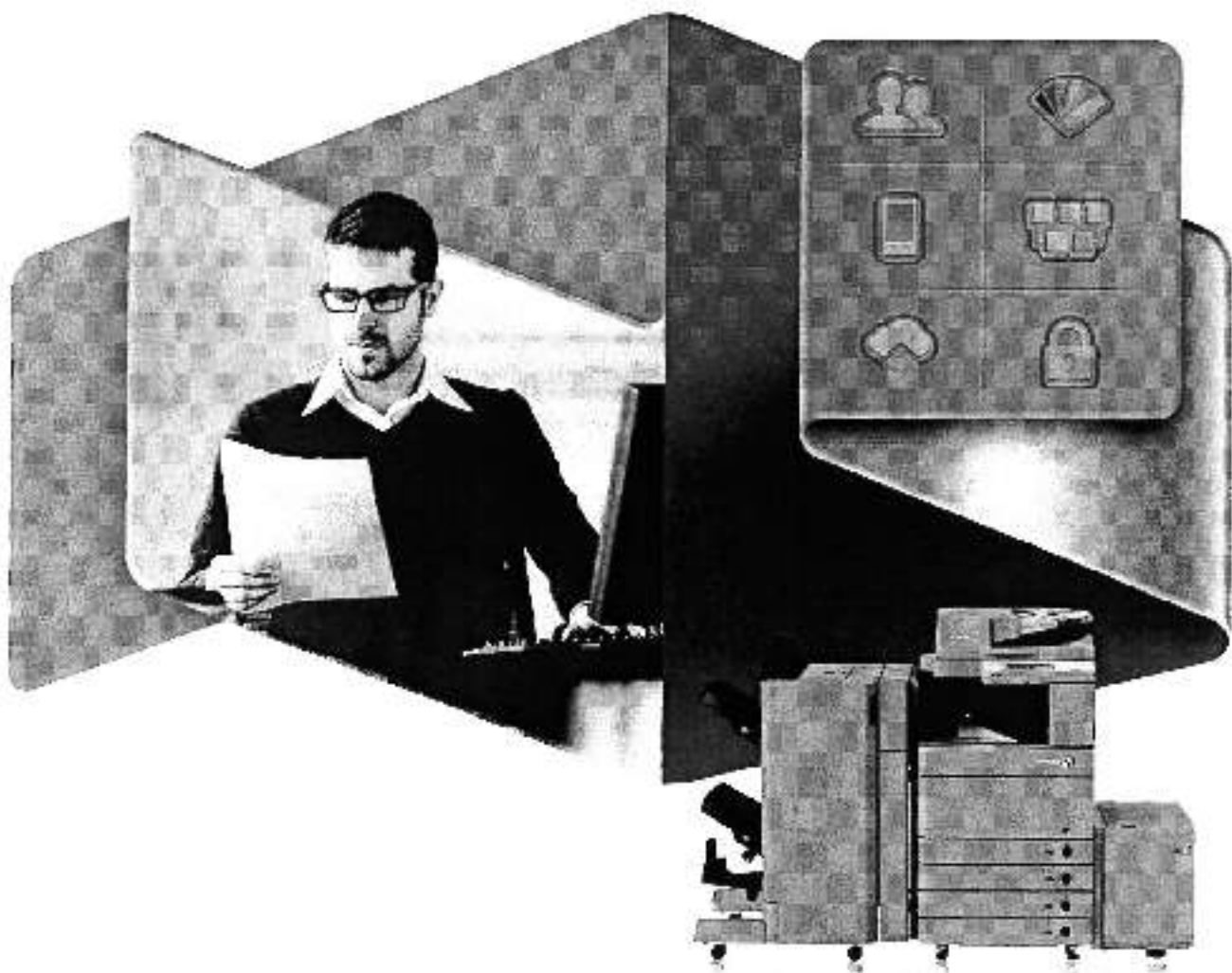
Canon

 **imageRUNNER**
ADVANCE

C5255 / C5250
C5240A / C5235A

Office
Solutions

multifunction printer
compact design
color/black and white



Simply advanced.



ImageRUNNER
ADVANCE

C5255 / C5250
C5240A / C5235A

Designed for

**Busy workgroups
that demand
outstanding efficiency**

Standard Features

Copy/Print/Send/Store

Color/Black and White

Print up to 55 ppm (BW), 51 ppm (Color); Letter

Up to 12" x 18"

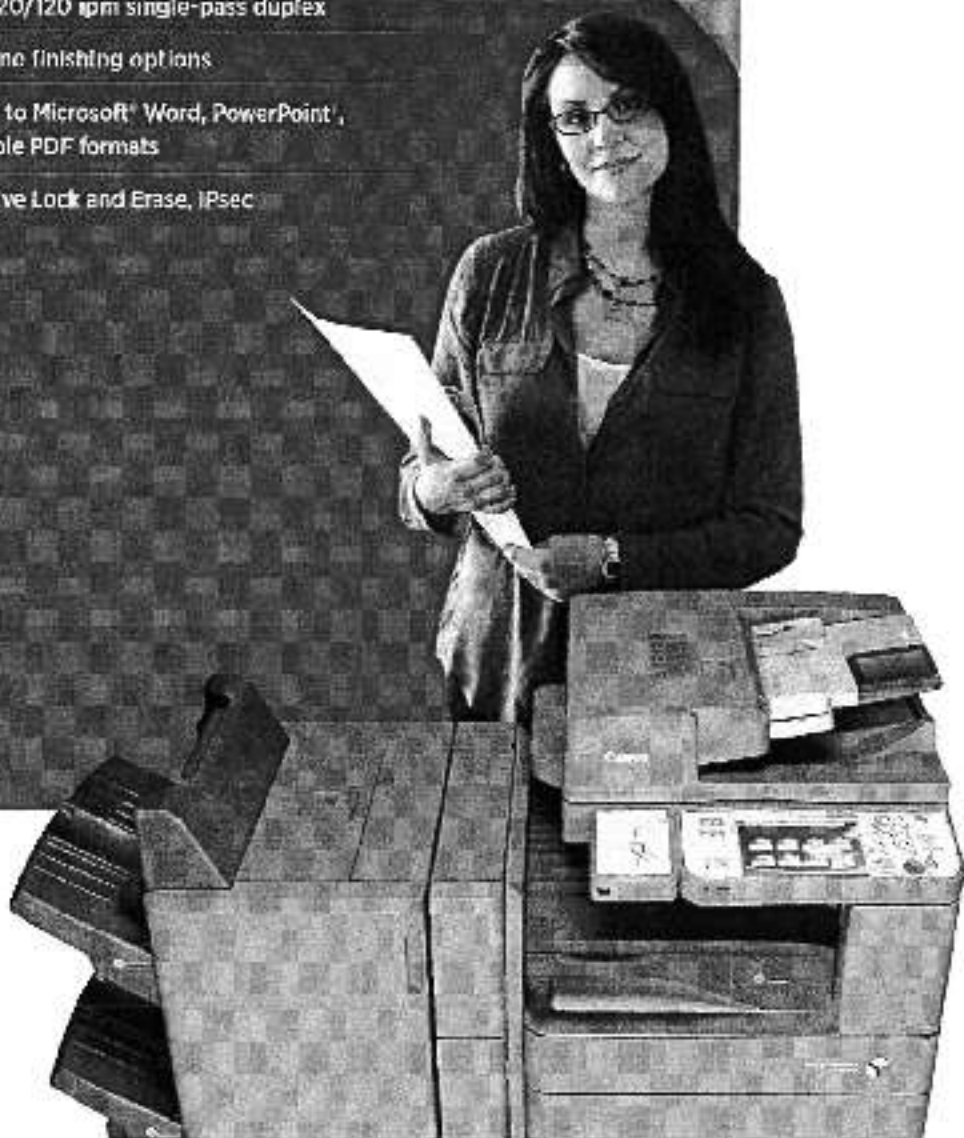
5,000-sheet maximum capacity

Scan up to 120/120 ipm single-pass duplex

Flexible In-line finishing options

Scan directly to Microsoft® Word, PowerPoint®,
and Searchable PDF formats

Hard Disk Drive Lock and Erase, IPsec



Simply advanced.

The imageRUNNER ADVANCE C5200 Series transforms workflow from a series of individual processes to an integrated flow of shared information. A beautifully compact communications hub, this Series can drive your organization to new levels of performance and productivity. From every point of view, these models are simply advanced.



People-Centric

An exceptionally intuitive, single-to-use interface puts access to all functions right at your fingertips, whether at the device or at your desktop.



Brilliant

Get noticed with high-impact color or crisp black-and-white output, all delivered with amazing speed.



Mobile

Even on the go, you're in control. Print from a laptop, tablet, or smartphone to an imageRUNNER ADVANCE system.



Connected

Advanced technology and expansive enterprise applications work seamlessly with your device to deliver exceptional results.



Cloud-Enabled

A touch of a button on the user interface lets you access, scan to, or print directly from certain cloud applications.



Security

Multilayered solutions safeguard confidential information and support security compliance with certain options.



Simple to use. Very people-centric.

The imageRUNNER ADVANCE C5200 Series helps each user accomplish every task with outstanding ease. A center of extraordinary productivity, these models are simple to personalize, creating a truly customized way to work.

