



## APPENDIX C – PRICE PROPOSAL

ARA’s firm fixed price for this project is shown below. The project prices are itemized by basic and optional services. All prices include labor, overhead, equipment charges, travel, training, and other direct costs. Traffic control services are not included in the price shown below. ARA will submit invoices based on percent complete, and all invoices require payment to be made within 30 days of receipt of our invoice.

Tasks	Price
Records review & planning	\$7,100
Field Collection & PCI ratings	\$52,000
PAVER PMS Analysis	\$15,800
Final Report and PPT	\$9,800
Presentation to Town Council	\$2,800
Image Delivery	\$3,600
<b>Total</b>	<b>\$91,100</b>

## GROUND RULES AND ASSUMPTIONS

ARA’s offering is based on the following ground rules and assumptions. Should any of these be adjusted during negotiations, the proposed offer, including pricing may be subject to change.

- ARA anticipates a fixed price contract.
- The assumed period of performance is 07/01/2022 through 10/31/2022
- ARA will submit invoices monthly on a percent complete basis with payment terms of net30.
- ARA requires the following support to successfully complete this project in an efficient and effective manner:
  - Contact information for Watertown, CT for coordination
  - A detailed listing of specific routes for data collection, including beginning and ending reference posts or landmarks (.kmz or .shp)
  - Full access to the project site
  - Traffic control from the Town for condition survey
  - Network segmentation for PMS analysis
  - Pavement type, pavement construction history, age, and traffic information per PMS segment
  - Pavement preservation activities the Town currently implements or plans to implement, as well as the cost associated with past pavement improvements.
  - Response to questionnaire for PMS implementation.

We appreciate the opportunity to provide you these services and look forward to working with you on this project.