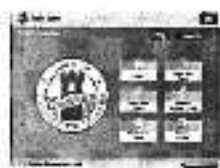
A smart, intuitive interface

The imageRUNNER ADVANCE C5200 Series is designed with you in mind. With an impressive range of customizable, simple-to-use, streamlined features, these models let everyone work smarter and faster. With a large, full-color, high-resolution 8.4" TFT screen, users can easily view all information.



Two menus

Press the Main Menu key for instant access to business-ready functions. Use the Quick Menu to power productivity by combining and executing routine tasks at the touch of a button.



Customizable

Organize the on-screen buttons to fit the way you work by determining their number, size, and layout. Display your own logo or special graphic as a screen background—even export your chosen background to other devices.



Web-ready

The optional Web browser lets you go online directly from the device control panel. Just enter a URL to browse pages, easily output online PDFs.



Tutorial

Handy tutorials

Quickly access simple step-by-step instructions right on the user interface.



ADF Light



USB Keyboard



Easy Toner Access



One-button Paper Access

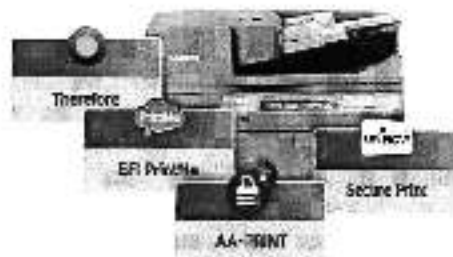
Designed for ease

Thoughtful details such as a light under the automatic document feeder and an optional USB keyboard allow you to work more comfortably. Toner bottles can be replaced with minimal effort, and paper drawers spring open at the touch of a button.



Engineered for adaptability

These intelligent systems help you achieve your goals now and in the future. With the ability to smoothly integrate hardware and software solutions, the ImageRUNNER ADVANCE C8200 Series lets you personalize applications to meet your organization's changing needs. And it's highly flexible, so you can easily add to, or update, your system with the quick deployment of settings and applications across your enterprise.



Walk-up convenience

Easily scan to, or print from, a USB thumb drive. Expand connectivity options to include more systems, such as a SD card or CompactFlash card. Even browse folders and rename files.



A consistent experience

No matter which ImageRUNNER ADVANCE device you use, you'll enjoy a consistent, simple-to-use experience. All models in the Series use the same interface and print drivers.



Powerful connections. Seamless integration.

A powerful digital communications center, the imageRUNNER ADVANCE C5200 Series integrates enterprise applications, connects to the cloud, and gives you the freedom to work from wherever you are, efficiently and easily.



On the go

In an increasingly mobile world, people need the ability to work remotely while maintaining their productivity. Now Canon delivers advanced solutions that keep work flowing effortlessly from wherever you are.



Mobile devices

Print from and scan to your laptop, iPad® or Android™ tablet, and iPhone®. Android, or BlackBerry® smartphone. Access an imageRUNNER ADVANCE device to retrieve your job.



Cloud portal

Gain quick access to certain cloud-based applications right from your imageRUNNER ADVANCE device. Access or send documents directly from the cloud.



Advanced Anywhere Print

This serverless solution lets you print to a connected imageRUNNER ADVANCE system, then conveniently and securely log-in at any supported device on the network to view and release your print job.

Extensive Print Solutions

Print Options

Canon's proprietary UFR II print technology is standard with these models. Options including Adobe® PostScript® 3™ and PCL 5c/6 are also supported.

Job and Color Management Tools

Enhance print productivity for multiuser, color-intensive environments with Canon's imagePASS and ColorPASS™ print controllers.

Control

Canon's Driver Configuration Tool allows you to set specific defaults and custom profiles.

You can control costs and enhance security by implementing features such as allowing only black-and-white and/or secured printing.

* Available only on the imageRUNNER ADVANCE C5200.



Easy collaboration



Scan and share documents

Destined to streamline workflow, these models let you easily save, store, and access scanned documents from multiple locations. Store in built-in spaces such as Mail Box and Advanced Box, or external spaces such as memory media or another networked location.



Distribute documents

Distribute scanned documents to multiple destinations, such as e-mail and fax addresses and network folders all in a single step. Now you can scan and convert documents directly into Microsoft® Word, Microsoft PowerPoint®, or Searchable PDF format. Universal Send supports an expanded range of file formats, including High Compression PDF/XPS, Adobe PDF Reader Extensions R1/R2, and Encrypted PDF.



Fax documents

These models support up to four fax lines and the ability to share the fax function of another networked ImageRUNNER ADVANCE model. The Job Forwarding feature routes incoming faxes to other systems, users, or destinations, including the Advanced Box for sharing a space.



Single-step operation

Transform time-consuming, multistep tasks into a simple, single-step operation. Use Workflow Commander to create all-in-one buttons that can be registered in the Quick Menu. Scan and distribute documents with the touch of one button.

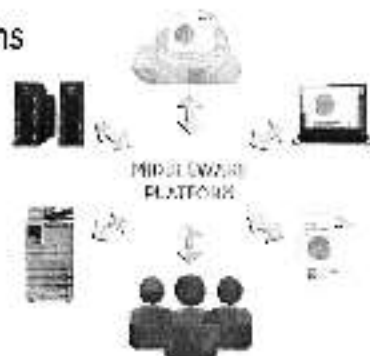


Right from your PC

Enjoy even greater control and convenience right from your PC. Use the new ImageRUNNER ADVANCE Quick Printing Tool to print, fax, preview, and convert files to PDFs, as well as monitor the status of your system—all without even opening an application. ImageRUNNER ADVANCE Desktop lets you manage and prepare documents, combine multiple formats, preview files, and select the finishing functions.

Integrate your imaging with enterprise applications

Canon's Enterprise Imaging Platform middleware technology effortlessly links enterprise applications, such as Oracle® and SAP®, with Customer Relationship Management (CRM) systems like Salesforce.com®, ECM systems, and many others. The streamlined workflow automates complex business processes and offers easy access to information, saving both time and money.



Robust security. Centralized management.

In today's networked world, you need greater control over your resources and data. The imageRUNNER ADVANCE C5200 Series delivers just that with the ability to configure a system, safeguard information, and track resources, right at your fingertips.



Powerful command

Canon's device management tools keep you in charge at every step, right from your desktop or through the cloud. Easily install and replace devices, migrate settings and data to new ones, and distribute applications and settings across your network. The intuitive Remote User Interface lets you monitor a single device, while imageWARE Enterprise Management Console lets you track the activity of an entire fleet. Even receive automated notifications when supplies are low or service is needed.



Maximize resources

These systems offer advanced tools to help you track, manage, and influence user behavior. Solutions such as uniFLOW analyze color output, encourage double-sided printing and allocate costs by department, project, or client. Route jobs to the most cost-effective device, and get alerts when supplies are low.



Safeguard data

From installation to retirement, this Series offers multi-layered solutions to help safeguard information and support security compliance. HDD Erase, a standard feature, removes latent images after each task to help safeguard your information during use and at end of life. A security chip with tamper-resistance hardware helps protect passwords and encryption keys. IPSec provides security for data as it traverses the network.



Secure authentication

With the need to keep data secure, busy workgroups will appreciate the Canon imageRUNNER ADVANCE Series' serverless print environment. Users can print from anywhere within the network to any connected device via log-in authentication. This helps prevent printed documents from being left unattended.

Security Features

Document Security

- Document Send Lock and Tracking
- Active Directory® Rights Management ESSE Integration
- Encrypted Send and Print
- Watermark/Secure Watermark
- Copy Set Numbering
- Encrypted PDF
- Digital Signature HLL
- Fax Forwarding
- Fax Destination Confirmation

Mail Server Security

- POP Authentication with SMTP
- SMTP Authentication

Network Security

- IP/MAC Address Filtering
- Port Filtering
- SSL Encryption
- Network Applications On/Off
- USB Port Control
- Database Protection
- IPsec
- IEEE802.1X (IEEE 802.1X)

Device Security

- IEEE802.1X Authentication

Data Security

- HDD Lock
- Trusted Platform Module
- HDD Data Erase and Inhibit
- HDD Data Erase Schedule
- HDD Encryption
- Advanced Box Security
- Mail Box Password Protection
- Job Log Conceal
- Removable Hard Disk Drive

Logging/Auditing Security

- imageWARE Secure Audit Manager Express

Authentication

- Department ID Control Card Systems
- Secure Local Log-in (SSO-L)
- Access Management System (AMS)
- Function Level Log-in via AMS
- Authentication
- Common Access Card (CAC/CAC)
- Universal Login Manager

Note: Some features may be optional.



Standout quality. Outstanding reliability.

Accomplish multiple tasks with impressive speed, produce professional-quality documents, and seamlessly link to business applications—all with performance you can count on.



Make a great impression

Impress professional-quality presentations, reports, and newsletters in-house. Canon's state-of-the-art imaging technology and toner ensure that image quality is stunning. You can easily adjust contrast, high impact color or crisp black-and-white results on demand. Canon's proprietary ZINR info technology offers superior high-quality copies. And with flexible finishing capabilities, you'll be ready for every opportunity.



Lots of uptime

Canon incorporates its signature reliability in every ImageRUNNER ADVANCE Series model. Status notifications keep you ahead of the game, and toner can even be reused on the fly. If the correct paper for a job is unavailable, the system begins the next job without delay. And with access to the latest technology and simple, clever upgrades, you can power through your tasks, giving you more time to devote to other business needs.

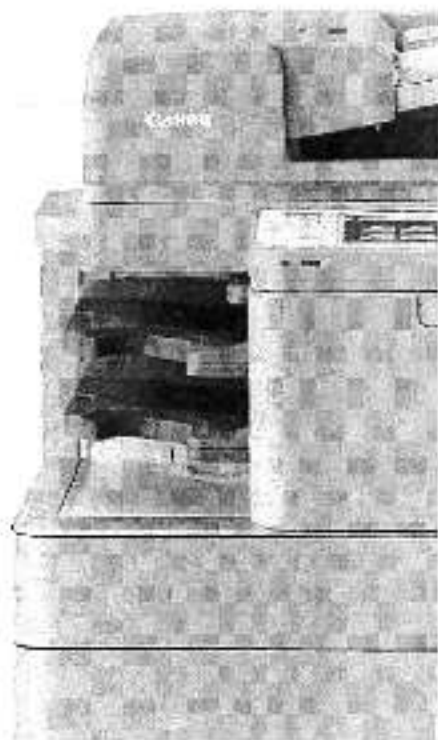


Powerful operation

Accomplish multiple tasks concurrently with the speed your work demands. These models have two dedicated processors that work together to accomplish multiple tasks simultaneously. And Quick Startup mode minimizes start-up time, so devices start up promptly to keep you working with outstanding efficiency.

Targeted, integrated solutions

With its brilliant architecture, the ImageRUNNER ADVANCE C5200 Series offers true personalization, allowing you to gather, organize, and disseminate information to meet your unique challenges. Canon's innovative M-APP platform lets you develop custom solutions to meet specific workflow needs. And new levels of connector and link support enhance communication with existing systems as well as those you may acquire in the future.





Strong commitment. Eco-conscious solutions.

It's all about a brighter, greener future. The imageRUNNER ADVANCE C5200 Series incorporates innovative, eco-conscious solutions that keep your business operating efficiently while helping to reduce your environmental footprint.



A responsible way to work

Canon shows that the world and the workplace need a greener workflow. The imageRUNNER ADVANCE C5200 Series, rated ePEAT Silver, delivers just that. Now organizations can seamlessly create and distribute digital documents and preview files to make changes prior to printing, helping to reduce the use of paper and toner. Print drivers are automatically set for duplex, incorporating two-sided printing to reduce waste. And with Secure Print, documents are sent to a device but aren't printed until a password is entered, contributing to a reduction in paper waste.



Eco-conscious design

Canon is making a difference through creative, ecological thinking. These imageRUNNER ADVANCE models employ certain components that are made with recycled plastic from refined products. And, Canon's innovative green technologies also include bio-based plastic, a plant-derived compound that replaces certain petroleum-based plastic parts.



A clear strategy

Greater energy efficiency

From the inside out, the imageRUNNER ADVANCE C5200 Series is designed for high energy efficiency and superior performance. The combination of our fusing technologies and PCL toner helps lower overall energy consumption by minimizing power requirements and reducing energy use during warm-up and standby. With advanced technologies present in each model, the Series meets ENERGY STAR® standards.



Minimize Environmental Impact

All suppliers are required to meet Canon's stringent Green Procurement policy and environmental terms. This helps Canon exceed the toughest global standards set by the EU RoHS Directive, which restricts use of certain hazardous substances.



Reduction of CO₂ emissions

Through its Life Cycle Assessment (LCA) System, Canon has learned CO₂ emissions by factoring in each stage of the product life cycle, including manufacturing, energy use, and logistics.

These products are designed to be the smallest and lightest in their class, with less packaging, to make transportation more efficient.

Customized for your work environment

Finishing Options



A Booklet Finisher-II

- Extra 1,000-sheet capacity
- Corner and double stapling up to 50 sheets
- Booklet size up to 11" x 16"



Inner Finisher-E1

- 500-sheet capacity
- Corner and double stapling up to 50 sheets



Staple Finisher-II

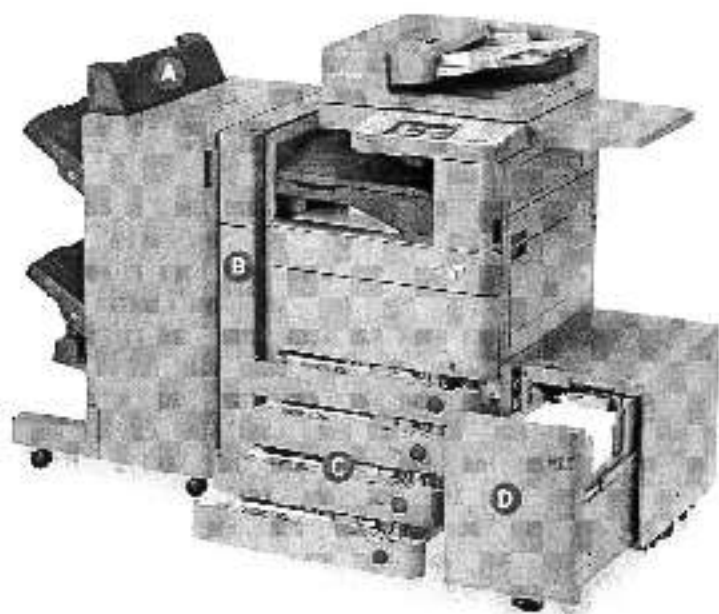
- Extra 1,000-sheet capacity
- Corner and double stapling up to 50 sheets

Other Finishing Options

- Inner 2-Way Tray-F1
- Copy Tray-J1
- Inner Finisher Add'l Total Tray-J1

B External 2/3-Hole Puncher-B2**

- 2- and 3-hole punches



Paper Feeding Options

C Cassette Feeding Unit-A10

- Extra 200-sheet capacity
- 14 lb. Bond to 16 lb. Cover
- Supports 11" to 12" x 16"

D Paper Deck Unit-B2

- 2,700-sheet capacity
- 14 lb. Bond to 28 lb. Bond
- 90 x 115 letter-sized paper



Envelope Feeder Attachment-D1

- 50-sheet capacity
- Supports COM10, 10, Monarch, DL, ISO-B5, ISO-C5

Other Paper Feeding Options

- Tray Feeding Attachment Kit-Add'l Cabinet Type-B1

Printer Options***

- PCI Printer Kit-A10
- PS Printer Kit-A11
- Direct Print Kit (for PDF/XPS)-H1
- ImagePASS-B2
- Print/Print to Dist. Core™ E1000 2.6GHz Processor
- PSR Print Standby
- ColorBt Print Dist.
- Adobe PS 3/PCL 5e/PCL 6
- ColorPASS-EX400†



- Initial Cost \$13,699
- 2.6GHz Processor
- 2GB RAM standard
- 500GB Hard Disk
- Adobe PS 3/PCL 5e/PCL 6

Security Options

- Universal Send Security Feature Set-V1
- Universal Send Digital User Signature Kit-C1
- Encrypted Secure Print-D1
- Secure Watermark-B1
- Document Scan Lock Kit-B1
- HDD Data Erase Scheduler
- HDD Data Encryption and Mirroring Kit-C1
- Removable HDD Kit-A11

Accessibility Options

- Remote Operators' Software Kit-B1
- Voice Operator Kit-C2
- Voice Guidance Kit-F2
- Braille Label Kit
- ADF Access Handicapped

* For details, visit www.fujifilm.com/usa/office/ir/advance

** Requires 2700-sheet Paper Deck Unit-B2, and only for finished output under the Staple Finisher-II or Booklet Finisher-II.

*** MSRP (estimated)

† Available only in select markets. Please contact your sales rep.

Notes: For additional options and specifications, please refer to the back page.

PROTOS OFFICE TECHNOLOGY

2000 Parkway Pl.
Dept. 1000, Walla Walla, WA 99053
Internet: protos@protos.com

Phone: (509) 240-1701
Fax: (509) 240-9167
E-mail: sales@protos.com

Canon

imageRUNNER ADVANCE C5235 Purchase Proposal and Acceptance for Walla Walla County Corrections

Refurbished CANON imageRUNNER ADVANCE C5235

Features Included:

Canon imageRUNNER ADVANCE C5235 includes:
imageRUNNER ADVANCE C5235 Copier Base Model,
2 x 550 Sheet Paper Cassettes, UFR II Printing, Color
Universal Send/Save/PDF High Compression, Access
Management System, Duplexing Automatic Document
Feeder, Color Image Reader, 10/100/1000 BaseTX
Ethernet, USB 2.0 High Speed Connectivity, Color
Network ScanGear



imageRUNNER ADVANCE C5235 PRICE

Purchase Price: \$ 5,055.00

ACCESSORIES

Description	Quantity	Price Each	Purchase Price
External 2x3-Hole	1	\$ 400.00	\$ -
Cassette Feeding	1	\$ 750.00	\$ -
Unit-AD2	1	\$ 1,000.00	\$ -

SYSTEM CONNECTIVITY

Description	Quantity	Price Each	Purchase Price
Surge Suppressor	1	\$	\$ 199.99
Connectivity included at no charge 2 Hours	2	\$ -	No Charge
Connectivity Support is charged at current technician rate in quarter hour increments			

System Price: \$ 5,254.99
Discount and/or Trade-In: \$ -
Total Price: \$ 5,254.99

LEASING

Quoted rates are subject to QAC Monthly Lease Payment: \$ -

MAINTENANCE AGREEMENT

Color 0.065 Black & White 0.0095 All inclusive billed monthly for copies used	Price	\$ -
We offer yearly, quarterly and monthly billing options. Monthly billing offered with no over copy fees.		\$ -

Submitted By: Stanley Wade Date: 4/26/2017

Telephone: (509) 240-1701 or (888) 202-9167

Quoted prices are guaranteed for 30 days from the date above or while supplies last. All equipment sales are prepay unless other arrangements are made prior to ordering.

I agree and accept this proposal to purchase the above office equipment for the quoted price.

Customer Signature: _____ Date: _____

PROTOS OFFICE TECHNOLOGY

513 Anthony St.
Walla Walla, WA 99362
Email: protos@charternet.net

Phone: 509-240-1701
Toll Free: 888-290-9167
Fax: 509-535-4226



Hello Keri,

Protos Office Technology is the contracted company of Copier Service for copier sales and service. We did not receive the attached Small works roster questionnaire; however we are willing to complete this and return it as needed. We requested this questionnaire on Monday 4/24/17 by email and only received the email rejection on 4/25/17. We are submitting our quote by the required deadline without the questionnaire asking that we still be considered. Customer references are listed below. We have been selling and servicing office equipment in south east Washington and north east Oregon for over 6 years. We have factory trained technicians and been servicing office equipment for 17 years. Please feel free to contact us at any time if you have any questions.

Customer references:

City of Hermiston Administration:
Barb McMahon
180 NE Second St.
Hermiston, OR 97838
Phone 541-867-5521

First Christian Church Hermiston:
Jodene Hughes
775 W. Highland Ave.
Hermiston, OR 97838
Phone: 541-867-3013

Northwest Grain Growers
Richard Thomas
850 N. Fourth St.
Walla Walla, WA 99362
525-6510

Stanley Mace
Cell: 509-886-1158

Protos Office Technology

513 Anthony St.
Walla Walla, WA 99362
Phone: 509-240-1701
Toll Free: 888-290-9167
Fax: 509-535-4226
protos@charternet.net

Canon

SHARP



HP

NEC

Canon



KONICA MINOLTA

SHARP



HEWLETT
PACKARD

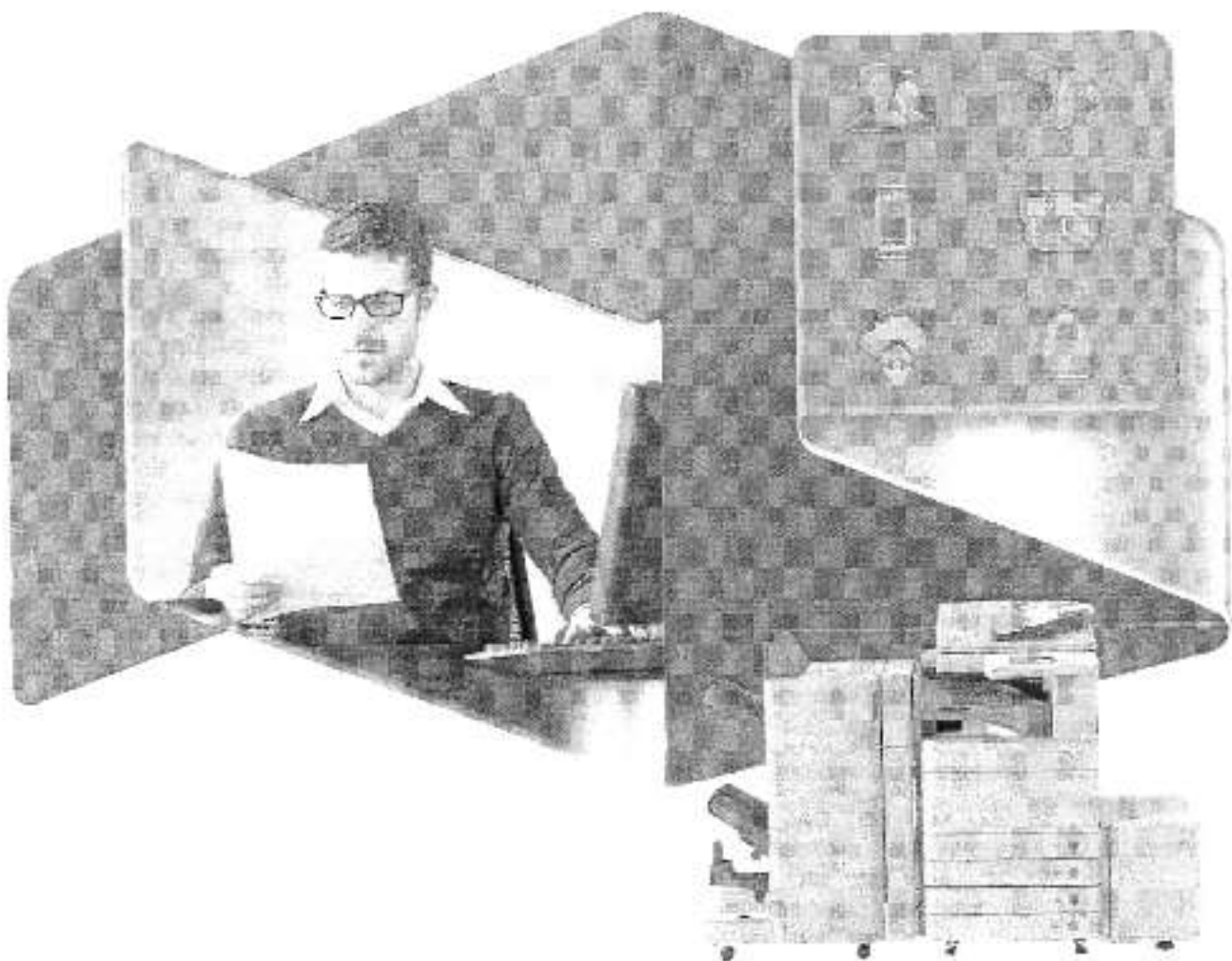
Canon

ImagerUNNER
ADVANCE

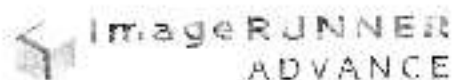
C5255 / C5250
C5240 / C5235

Office
Solutions

multifunction printer
compact design
color/black and white



Simply so good.



C5255 / C5250
C5240 / C5235

Designed for

**Busy workgroups
that demand
outstanding efficiency**

Standard Features

Copy/Print/Send/Store

Color/Black and White

Print up to 55 ppm (BW), 51 ppm (Color); Letter

Up to 12" x 18"

5,000-sheet maximum capacity

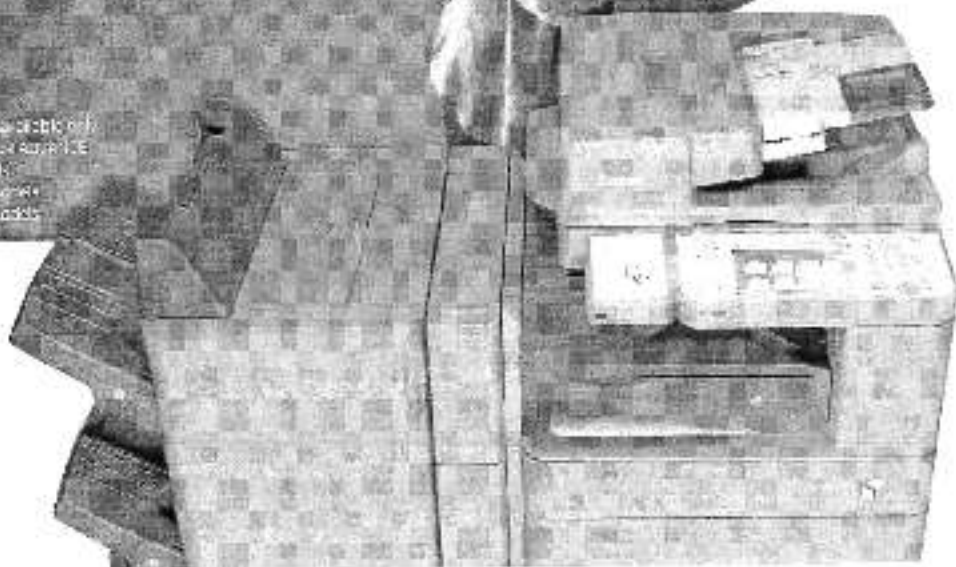
Scan up to 120/120 ipm single-pass duplex**

Flexible in-line finishing options

Scan directly to Microsoft® Word, PowerPoint®,
and searchable PDF formats†

Hard Disk Drive Lock and Erase, IPsec

**Single-pass duplex available only
on the ImageRUNNER ADVANCE
C5255/C5250 models.
†Requires third-party software.
‡Only on C5255 models.



Simply advanced.

The imageRUNNER ADVANCE C5200 Series transforms workflow from a series of individual processes to an integrated flow of shared information. A beautifully compact communications hub, this Series can drive your organization to new levels of performance and productivity. From every point of view, these models are simply advanced.



People-Centric

An exceptionally intuitive, simple-to-use interface gives access to all information and services in one place, from whether at the desktop or in your assets.



Brilliant

Get notices with high-contrast colors or drop-down lists with intuitive, simplified navigation options.



Mobile

Even on the go, you're in control. Print from a desktop and a smartphone to an imageRUNNER with total freedom.



Connected

Advanced technology and intelligent enterprise systems work together to help your company deliver maximum results.



Cloud-Enabled

A cloud of a better way to use information and services to get the most directly from your information and security.



Security

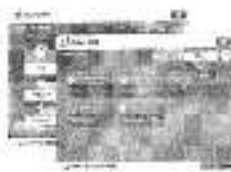
Multiple security features and advanced encryption protect your data and keep your privacy secure with certainty.

Simple to use. Very people-centric.

The imageRUNNER ADVANCE C5200 Series helps each user accomplish every task with outstanding ease. A center of extraordinary productivity, these models are simple to personalize, creating a truly customized way to work.

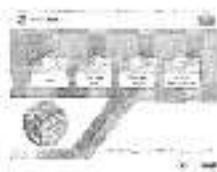
A smart, intuitive interface

The imageRUNNER ADVANCE C5200 Series is designed with you in mind. It features an impressive range of customizable displays and streamlined functions. These models are easy to use with no icons or flashes. With a large, full-color, high-resolution 6.1" TFT screen, you'll see every menu off to the side.



Two menus

Left and right-hand side menus make finding your way easier. Left-hand side menu: copy, scan, fax, print, and more. Right-hand side menu: setup, maintenance, and more.



Custom options

Customize your machine. Select from a variety of options to suit your needs. For example, you can select the number of copies to make, the number of pages to scan, and more.



Web-ready

Connect your machine to the Internet. You can use the machine to print, scan, and fax documents from anywhere. You can also use the machine to manage your documents.



Handy tutorials

Get help with your machine. The machine has a built-in tutorial that can help you learn how to use the machine.



ADF Light



USB Keyboard



Easy Paper Access



One-button Paper Access

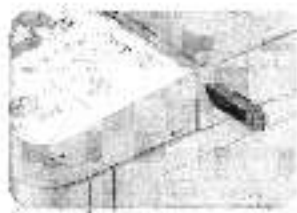
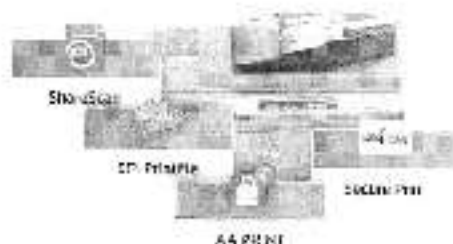
Designed for ease

Designed for ease is built to be right where the workflow begins and ends. Resident and convenient USB keyboards allow you to work from a comfortable. Paper handle can be reached with minimum effort and paper below spring arm in the paper tray is easy.



Engineered for adaptability

The built-in system helps you achieve your goals, now and in the future. With the ability to easily integrate, integrate with software, the more than 1000+ applications of the system help you personalize your workflow, your organization's workflow, and your workflow. And it's highly flexible so you can easily and quickly adapt your system to the needs of your organization and your workflow.



Walk-up convenience

Self-size your print jobs, or use the built-in walk-up convenience feature to print your documents. You can also use the built-in walk-up convenience feature to print your documents. You can also use the built-in walk-up convenience feature to print your documents.



A consistent experience

With the built-in system, you can easily integrate, integrate with software, the more than 1000+ applications of the system help you personalize your workflow, your organization's workflow, and your workflow. And it's highly flexible so you can easily and quickly adapt your system to the needs of your organization and your workflow.



Powerful connections. Seamless integration.

A powerful digital communications center, the imageRUNNER ADVANCE C5200 Series integrates enterprise applications, connects to the cloud, and gives you the freedom to work from wherever you are, efficiently and easily.



On the go

In an increasingly mobile world, mobile need the ability to work virtually, close friends and the convenience of the Canon device. 42+ mobile features that your workflow is often less than a mile away from you.



Mobile devices

Print and scan to your smartphone, tablet, laptop and other mobile devices. Print from your smartphone, tablet or laptop. Scan to your smartphone, tablet or laptop.



Cloud portal

Scan to the cloud, print from the cloud, and scan to the cloud. The cloud is the new normal. The cloud is the new normal. The cloud is the new normal.



Advanced Anywhere Print

Print from anywhere, print to anywhere, print from anywhere, print to anywhere. The cloud is the new normal. The cloud is the new normal. The cloud is the new normal.

Extensive Print Solutions

Print Options

Canon's proprietary UFR II print technology is standard with these models. Options including Adobe® PostScript® 3™ and PCL 5c/6 are also supported.

Job and Color Management Tools

Enhance print productivity for multi-user, color-intensive environments with Canon's imagePASS and ColorPASS print controllers.

Control

Canon's Device Configuration Tool allows you to set specific defaults and custom profiles.

You can control costs and enhance security by implementing features such as allowing only black-and-white and/or secured printing.

Get the full story on the imageRUNNER ADVANCE C5200 Series.



Easy collaboration



Scan and more documents

Connect the scanner to the workflow, then it provides all your needs like workflow and

document management. Scan multiple documents. Share with other people such as local file and Advanced Scan, or online spaces such as Dropbox, OneDrive, Google, or workflow location.



Distribute documents

Provide your scanned documents to multiple recipients, either by email or by web, and other web services such as Google Drive, OneDrive, Dropbox, etc. You can also create a document and share it with other people. For example, you can create a document and share it with other people. For example, you can create a document and share it with other people. For example, you can create a document and share it with other people.



Tag documents

Provide your scanned documents to multiple recipients, either by email or by web, and other web services such as Google Drive, OneDrive, Dropbox, etc. You can also create a document and share it with other people. For example, you can create a document and share it with other people. For example, you can create a document and share it with other people.



Single-step operation

Integrate the representing, publishing, flows and a single, single operation. Use Workflow Designer to create all the tasks and steps that can be registered in the Jive Workflow Designer and distribute documents with the Jive Workflow Designer.

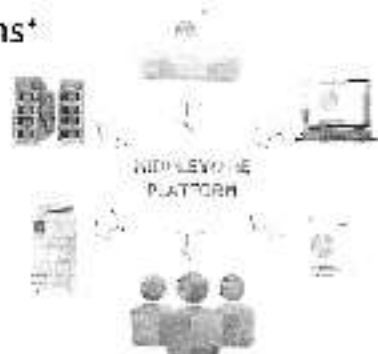


Right from your PC

Right from your PC, you can create and manage your documents. Use the Jive Workflow Designer to create and manage your documents. Use the Jive Workflow Designer to create and manage your documents. Use the Jive Workflow Designer to create and manage your documents. Use the Jive Workflow Designer to create and manage your documents.

Integrate your imaging with enterprise applications*

Integrate your imaging with enterprise applications. Use the Jive Workflow Designer to create and manage your documents. Use the Jive Workflow Designer to create and manage your documents. Use the Jive Workflow Designer to create and manage your documents. Use the Jive Workflow Designer to create and manage your documents.



over your resources and data.
 t that with the ability to configure
 ight at your fingertips.



Security Features

- Document Security
 - Document Content Locking
 - Document Structure Locking
- Access Control
 - Access Control List Management
 - Document Assembly

- Extended Service Port
- Maximum Gateway Address
- Core Set Numbering
- Encrypted IP
- Network Number ID
- Port Forwarding
- Firewall Port Configuration

Mail Server Security

- POP Access Location before SMTP
- SMTP Authentication

Network Security

- NAT Address Filtering
- Port Filtering
- SSL Encryption
- Network Address Change
- IP Port Control
- Denial of Service
- Proxy



Device Security
 • ARM TrustZone Certification
Data Security
 • COSE
 • Transport Modes in M2M
 • Cloud and Edge Computing
 • M2M Interconnect
 • Connected Device Security
 • M2M Security Architecture
 • M2M Security

[illegible]

Standout quality. Outstanding reliability.

Accomplish multiple tasks with impressive speed, produce professional-quality documents, and seamlessly link to business applications—all with performance you can count on.



Make a great impression

Produce professional-quality presentations, reports, and newsletters in business-class color on the go—imaging technology that makes even the thinnest pages look stunning. You can easily generate a direct, single-imaged color or crisp black-and-white results as demanded. Canon's proprietary Zink chip technology offers superior high-quality images with no ink costs. Fast print capabilities go a long way for event operations.



Lots of uptime

Canon's integrated 16.5-year reliability technology is engineered to provide 50,000 hours of total available time, giving you ample up-time to get the job done. And the integrated maintenance system keeps the printer up and running for a job, no matter how complex or critical. Just add ink and you're ready to go. No need to worry about service or repair costs. You can count on Canon's integrated maintenance system to provide business-class uptime.

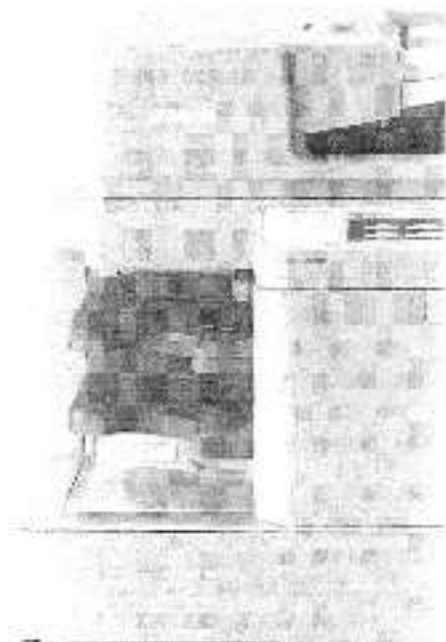


Powerful operation

Accomplish multiple tasks concurrently with the speed you know Canon. There are tasks that take Canon's dedicated processors that work together to accomplish multiple tasks simultaneously. And fast, smart, precise and more. That's why in the business world, up-time is everything. And Canon's up-time is everything.

Targeted, integrated solutions

With its broad portfolio, the Canon iC-1000 is a powerful, versatile, and reliable solution, providing you the ability to deliver high-quality, professional-quality documents. Canon's iC-1000 is a powerful, versatile, and reliable solution, providing you the ability to deliver high-quality, professional-quality documents. Canon's iC-1000 is a powerful, versatile, and reliable solution, providing you the ability to deliver high-quality, professional-quality documents.



Strong commitment. Eco-conscious solutions.

It's all about a brighter, greener future. The imageRUNNER ADVANCE C5200 Series incorporates innovative, eco-conscious solutions that keep your business operating efficiently while helping to reduce your environmental footprint.



A responsible way to work

Current trends dictate the world and the world that needs to meet a workflow. The imageRUNNER ADVANCE C5200 Series, the power of PDF, offers a way that you need to move your business forward and distribute digital documents and processes. To make a change prior to printing, helping to reduce the use of paper. Because these drives are electronically set for distribution, making this a key printing to reduce waste. And with the use of the imageRUNNER ADVANCE C5200 Series, you can print a document without printing a document, reducing the production of paper waste.



Eco-conscious design

Design is making a difference in the world. The imageRUNNER ADVANCE C5200 Series, the power of PDF, offers a way that you need to move your business forward and distribute digital documents and processes. To make a change prior to printing, helping to reduce the use of paper. Because these drives are electronically set for distribution, making this a key printing to reduce waste. And with the use of the imageRUNNER ADVANCE C5200 Series, you can print a document without printing a document, reducing the production of paper waste.

A clear strategy

Greater energy efficiency

The imageRUNNER ADVANCE C5200 Series, the power of PDF, offers a way that you need to move your business forward and distribute digital documents and processes. To make a change prior to printing, helping to reduce the use of paper. Because these drives are electronically set for distribution, making this a key printing to reduce waste. And with the use of the imageRUNNER ADVANCE C5200 Series, you can print a document without printing a document, reducing the production of paper waste.



Reducing pollution

The imageRUNNER ADVANCE C5200 Series, the power of PDF, offers a way that you need to move your business forward and distribute digital documents and processes. To make a change prior to printing, helping to reduce the use of paper. Because these drives are electronically set for distribution, making this a key printing to reduce waste. And with the use of the imageRUNNER ADVANCE C5200 Series, you can print a document without printing a document, reducing the production of paper waste.



Reduction of CO₂ emissions

The imageRUNNER ADVANCE C5200 Series, the power of PDF, offers a way that you need to move your business forward and distribute digital documents and processes. To make a change prior to printing, helping to reduce the use of paper. Because these drives are electronically set for distribution, making this a key printing to reduce waste. And with the use of the imageRUNNER ADVANCE C5200 Series, you can print a document without printing a document, reducing the production of paper waste.



Customized for your work environment

Finishing Options



A Booklet & InfoPress-J

- 2 to 4, 4 to 8, 8 to 16 pages
- 1 to 99 sheets (up to 100 sheets)
- 1 to 99 sheets (up to 100 sheets)
- 1 to 99 sheets (up to 100 sheets)



B Inner Finisher-E1

- 1 to 99 sheets (up to 100 sheets)
- 1 to 99 sheets (up to 100 sheets)
- 1 to 99 sheets (up to 100 sheets)



C Staple Finisher-D1

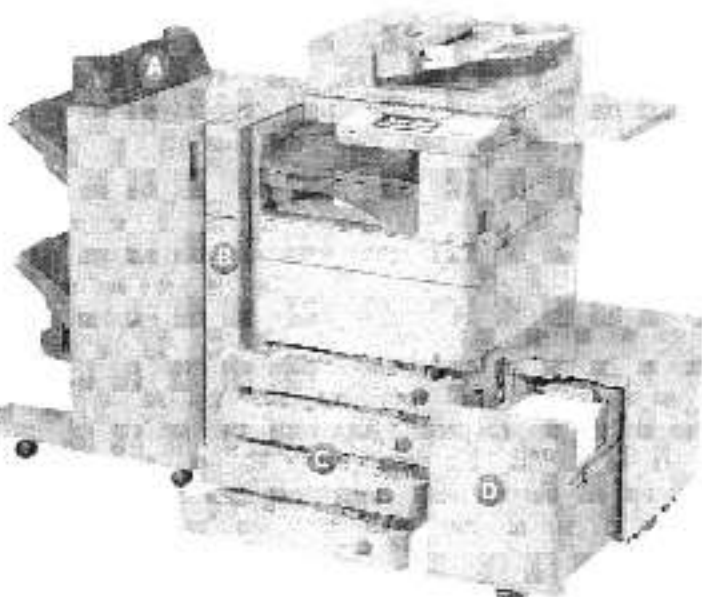
- 1 to 99 sheets (up to 100 sheets)
- 1 to 99 sheets (up to 100 sheets)
- 1 to 99 sheets (up to 100 sheets)

Other Finishing Options

- Inner Finisher Tray-E1
- Copy Tray-E1
- Inner Finisher Tray-D1 (not tray-A1)

D External 2/3-Hole Puncher-S2**

- 1 to 99 sheets (up to 100 sheets)



Paper Feeding Options

A Cassette Feeding Unit-F02

- 1 to 99 sheets (up to 100 sheets)
- 1 to 99 sheets (up to 100 sheets)
- 1 to 99 sheets (up to 100 sheets)

B Paper Deck Unit-B2

- 1 to 99 sheets (up to 100 sheets)
- 1 to 99 sheets (up to 100 sheets)
- 1 to 99 sheets (up to 100 sheets)



C Envelope Feeder Attachment-B1

- 1 to 99 sheets (up to 100 sheets)
- 1 to 99 sheets (up to 100 sheets)
- 1 to 99 sheets (up to 100 sheets)

Other Paper Feeding Options

- Tab Feeding Attachment-K1-G1
- Color Feeder-K1-G1

Printer Options**

ECI Printer Kit-A1

PS Printer Kit-A1

Direct Print Kit (for PS/MS-DOS)-B1

ImageMaster-D1

- 1 to 99 sheets (up to 100 sheets)
- 1 to 99 sheets (up to 100 sheets)

ImageMaster-D1

ImageMaster-D1

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Walla Walla County

***BUILDING A
PARTNERSHIP FOR THE
FUTURE***

Abadan

Clearly the best...

bizhub / SHARP



*Peter Early
Abadan
Sr. Account Manager
(509) 240-6879*



Proposal for Walla Walla County

Model

Bizhub C368- AEPA
AEPA IEB # C17 - B
Contract Pricing

5 x 500 paper drawer
150 sheet bypass tray

Description

Bizhub C368 (36 ppm digital Color and B/W mfp)
DF-704 Dual Scan Doc. Feeder
PC-110 Paper Feed Cabinet
S-533 Internal Staple Finisher
PK-519 2/3 Hole Punch Kit (78-533)
Secure 11.0

Preferred Cash Price

\$ 6,269.00

Optional 4 Paper drawer: ADD \$125.00

Grand Total

\$ 6,269.00

Plus Sales Tax

Maintenance (Service) Plan

*Includes all parts, labor, toner and supplies
(excludes paper)*

Type of Copy	Your Current Monthly Volume	Your Current Costs	Copies Per Month Included with Base	Abadan's Base Charge	Add'l Copies
Copiers - Black & White		\$ -		\$ -	\$0.00760
Copiers - Color		\$ -		\$ -	\$0.05050
Printers - Black & White		\$ -	Printer & Outsource Volume Moved to Copier Base		
Printers - Color		\$ -			
Outsourcing		\$ -			
Service Cost per month		\$ -		\$ -	

Plus Sales Tax

Service Savings for Walla Walla County	Monthly	Annual
	\$0.00	\$0.00

Abadan -- Serving Eastern Washington and Oregon with offices in Richland, Walla Walla and Yakima
Peter Early - 28 E. Main Street, Suite 5, Walla Walla, WA 99052 - Tel: 509 240 8073 - www.abadanb.com

Authorized Dealer for:



KONICA MINOLTA

References:

College Place Public Schools

Julie James (509) 525-4827

Windermere Real Estate – Walla Walla

Michael Kennel (509) 525-7151

City of College Place

Larry Bohlman (509) 525-0510

First Congregational Church – Walla Walla

Racquel Ralph (509) 525-8753



➤ **Locally Owned and Operated**

Abadan is the ONLY locally owned and operated company serving Eastern Washington and surrounding areas since 1953. We are familiar with, and have not lost sight of, the importance of servicing the smaller and more remote locations in Eastern Washington and Oregon. Most importantly, there is local management for problem resolution. Abadan was recently honored with the "Business on a Roll" Award, presented by the Tri-City Regional Chamber.

➤ **Most Tenured Service Department**

Abadan has 14 full-time, cross product trained service technicians that have the highest tenure of any other company in the area, averaging 22+ year experience. The Abadan Service Department was awarded the Pro-Tech Service Award 2009 through 2015.

➤ **Local Service Dispatch**

You are calling a local number talking with Mandy or Dawn. They will dispatch a friendly and experienced technician to immediately help you with your needs, or promptly get you needed supplies.

➤ **Full Service Copy Center**

Whether you have a special project, from scanning for archival, color copies to full color banner printing, binding, laminating or over-sized printing/ copying. Our staff is here to support your local document production. You can email or bring in a USB, we will complete your project and deliver it to you.

➤ **Partnership with Konica Minolta & Sharp**

Abadan has been recognized as a Premium dealership by Konica Minolta for over 30 years. Konica Minolta's, black & white and color, products are awarded "Line of the Year" from B.I.I. Inc. year after year. To compliment the Konica Minolta product, Abadan has added the Sharp line, recognized from B.I.I. "Pick of the Year" in 2014.



SHARP





KONICA MINOLTA

Giving Shape to Ideas



Up to 45 ppm print speed to keep pace with rising demands

Optional fast scanning speed up to 150 originals per minute

Large 9" color display with quick touch-panel and screen interface

On-demand software integration with standard web browser

Built-in Ethernet® printing, universal printer drivers

Standard 1.3 MPixel manual viewer for high resolution images

Standard 600 DPI for on-board document storage

More ISO 15406 and ISO 20000 1 Security standards

Power-saving design with auto sleep and energy saving mode

3,500 Sheet maximum capacity bin printing support, remote copy printing

Web-based automatic color, security and network remote firmware updates

Multiple paper types and stackable paper feed trays increase color handling

Finishing options for 8 1/2-page booklet-making

20-sheet stapling, 20-hole punch, 10-fold and more

Downloadable apps to help you work faster and smarter

Features and functions for working more efficiently

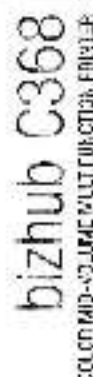
IPsec and certified low power consumption in all modes

Wide printing support (A4, A5, B5, C, D, E, F, G, H, I, J, K, L, M, N, O, P, Q, R, S, T, U, V, W, X, Y, Z)

bizhub C368

COLOR MID-VOLUME MULTI-FUNCTION PRINTER





bizhub C368

COLONIAL COLLEGE, NEWTON, MASS.

ideal for green, businesses, the Intel Celeron is a powerful, affordable choice. With its sleek, 5.5-in. x 7.5-in. design, and its 750-mW power, the "green" is the economy step in Intel's multi-stage "greening" strategy, with an enhanced focus on energy efficiency and low power draw.

System Overview	
System memory	4GB
System hard disk	20 GB 5400rpm
Interface	10/100/1000 BASE-T Ethernet, USB 2.0
Network protocols	TCP/IP, DHCP, FTP, L2TP, VPN, IPsec, HTTP
Control type	BlackBerry OS 5.0, Browser For OS, Browser & Internet Email
Document reader (optional)	Up to 100 pages (A4) or 100 pages (A5) or 100 pages (A6) or 100 pages (A7) or 100 pages (A8) or 100 pages (A9) or 100 pages (A10) or 100 pages (A11) or 100 pages (A12) or 100 pages (A13) or 100 pages (A14) or 100 pages (A15) or 100 pages (A16) or 100 pages (A17) or 100 pages (A18) or 100 pages (A19) or 100 pages (A20)
Printable paper size	Scanning/Copying: up to 11" x 17" Printing: up to 11" x 17", 14" x 11", 11" x 8.5" Output paper size Printer paper size: 11" x 17" or 11" x 8.5"
Printable paper weight	60-100 gsm
Paper input capacity	Standard: 1000 sheets, Max: 1000 sheets
Tray 1	Std: 1000 sheets (A4) or 1000 sheets (A5) or 1000 sheets (A6) or 1000 sheets (A7) or 1000 sheets (A8) or 1000 sheets (A9) or 1000 sheets (A10) or 1000 sheets (A11) or 1000 sheets (A12) or 1000 sheets (A13) or 1000 sheets (A14) or 1000 sheets (A15) or 1000 sheets (A16) or 1000 sheets (A17) or 1000 sheets (A18) or 1000 sheets (A19) or 1000 sheets (A20)
Tray 2	Std: 1000 sheets (A4) or 1000 sheets (A5) or 1000 sheets (A6) or 1000 sheets (A7) or 1000 sheets (A8) or 1000 sheets (A9) or 1000 sheets (A10) or 1000 sheets (A11) or 1000 sheets (A12) or 1000 sheets (A13) or 1000 sheets (A14) or 1000 sheets (A15) or 1000 sheets (A16) or 1000 sheets (A17) or 1000 sheets (A18) or 1000 sheets (A19) or 1000 sheets (A20)
Tray 3 (optional)	Std: 1000 sheets (A4) or 1000 sheets (A5) or 1000 sheets (A6) or 1000 sheets (A7) or 1000 sheets (A8) or 1000 sheets (A9) or 1000 sheets (A10) or 1000 sheets (A11) or 1000 sheets (A12) or 1000 sheets (A13) or 1000 sheets (A14) or 1000 sheets (A15) or 1000 sheets (A16) or 1000 sheets (A17) or 1000 sheets (A18) or 1000 sheets (A19) or 1000 sheets (A20)
Tray 4 (optional)	Std: 1000 sheets (A4) or 1000 sheets (A5) or 1000 sheets (A6) or 1000 sheets (A7) or 1000 sheets (A8) or 1000 sheets (A9) or 1000 sheets (A10) or 1000 sheets (A11) or 1000 sheets (A12) or 1000 sheets (A13) or 1000 sheets (A14) or 1000 sheets (A15) or 1000 sheets (A16) or 1000 sheets (A17) or 1000 sheets (A18) or 1000 sheets (A19) or 1000 sheets (A20)
Large capacity tray (11-300 (optional))	1000 sheets (A4) or 1000 sheets (A5) or 1000 sheets (A6) or 1000 sheets (A7) or 1000 sheets (A8) or 1000 sheets (A9) or 1000 sheets (A10) or 1000 sheets (A11) or 1000 sheets (A12) or 1000 sheets (A13) or 1000 sheets (A14) or 1000 sheets (A15) or 1000 sheets (A16) or 1000 sheets (A17) or 1000 sheets (A18) or 1000 sheets (A19) or 1000 sheets (A20)
Large capacity tray PG-410 (optional)	1000 sheets (A4) or 1000 sheets (A5) or 1000 sheets (A6) or 1000 sheets (A7) or 1000 sheets (A8) or 1000 sheets (A9) or 1000 sheets (A10) or 1000 sheets (A11) or 1000 sheets (A12) or 1000 sheets (A13) or 1000 sheets (A14) or 1000 sheets (A15) or 1000 sheets (A16) or 1000 sheets (A17) or 1000 sheets (A18) or 1000 sheets (A19) or 1000 sheets (A20)
Manual bypass	100 sheets (A4) or 100 sheets (A5) or 100 sheets (A6) or 100 sheets (A7) or 100 sheets (A8) or 100 sheets (A9) or 100 sheets (A10) or 100 sheets (A11) or 100 sheets (A12) or 100 sheets (A13) or 100 sheets (A14) or 100 sheets (A15) or 100 sheets (A16) or 100 sheets (A17) or 100 sheets (A18) or 100 sheets (A19) or 100 sheets (A20)
Automatic duplexing	100 sheets (A4) or 100 sheets (A5) or 100 sheets (A6) or 100 sheets (A7) or 100 sheets (A8) or 100 sheets (A9) or 100 sheets (A10) or 100 sheets (A11) or 100 sheets (A12) or 100 sheets (A13) or 100 sheets (A14) or 100 sheets (A15) or 100 sheets (A16) or 100 sheets (A17) or 100 sheets (A18) or 100 sheets (A19) or 100 sheets (A20)
Feeding media	100 sheets (A4) or 100 sheets (A5) or 100 sheets (A6) or 100 sheets (A7) or 100 sheets (A8) or 100 sheets (A9) or 100 sheets (A10) or 100 sheets (A11) or 100 sheets (A12) or 100 sheets (A13) or 100 sheets (A14) or 100 sheets (A15) or 100 sheets (A16) or 100 sheets (A17) or 100 sheets (A18) or 100 sheets (A19) or 100 sheets (A20)
Input capacity	100 sheets (A4) or 100 sheets (A5) or 100 sheets (A6) or 100 sheets (A7) or 100 sheets (A8) or 100 sheets (A9) or 100 sheets (A10) or 100 sheets (A11) or 100 sheets (A12) or 100 sheets (A13) or 100 sheets (A14) or 100 sheets (A15) or 100 sheets (A16) or 100 sheets (A17) or 100 sheets (A18) or 100 sheets (A19) or 100 sheets (A20)
Blanking (optional)	100 sheets (A4) or 100 sheets (A5) or 100 sheets (A6) or 100 sheets (A7) or 100 sheets (A8) or 100 sheets (A9) or 100 sheets (A10) or 100 sheets (A11) or 100 sheets (A12) or 100 sheets (A13) or 100 sheets (A14) or 100 sheets (A15) or 100 sheets (A16) or 100 sheets (A17) or 100 sheets (A18) or 100 sheets (A19) or 100 sheets (A20)
Blanking output capacity	100 sheets (A4) or 100 sheets (A5) or 100 sheets (A6) or 100 sheets (A7) or 100 sheets (A8) or 100 sheets (A9) or 100 sheets (A10) or 100 sheets (A11) or 100 sheets (A12) or 100 sheets (A13) or 100 sheets (A14) or 100 sheets (A15) or 100 sheets (A16) or 100 sheets (A17) or 100 sheets (A18) or 100 sheets (A19) or 100 sheets (A20)
Anti-fake (optional)	100 sheets (A4) or 100 sheets (A5) or 100 sheets (A6) or 100 sheets (A7) or 100 sheets (A8) or 100 sheets (A9) or 100 sheets (A10) or 100 sheets (A11) or 100 sheets (A12) or 100 sheets (A13) or 100 sheets (A14) or 100 sheets (A15) or 100 sheets (A16) or 100 sheets (A17) or 100 sheets (A18) or 100 sheets (A19) or 100 sheets (A20)
Anti-fake capacity	100 sheets (A4) or 100 sheets (A5) or 100 sheets (A6) or 100 sheets (A7) or 100 sheets (A8) or 100 sheets (A9) or 100 sheets (A10) or 100 sheets (A11) or 100 sheets (A12) or 100 sheets (A13) or 100 sheets (A14) or 100 sheets (A15) or 100 sheets (A16) or 100 sheets (A17) or 100 sheets (A18) or 100 sheets (A19) or 100 sheets (A20)
Feeder (optional)	100 sheets (A4) or 100 sheets (A5) or 100 sheets (A6) or 100 sheets (A7) or 100 sheets (A8) or 100 sheets (A9) or 100 sheets (A10) or 100 sheets (A11) or 100 sheets (A12) or 100 sheets (A13) or 100 sheets (A14) or 100 sheets (A15) or 100 sheets (A16) or 100 sheets (A17) or 100 sheets (A18) or 100 sheets (A19) or 100 sheets (A20)
Booklet output capacity	100 sheets (A4) or 100 sheets (A5) or 100 sheets (A6) or 100 sheets (A7) or 100 sheets (A8) or 100 sheets (A9) or 100 sheets (A10) or 100 sheets (A11) or 100 sheets (A12) or 100 sheets (A13) or 100 sheets (A14) or 100 sheets (A15) or 100 sheets (A16) or 100 sheets (A17) or 100 sheets (A18) or 100 sheets (A19) or 100 sheets (A20)
Copy/print volume	Max: 100,000 pages/month
Duty cycle	Max: 100,000 pages/month
Power lifetime	Max: 100,000 pages/month
Printing and lifetime	Max: 100,000 pages/month
Power consumption	Max: 100,000 pages/month
System dimensions	Max: 100,000 pages/month
System weight	Max: 100,000 pages/month

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Part	Super 88 (optional)
Transmitter	Analog, internal for 400m, 500m, 600m
Receivers	Max 800 (with digital 128 ch)
Compressor	1, 4, 8, 16, 32, 64
Modem	Up to 300 bps
Destinations	2 (1000 bps) or 4 (500 bps)
Functions	Routing, Store and Forward, Packet by packet, or store and forward Store and Forward, Store and Forward, Store and Forward

Storage capacity	Year 2022 capacity is 11,000 users
Type of user boxes	Public
	Personal for customers and the firm's clients and staff members
Type of system license	Software license and SaaS license for hosting, email and
How has functionality	Management tools, internal security, HR, CRM and the cloud services

System Features

Security	100, 154, 161, 164 280, 282, 311 87, 100, 104, 105, 106, 107, 108, 109, 110, 111, 112, 113, 114, 115, 116, 117, 118, 119, 120, 121, 122, 123, 124, 125, 126, 127, 128, 129, 130, 131, 132, 133, 134, 135, 136, 137, 138, 139, 140, 141, 142, 143, 144, 145, 146, 147, 148, 149, 150, 151, 152, 153, 154, 155, 156, 157, 158, 159, 160, 161, 162, 163, 164, 165, 166, 167, 168, 169, 170, 171, 172, 173, 174, 175, 176, 177, 178, 179, 180, 181, 182, 183, 184, 185, 186, 187, 188, 189, 190, 191, 192, 193, 194, 195, 196, 197, 198, 199, 200, 201, 202, 203, 204, 205, 206, 207, 208, 209, 210, 211, 212, 213, 214, 215, 216, 217, 218, 219, 220, 221, 222, 223, 224, 225, 226, 227, 228, 229, 230, 231, 232, 233, 234, 235, 236, 237, 238, 239, 240, 241, 242, 243, 244, 245, 246, 247, 248, 249, 250, 251, 252, 253, 254, 255, 256, 257, 258, 259, 260, 261, 262, 263, 264, 265, 266, 267, 268, 269, 270, 271, 272, 273, 274, 275, 276, 277, 278, 279, 280, 281, 282, 283, 284, 285, 286, 287, 288, 289, 290, 291, 292, 293, 294, 295, 296, 297, 298, 299, 300, 301, 302, 303, 304, 305, 306, 307, 308, 309, 310, 311, 312, 313, 314, 315, 316, 317, 318, 319, 320, 321, 322, 323, 324, 325, 326, 327, 328, 329, 330, 331, 332, 333, 334, 335, 336, 337, 338, 339, 340, 341, 342, 343, 344, 345, 346, 347, 348, 349, 350, 351, 352, 353, 354, 355, 356, 357, 358, 359, 360, 361, 362, 363, 364, 365, 366, 367, 368, 369, 370, 371, 372, 373, 374, 375, 376, 377, 378, 379, 380, 381, 382, 383, 384, 385, 386, 387, 388, 389, 390, 391, 392, 393, 394, 395, 396, 397, 398, 399, 400, 401, 402, 403, 404, 405, 406, 407, 408, 409, 410, 411, 412, 413, 414, 415, 416, 417, 418, 419, 420, 421, 422, 423, 424, 425, 426, 427, 428, 429, 430, 431, 432, 433, 434, 435, 436, 437, 438, 439, 440, 441, 442, 443, 444, 445, 446, 447, 448, 449, 450, 451, 452, 453, 454, 455, 456, 457, 458, 459, 460, 461, 462, 463, 464, 465, 466, 467, 468, 469, 470, 471, 472, 473, 474, 475, 476, 477, 478, 479, 480, 481, 482, 483, 484, 485, 486, 487, 488, 489, 490, 491, 492, 493, 494, 495, 496, 497, 498, 499, 500, 501, 502, 503, 504, 505, 506, 507, 508, 509, 510, 511, 512, 513, 514, 515, 516, 517, 518, 519, 520, 521, 522, 523, 524, 525, 526, 527, 528, 529, 530, 531, 532, 533, 534, 535, 536, 537, 538, 539, 540, 541, 542, 543, 544, 545, 546, 547, 548, 549, 550, 551, 552, 553, 554, 555, 556, 557, 558, 559, 560, 561, 562, 563, 564, 565, 566, 567, 568, 569, 570, 571, 572, 573, 574, 575, 576, 577, 578, 579, 580, 581, 582, 583, 584, 585, 586, 587, 588, 589, 590, 591, 592, 593, 594, 595, 596, 597, 598, 599, 600, 601, 602, 603, 604, 605, 606, 607, 608, 609, 610, 611, 612, 613, 614, 615, 616, 617, 618, 619, 620, 621, 622, 623, 624, 625, 626, 627, 628, 629, 630, 631, 632, 633, 634, 635, 636, 637, 638, 639, 640, 641, 642, 643, 644, 645, 646, 647, 648, 649, 650, 651, 652, 653, 654, 655, 656, 657, 658, 659, 660, 661, 662, 663, 664, 665, 666, 667, 668, 669, 670, 671, 672, 673, 674, 675, 676, 677, 678, 679, 680, 681, 682, 683, 684, 685, 686, 687, 688, 689, 690, 691, 692, 693, 694, 695, 696, 697, 698, 699, 700, 701, 702, 703, 704, 705, 706, 707, 708, 709, 710, 711, 712, 713, 714, 715, 716, 717, 718, 719, 720, 721, 722, 723, 724, 725, 726, 727, 728, 729, 730, 731, 732, 733, 734, 735, 736, 737, 738, 739, 740, 741, 742, 743, 744, 745, 746, 747, 748, 749, 750, 751, 752, 753, 754, 755, 756, 757, 758, 759, 760, 761, 762, 763, 764, 765, 766, 767, 768, 769, 770, 771, 772, 773, 774, 775, 776, 777, 778, 779, 780, 781, 782, 783, 784, 785, 786, 787, 788, 789, 790, 791, 792, 793, 794, 795, 796, 797, 798, 799, 800, 801, 802, 803, 804, 805, 806, 807, 808, 809, 810, 811, 812, 813, 814, 815, 816, 817, 818, 819, 820, 821, 822, 823, 824, 825, 826, 827, 828, 829, 830, 831, 832, 833, 834, 835, 836, 837, 838, 839, 840, 841, 842, 843, 844, 845, 846, 847, 848, 849, 850, 851, 852, 853, 854, 855, 856, 857, 858, 859, 860, 861, 862, 863, 864, 865, 866, 867, 868, 869, 870, 871, 872, 873, 874, 875, 876, 877, 878, 879, 880, 881, 882, 883, 884, 885, 886, 887, 888, 889, 890, 891, 892, 893, 894, 895, 896, 897, 898, 899, 900, 901, 902, 903, 904, 905, 906, 907, 90
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1. **Identify the problem.** The first step is to identify the problem. This involves understanding the symptoms and the context in which they are occurring.

Conclusions and Future

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